

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **October 1, 2023**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **001-34851**

**RED ROBIN GOURMET BURGERS, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**84-1573084**

(I.R.S. Employer Identification No.)

**10000 E. Geddes Avenue, Suite 500  
Englewood, Colorado 80112**

(Address of principal executive offices) (Zip Code)

**(303) 846-6000**

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Exchange Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
Common Stock, \$0.001 par value	RRGB	Nasdaq (Global Select Market)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer	<input type="checkbox"/>	Accelerated Filer	<input type="checkbox"/>
Non-accelerated Filer	<input type="checkbox"/>	Smaller Reporting Company	<input type="checkbox"/>
		Emerging Growth Company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 30, 2023, there were 15,480,000 shares of the registrant's common stock, par value of \$0.001 per share outstanding.

**RED ROBIN GOURMET BURGERS, INC.**

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## PART I — FINANCIAL INFORMATION

## ITEM 1. Financial Statements (unaudited)

**RED ROBIN GOURMET BURGERS, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(Unaudited)**

(in thousands, except for per share amounts)	October 1, 2023	December 25, 2022
<b>Assets:</b>		
Current assets:		
Cash and cash equivalents	\$ 48,550	\$ 48,826
Accounts receivable, net	11,819	21,427
Inventories	27,013	26,447
Income tax receivable	462	562
Prepaid expenses and other current assets	12,945	12,938
Restricted cash	12,268	9,380
Total current assets	113,057	119,580
Property and equipment, net	264,278	318,517
Operating lease assets, net	372,057	361,432
Intangible assets, net	17,114	17,727
Other assets, net	10,808	14,889
Total assets	\$ 777,314	\$ 832,145
<b>Liabilities and stockholders' equity (deficit):</b>		
Current liabilities:		
Accounts payable	\$ 30,020	\$ 39,336
Accrued payroll and payroll-related liabilities	37,828	33,666
Unearned revenue	31,980	46,944
Current portion of operating lease obligations	50,250	47,394
Current portion of long-term debt	875	3,375
Accrued liabilities and other	53,495	49,498
Total current liabilities	204,448	220,213
Long-term debt	182,142	203,155
Long-term portion of operating lease obligations	389,416	393,157
Other non-current liabilities	10,051	13,831
Total liabilities	786,057	830,356
Commitments and contingencies (see Note 8. Commitments and Contingencies)		
Stockholders' equity (deficit):		
Common stock; \$0.001 par value: 45,000 shares authorized; 20,449 shares issued; 15,482 and 15,934 shares outstanding as of October 1, 2023 and December 25, 2022	20	20
Preferred stock, \$0.001 par value: 3,000 shares authorized; no shares issued and outstanding as of October 1, 2023 and December 25, 2022	—	—
Treasury stock 4,967 and 4,515 shares, at cost, as of October 1, 2023 and December 25, 2022	(176,813)	(182,810)
Paid-in capital	229,769	238,803
Accumulated other comprehensive loss, net of tax	(34)	(34)
Accumulated deficit	(61,685)	(54,190)
Total stockholders' equity (deficit)	(8,743)	1,789
Total liabilities and stockholders' equity (deficit)	\$ 777,314	\$ 832,145

See Notes to Condensed Consolidated Financial Statements

**RED ROBIN GOURMET BURGERS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS**  
**(Unaudited)**

(in thousands, except for per share amounts)	Twelve Weeks Ended		Forty Weeks Ended	
	October 1, 2023	October 2, 2022	October 1, 2023	October 2, 2022
<b>Revenues:</b>				
Restaurant revenue	\$ 273,133	\$ 282,415	\$ 973,307	\$ 951,633
Franchise and other revenues	4,427	4,390	20,713	24,302
Total revenues	277,560	286,805	994,020	975,935
<b>Costs and expenses:</b>				
Restaurant operating costs (excluding depreciation and amortization shown separately below):				
Cost of sales	65,128	70,640	236,171	234,283
Labor	103,741	100,522	358,841	340,273
Other operating	50,351	52,858	174,243	172,725
Occupancy	23,523	22,828	76,806	76,406
Depreciation and amortization	14,672	17,368	52,253	58,924
Selling, general, and administrative expenses	27,961	35,692	89,348	102,168
Pre-opening and acquisition costs	—	217	586	514
Other charges (gains), net	(5,878)	(5,217)	(6,726)	8,236
Total costs and expenses	279,498	294,908	981,522	993,529
Income (loss) from operations	(1,938)	(8,103)	12,498	(17,594)
<b>Other expense:</b>				
Interest expense, net and other	5,945	4,590	19,541	16,151
Loss before income taxes	(7,883)	(12,693)	(7,043)	(33,745)
Income tax provision (benefit)	278	(43)	453	453
Net loss	\$ (8,161)	\$ (12,650)	\$ (7,496)	\$ (34,198)
<b>Loss per share:</b>				
Basic	\$ (0.52)	\$ (0.80)	\$ (0.47)	\$ (2.16)
Diluted	\$ (0.52)	\$ (0.80)	\$ (0.47)	\$ (2.16)
<b>Weighted average shares outstanding:</b>				
Basic	15,799	15,892	15,949	15,816
Diluted	15,799	15,892	15,949	15,816
<b>Other comprehensive income (loss):</b>				
Foreign currency translation adjustment	\$ (12)	\$ (45)	\$ 1	\$ (51)
Other comprehensive income (loss), net of tax	(12)	(45)	1	(51)
Total comprehensive loss	\$ (8,173)	\$ (12,695)	\$ (7,495)	\$ (34,249)

See Notes to Condensed Consolidated Financial Statements.

**RED ROBIN GOURMET BURGERS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT)**  
**(Unaudited)**

(in thousands)	Common Stock		Treasury Stock		Paid-in Capital	Accumulated Other Comprehensive Income/(Loss), net of tax	Accumulated Deficit	Total
	Shares	Amount	Shares	Amount				
<b>Balance, December 25, 2022</b>	20,449	\$ 20	4,515	\$ (182,810)	\$ 238,803	\$ (34)	\$ (54,190)	\$ 1,789
Exercise of options, issuance of restricted stock, shares exchanged for exercise and tax, and stock issued through employee stock purchase plan	—	—	(129)	5,330	(5,106)	—	—	224
Non-cash stock compensation	—	—	—	—	2,179	—	—	2,179
Net loss	—	—	—	—	—	—	(3,256)	(3,256)
Other comprehensive income (loss), net of tax	—	—	—	—	—	8	—	8
<b>Balance, April 16, 2023</b>	<u>20,449</u>	<u>\$ 20</u>	<u>4,386</u>	<u>\$ (177,480)</u>	<u>\$ 235,876</u>	<u>\$ (26)</u>	<u>\$ (57,445)</u>	<u>\$ 945</u>
Exercise of options, issuance of restricted stock, shares exchanged for exercise and tax, and stock issued through employee stock purchase plan	—	—	(250)	9,933	(8,297)	—	—	1,636
Acquisition of treasury stock	—	—	382	(4,999)	—	—	—	(4,999)
Non-cash stock compensation	—	—	—	—	1,519	—	—	1,519
Net income	—	—	—	—	—	—	3,922	3,922
Other comprehensive income (loss), net of tax	—	—	—	—	—	4	—	4
<b>Balance, July 9, 2023</b>	<u>20,449</u>	<u>\$ 20</u>	<u>4,518</u>	<u>\$ (172,546)</u>	<u>\$ 229,098</u>	<u>\$ (22)</u>	<u>\$ (53,524)</u>	<u>\$ 3,026</u>
Exercise of options, issuance of restricted stock, shares exchanged for exercise and tax, and stock issued through employee stock purchase plan	—	—	(31)	694	(809)	—	—	(115)
Acquisition of treasury stock	—	—	480	(4,961)	—	—	—	(4,961)
Non-cash stock compensation	—	—	—	—	1,480	—	—	1,480
Net loss	—	—	—	—	—	—	(8,161)	(8,161)
Other comprehensive income (loss), net of tax	—	—	—	—	—	(12)	—	(12)
<b>Balance, October 1, 2023</b>	<u>20,449</u>	<u>\$ 20</u>	<u>4,967</u>	<u>\$ (176,813)</u>	<u>\$ 229,769</u>	<u>\$ (34)</u>	<u>\$ (61,685)</u>	<u>\$ (8,743)</u>

(in thousands)	Common Stock		Treasury Stock		Paid-in Capital	Accumulated Other Comprehensive Income/(Loss), net of tax	Retained Earnings	Total
	Shares	Amount	Shares	Amount				
<b>Balance, December 26, 2021</b>	20,449	\$ 20	4,727	\$ (192,803)	\$ 242,560	\$ 1	\$ 24,693	\$ 74,471
Exercise of options, issuance of restricted stock, shares exchanged for exercise and tax, and stock issued through employee stock purchase plan	—	—	(64)	2,781	(2,846)	—	—	(65)
Non-cash stock compensation	—	—	—	—	3,042	—	—	3,042
Net loss	—	—	—	—	—	—	(3,581)	(3,581)
Other comprehensive income (loss), net of tax	—	—	—	—	—	11	—	11
<b>Balance, April 17, 2022</b>	20,449	\$ 20	4,663	\$ (190,022)	\$ 242,756	\$ 12	\$ 21,112	\$ 73,878
Exercise of options, issuance of restricted stock, shares exchanged for exercise and tax, and stock issued through employee stock purchase plan	—	—	(113)	5,817	(5,691)	—	—	126
Non-cash stock compensation	—	—	—	—	2,542	—	—	2,542
Net loss	—	—	—	—	—	—	(17,966)	(17,966)
Other comprehensive income (loss), net of tax	—	—	—	—	—	(18)	—	(18)
<b>Balance, July 10, 2022</b>	20,449	\$ 20	4,550	\$ (184,205)	\$ 239,607	\$ (6)	\$ 3,146	\$ 58,562
Exercise of options, issuance of restricted stock, shares exchanged for exercise and tax, and stock issued through employee stock purchase plan	—	—	(1)	36	(40)	—	—	(4)
Non-cash stock compensation	—	—	—	—	2,668	—	—	2,668
Net loss	—	—	—	—	—	—	(12,650)	(12,650)
Other comprehensive income (loss), net of tax	—	—	—	—	—	(45)	—	(45)
<b>Balance, October 2, 2022</b>	20,449	\$ 20	4,549	\$ (184,169)	\$ 242,235	\$ (51)	\$ (9,504)	\$ 48,531

See Notes to Condensed Consolidated Financial Statements.

**RED ROBIN GOURMET BURGERS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**

(in thousands)	Forty Weeks Ended	
	October 1, 2023	October 2, 2022
<b>Cash flows from operating activities:</b>		
Net loss	\$ (7,496)	\$ (34,198)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	52,253	58,924
Gift card breakage	(5,930)	(7,781)
Asset impairment	7,187	13,048
Non-cash other charges (gains), net	(1,819)	(2,287)
Stock-based compensation expense	5,171	8,229
Gain on sale of property, plant, and equipment	(29,865)	(9,204)
Other, net	733	3,240
Changes in operating assets and liabilities, net of business acquisition:		
Accounts receivable	9,607	9,487
Income tax receivable	100	15,163
Inventories	(377)	(217)
Prepaid expenses and other current assets	1,354	2,183
Operating lease assets, net of liabilities	(9,975)	(10,562)
Trade accounts payable and accrued liabilities	5,416	9,621
Unearned revenue	(9,127)	(8,301)
Other operating assets and liabilities, net	129	(8,545)
Net cash provided by operating activities	17,361	38,800
<b>Cash flows from investing activities:</b>		
Purchases of property, equipment, and intangible assets	(37,074)	(27,036)
Proceeds from sale-leaseback	58,801	—
Proceeds from sales of property and equipment and other investing activities	794	8,739
Acquisition of franchised restaurants	(3,529)	—
Net cash provided by (used in) investing activities	18,992	(18,297)
<b>Cash flows from financing activities:</b>		
Borrowings of long-term debt	—	282,151
Payments of long-term debt and finance leases	(25,525)	(266,275)
Purchase of treasury stock	(9,960)	—
Debt issuance costs	—	(4,869)
Proceeds related to real estate sale	—	3,856
Proceeds from other financing activities, net	1,744	58
Net cash provided by (used in) financing activities	(33,741)	14,921
Effect of exchange rate changes on cash	—	(44)
Net change in cash and cash equivalents, and restricted cash	2,612	35,380
Cash and cash equivalents, and restricted cash, beginning of period	58,206	22,750
Cash and cash equivalents, and restricted cash, end of period	\$ 60,818	\$ 58,130
<b>Supplemental disclosure of cash flow information</b>		
Income tax paid (refund received), net	\$ 210	\$ (14,729)
Interest paid, net of amounts capitalized	\$ 18,261	\$ 11,387
Right of use assets obtained in exchange for operating lease obligations	\$ 50,769	\$ 11,604
Right of use assets obtained in exchange for finance lease obligations	\$ 81	\$ 541

See Notes to Condensed Consolidated Financial Statements.

**RED ROBIN GOURMET BURGERS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**1. Basis of Presentation and Recent Accounting Pronouncements**

Red Robin Gourmet Burgers, Inc., a Delaware corporation, together with its subsidiaries ("Red Robin" or the "Company"), primarily operates, franchises, and develops full-service restaurants in North America. As of October 1, 2023, the Company owned and operated 417 restaurants located in 39 states. The Company also had 91 franchised full-service restaurants in 14 states and one Canadian province. The Company operates its business as one operating and one reportable segment.

**Basis of Presentation**

The accompanying unaudited Condensed Consolidated Financial Statements include the accounts of Red Robin and its wholly owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation. The Company's financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The results of operations for any interim period are not necessarily indicative of results for the full year.

The accompanying Condensed Consolidated Financial Statements of Red Robin have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"), including the instructions to Form 10-Q and Article 10 of Regulation S-X. Certain information and footnote disclosures normally included in the Company's annual consolidated financial statements on Form 10-K have been condensed or omitted. The Condensed Consolidated Balance Sheet as of December 25, 2022 has been derived from the audited consolidated financial statements as of that date but does not include all disclosures required for audited annual financial statements. For further information, please refer to and read these interim Condensed Consolidated Financial Statements in conjunction with the Company's audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the fiscal year ended December 25, 2022 filed with the SEC on February 28, 2023.

Our current, prior, and upcoming year periods, period end dates, and number of weeks included in the period are summarized in the table below:

<b>Periods</b>	<b>Period End Date</b>	<b>Number of Weeks in Period</b>
<i>Current and Prior Fiscal Quarters:</i>		
First Quarter 2023	April 16, 2023	16
First Quarter 2022	April 17, 2022	16
Second Quarter 2023	July 9, 2023	12
Second Quarter 2022	July 10, 2022	12
Third Quarter 2023	October 1, 2023	12
Third Quarter 2022	October 2, 2022	12
<i>Current and Prior Fiscal Years:</i>		
Fiscal Year 2023	December 31, 2023	53
Fiscal Year 2022	December 25, 2022	52
<i>Upcoming fiscal year:</i>		
Fiscal Year 2024	December 29, 2024	52



**Immaterial Restatement of Prior Period Financial Statements**

As previously disclosed in our Form 10-Q for the period ended July 9, 2023, the Company discovered a multi-year error in its calculation and recognition of revenue related to gift cards, primarily related to breakage revenue that had been recognized for bonus and discounted gift cards for which no or discounted monetary consideration was received, which resulted in the Company overstating total revenues by \$0.1 million and \$0.6 million for the twelve and forty weeks ended October 2, 2022. Management has evaluated this misstatement and concluded it was not material to prior periods, individually or in the aggregate. However, correcting the cumulative effect of the error in the twelve and forty weeks ended October 2, 2022 would have had a significant effect on the results of operations for such periods. Therefore, the Company is correcting the relevant prior period Condensed Consolidated Financial Statements and related footnotes for this error for comparative purposes.

The following tables reflect the effects of the correction on all affected line items of the Company's previously reported Condensed Consolidated Financial Statements presented in this Form 10-Q:

**CORRECTED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS (unaudited)**

(in thousands)	Twelve Weeks Ended October 2, 2022			Forty Weeks Ended October 2, 2022		
	As Previously Reported	Adjustment	As Corrected	As Previously Reported	Adjustment	As Corrected
Restaurant revenue	\$ 282,449	\$ (34)	\$ 282,415	\$ 951,718	\$ (85)	\$ 951,633
Franchise and other revenues	4,439	(49)	4,390	24,810	(508)	24,302
Total revenues	286,888	(83)	286,805	976,528	(593)	975,935
Loss before income taxes	(12,610)	(83)	(12,693)	(33,152)	(593)	(33,744)
Net loss	(12,567)	(83)	(12,650)	(33,605)	(593)	(34,197)
Net loss per share	(0.79)	(0.01)	(0.80)	(2.12)	(0.04)	(2.16)
Total comprehensive loss	(12,612)	(83)	(12,695)	(33,656)	(593)	(34,249)

**OTHER NON-GAAP INFORMATION:**

Adjusted EBITDA	3,960	(83)	3,877	43,900	(189)	43,711
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**CORRECTED CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT) (unaudited)**

(in thousands)	Forty Weeks Ended October 2, 2022	
	Retained Earnings/(Accumulated Deficit)	Total Shareholders' Equity
<b>As Previously Reported</b>		
Balance, July 10, 2022	6,159	61,575
Net loss	(12,567)	(12,567)
Balance, October 2, 2022	(6,408)	51,627
<b>Adjustments</b>		
Balance, July 10, 2022	(3,013)	(3,013)
Net loss	(83)	(83)
Balance, October 2, 2022	(3,096)	(3,096)
<b>As Corrected</b>		
Balance, July 10, 2022	3,146	58,562
Net loss	(12,650)	(12,650)
Balance, October 2, 2022	\$ (9,504)	\$ 48,531

**CORRECTED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)**

(in thousands)	Forty Weeks Ended October 2, 2022		
	As Previously Reported	Adjustment	As Corrected
Net loss	\$ (33,605)	\$ (593)	\$ (34,198)
Gift card breakage	(8,289)	508	(7,781)
Unearned revenue	(8,386)	85	(8,301)

## 2. Revenue

### Disaggregation of revenue

In the following table, revenue is disaggregated by type of good or service (in thousands):

	Twelve Weeks Ended		Forty Weeks Ended	
	October 1, 2023	October 2, 2022	October 1, 2023	October 2, 2022
Restaurant revenue	\$ 273,133	\$ 282,415	\$ 973,307	\$ 951,633
Franchise revenue	3,418	4,249	12,245	14,891
Gift card breakage	589	141	5,930	7,782
Other revenue	420	—	2,538	1,629
Total revenues	\$ 277,560	\$ 286,805	\$ 994,020	\$ 975,935

### Contract Liabilities

Components of Unearned revenue in the accompanying Condensed Consolidated Balance Sheets are as follows (in thousands):

	October 1, 2023	December 25, 2022
Unearned gift card revenue	\$ 20,583	\$ 35,837
Deferred loyalty revenue	\$ 11,398	\$ 11,107

Revenue recognized in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) for the redemption and breakage of gift cards that were included in the liability balance at the beginning of the fiscal year was as follows (in thousands):

	Forty Weeks Ended	
	October 1, 2023	October 2, 2022
Gift card revenue	\$ 16,865	\$ 21,222

## 3. Leases

The components of lease expense, including variable lease costs primarily consisting of common area maintenance charges and real estate taxes, are included in Occupancy on our Condensed Consolidated Statement of Operations and Comprehensive Income (Loss) as follows (in thousands):

	Twelve Weeks Ended		Forty Weeks Ended	
	October 1, 2023	October 2, 2022	October 1, 2023	October 2, 2022
Operating lease cost	\$ 16,691	\$ 15,793	\$ 53,865	\$ 53,904
Finance lease cost:				
Amortization of right of use assets	216	261	764	841
Interest on lease liabilities	116	111	400	408
Total finance lease cost	\$ 332	\$ 372	\$ 1,164	\$ 1,249
Variable lease cost	4,994	4,130	15,263	15,136
Total	\$ 22,017	\$ 20,295	\$ 70,292	\$ 70,289

Refer to Footnote 5, *Other Charges (gains), net*, for information regarding the sale-leaseback transaction during the twelve and forty weeks ended October 1, 2023.

## 4. Earnings (Loss) Per Share

Basic earnings (loss) per share amounts are calculated by dividing net income (loss) by the weighted-average number of shares of common stock outstanding during the period. Diluted earnings per share amounts are calculated based upon the weighted-average number of shares of common stock and potentially dilutive shares of common stock outstanding during the period. Potentially dilutive shares are excluded from the computation in periods in which they have an anti-dilutive effect. Diluted earnings per share reflects the potential dilution that could occur if holders of options exercised their options into common stock. As the Company was in a net loss position for both the twelve and forty weeks ended October 1, 2023 and October 2, 2022, all potentially dilutive common shares are considered anti-dilutive.

The Company uses the treasury stock method to calculate the effect of outstanding stock options and awards. Basic weighted average shares outstanding is reconciled to diluted weighted average shares outstanding as follows (in thousands):

	Twelve Weeks Ended		Forty Weeks Ended	
	October 1, 2023	October 2, 2022	October 1, 2023	October 2, 2022
Basic weighted average shares outstanding	15,799	15,892	15,949	15,816
Dilutive effect of stock options and awards	—	—	—	—
Diluted weighted average shares outstanding	15,799	15,892	15,949	15,816
Awards excluded due to anti-dilutive effect on diluted income (loss) per share	1,420	869	1,421	1,010

## 5. Other Charges (Gains), net

Other charges (gains), net consisted of the following (in thousands):

	Twelve Weeks Ended		Forty Weeks Ended	
	October 1, 2023	October 2, 2022	October 1, 2023	October 2, 2022
Gain on sale leaseback, net of expenses	\$ (14,883)	\$ —	\$ (29,413)	\$ —
Gain on sale of restaurant property	—	(9,204)	—	(9,204)
Litigation contingencies	3,600	133	9,140	47
Restaurant closure costs, net	(91)	(1,570)	1,546	309
Severance and executive transition	341	1,825	3,195	1,954
Asset impairment	4,800	2,187	7,187	13,048
Other	277	—	1,366	—
Closed corporate office costs, net of sublease income	78	267	253	267
Other financing costs	—	1,022	—	1,392
COVID-19 related charges	—	123	—	423
Other charges (gains), net	\$ (5,878)	\$ (5,217)	\$ (6,726)	\$ 8,236

During the third quarter of 2023, the Company sold nine restaurant properties for total proceeds of \$30.4 million in a sale-leaseback transaction that resulted in a gain, net of expenses of \$14.9 million. This was the second sale-leaseback transaction of the year with the first transaction occurring in the second quarter of 2023 for another nine restaurant properties. The year-to-date net proceeds of \$58.8 million from the sale of 18 restaurant properties are included within cash flows from investing activities on the Condensed Consolidated Statements of Cash Flows for the forty weeks ended October 1, 2023.

During the second quarter of 2022 the Company closed on an agreement to sell a restaurant property that the Company owned and leased back on a short-term basis. The Company collected initial net proceeds from the purchaser-lessor of \$3.9 million, which represented a portion of the total consideration received from the sale. During the third quarter of 2022, the Company received the remaining proceeds, upon which the lease terminated and the sale transaction was completed, and recognized a \$9.2 million gain on the sale of the restaurant property. The initial net proceeds of \$3.9 million are included within cash flows from financing activities and the final proceeds received of \$8.5 million are included within cash flows from investing activities on the Condensed Consolidated Statements of Cash Flows for the forty weeks ended October 2, 2022.

Litigation contingencies during the twelve and forty weeks ended October 1, 2023 and October 2, 2022 represent reserves for various in progress legal matters. Litigation contingencies during the forty weeks ended October 2, 2022 include the impact of cash proceeds received by the Company related to certain legal claims.

Restaurant closure costs (gains) include the ongoing restaurant operating costs of the Company-owned restaurants incurred for closed restaurants and closed restaurant lease termination gains or losses.

Severance and executive transition costs include one-time termination benefits related to a reduction in force of Team Members and costs associated with changes in leadership positions as a result of our strategic pivot and are accounted for in accordance with ASC Topic 420, *Exit or Disposal Cost Obligations*. The Company expects to make the remaining payments related to these benefits in 2023.

The Company incurred a cumulative total of \$5.0 million related to these one-time termination benefits. Approximately \$2.1 million in one-time termination benefits was incurred and recorded in Other charges in the Consolidated Statements of Operations and Comprehensive Income (Loss) during the forty weeks ended October 1, 2023. A reconciliation of our termination benefits liability, which is included in Accrued liabilities and other current liabilities in our Condensed Consolidated Balance Sheets is as follows:

	<b>Termination Benefits</b>	
Balance as of December 25, 2022	\$	2,505
Charges		2,077
Cash Payments		(4,164)
Balance as of October 1, 2023	\$	418

The Company recognized non-cash impairment charges primarily related to restaurant assets at eight and twelve Company-owned restaurants during the twelve and forty weeks ended October 1, 2023. Additionally, the Company recognized non-cash impairment charges related to subleasing additional space at the Company's closed corporate office during the forty weeks ended October 1, 2023. The Company recognized non-cash impairment charges related to restaurant assets at one and ten Company-owned restaurants for the twelve and forty weeks ended October 2, 2022, respectively.

Other primarily includes non-cash charges related to terminated capital projects and disposals, and certain insurance claim proceeds.

Closed corporate office, net of sublease income includes expense and sublease income related to a corporate office facility that was vacated and subleased.

Other financing costs include fees related to the entry by the Company into the new Credit Agreement (as defined below) on March 4, 2022 that were not capitalized with the closing of the Credit Facility. See Note 6. Borrowings.

COVID-19 related charges include the costs of purchasing personal protective equipment for restaurant Team Members and Guests and emergency sick pay provided to restaurant Team Members related to the COVID-19 pandemic.

## 6. Borrowings

Borrowings as of October 1, 2023 and December 25, 2022 are summarized below (in thousands):

	<b>October 1, 2023</b>	<b>Variable Interest Rate</b>	<b>December 25, 2022</b>	<b>Variable Interest Rate</b>	
Revolving line of credit	\$ —		\$ 15,000	10.44	%
Term loan	189,142	12.16 %	199,000	9.81	%
Notes payable	875		875		
Total borrowings	190,017		214,875		
Less: unamortized debt issuance costs and discounts <sup>(1)</sup>	7,000		8,345		
Less: current portion of long-term debt	875		3,375		
Long-term debt	\$ 182,142		\$ 203,155		
Revolving line of credit unamortized deferred financing charges <sup>(1)</sup> :	\$ 807		\$ 988		

<sup>(1)</sup> Loan origination costs associated with the Company's credit facility are included as deferred costs in Other assets, net for financing charges allocated to the Revolving line of credit, and Long-term debt for financing charges associated with the term loan in the accompanying Condensed Consolidated Balance Sheets.

## Credit Agreement

On March 4, 2022, the Company replaced its prior amended and restated credit agreement (the "Prior Credit Agreement") with a new Credit Agreement (the "Credit Agreement") by and among the Company, Red Robin International, Inc., as the borrower, the lenders from time to time party thereto, the issuing banks from time to time party thereto, Fortress Credit Corp., as Administrative Agent and as Collateral Agent and JPMorgan Chase Bank, N.A., as Sole Lead Arranger and Sole Bookrunner. The five-year \$225.0 million Credit Agreement provides for a \$25.0 million revolving line of credit and a \$200.0 million term loan (collectively, the "Credit Facility"). The borrower maintains the option to increase the amount of borrowings available under the Credit Agreement in the future, subject to lenders' participation, by up to an additional \$40.0 million in the aggregate on the terms and conditions set forth in the Credit Agreement.

The Credit Facility will mature on March 4, 2027. No amortization is required with respect to the revolving Credit Facility. The term loans require quarterly principal payments in an aggregate annual amount equal to 1.0% of the original principal amount of the term loan. The Credit Facility's interest rate references the Secured Overnight Financing Rate ("SOFR"), a new index calculated by short-term repurchase agreements and backed by U.S. Treasury securities, or the Alternate Base Rate ("ABR"), which represents the highest of (a) the Prime Rate, (b) the Federal Funds Rate plus 0.5% per annum, or (c) one-month term SOFR plus 1.0% per annum.

Red Robin International, Inc. is the borrower under the Credit Agreement, and certain of its subsidiaries and the Company are guarantors of borrower's obligations under the Credit Agreement. Borrowings under the Credit Agreement are secured by substantially all of the assets of the borrower and the guarantors, including the Company, and are available to: (i) refinance certain existing indebtedness of the borrower and its subsidiaries, (ii) pay any fees and expenses in connection with the Credit Agreement, and (iii) provide for the working capital and general corporate requirements of the Company, the borrower and its subsidiaries, including permitted acquisitions and capital expenditures, but excluding restricted payments.

On March 4, 2022, Red Robin International, Inc., the Company, and the guarantors also entered into a Pledge and Security Agreement (the "Security Agreement") granting to the Administrative Agent a first priority security interest in substantially all of the assets of the borrower and the guarantors to secure the obligations under the Credit Agreement. This new Security Agreement replaced the existing security agreement, dated January 10, 2020, which was entered into in connection with the Prior Credit Agreement.

Red Robin International, Inc. as the borrower is obligated to pay customary fees to the agents, lenders and issuing banks under the Credit Agreement with respect to providing, maintaining, or administering, as applicable, the credit facilities.

In connection with entry into the new Credit Agreement, the Company's Prior Credit Agreement was terminated. In connection with such termination and new borrowings under the new Credit Agreement, the Company paid off all outstanding borrowings, accrued interest, and fees under the Prior Credit Agreement.

On July 17, 2023, the Company amended the Credit Agreement (the "Credit Agreement Amendment") to remove the previously included \$50.0 million aggregate cap (the "Prior Cap") on sale-leasebacks of Company-owned real property. Pursuant to the Credit Agreement Amendment, it also was agreed that (i) the Company may reinvest in the business within 360 days of receipt the net proceeds of sale-leasebacks to the extent that such proceeds are equal to or less than the amount of the Prior Cap and (ii) the Company shall make a mandatory prepayment with the net proceeds of sale-leasebacks to the extent that such proceeds exceed the amount of the Prior Cap. Additionally, the prepayment premium associated with any mandatory prepayments derived from the net proceeds of sale-leasebacks that exceed the Prior Cap is reduced by the Credit Agreement Amendment to a premium equal to 50% of the prepayment premium otherwise applicable. The Amendment also made certain other conforming changes to the Existing Credit Agreement to effect the foregoing.

The summary descriptions of the Credit Agreement, the Credit Agreement Amendment, and the Security Agreement do not purport to be complete and are qualified in their entirety by reference to the full text of the Credit Agreement, the Credit Agreement Amendment, and the Security Agreement, respectively, which have been filed as exhibits to the Company's Current Reports on Form 8-K filed with the Securities and Exchange Commission on March 10, 2022, with respect to the Credit Agreement and the Security Agreement, and July 19, 2023, with respect to the Credit Agreement Amendment.

During the first quarter of 2022, the Company expensed approximately \$1.7 million of deferred financing charges related to the extinguishment of the Prior Credit Agreement on March 4, 2022. These charges were recorded to interest expense, net and other on the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) for the forty weeks ended October 2, 2022. In association with the execution of the new Credit Agreement, the Company recognized \$4.8 million of deferred financing charges, and \$6.1 million of original issuance discount.

## 7. Fair Value Measurements

### Assets and Liabilities Measured at Fair Value on a Recurring Basis

The carrying amounts of the Company's cash and cash equivalents, accounts receivable, accounts payable, and current accrued expenses and other liabilities approximate fair value due to the short-term nature or maturity of the instruments.

The Company maintains a rabbi trust to fund obligations under a deferred compensation plan. Amounts in the rabbi trust are invested in mutual funds, which are designated as trading securities and carried at fair value and are included in Other assets, net in the accompanying consolidated balance sheets. Fair market value of mutual funds is measured using level 1 inputs (quoted prices for identical assets in active markets).

The following tables present the Company's assets measured at fair value on a recurring basis included in Other assets, net on the accompanying Condensed Consolidated Balance Sheets as of October 1, 2023 and December 25, 2022 (in thousands):

	October 1, 2023	Level 1	Level 2	Level 3
<b>Assets:</b>				
Investments in rabbi trust	\$ 2,137	\$ 2,137	\$ —	\$ —
Total assets measured at fair value	\$ 2,137	\$ 2,137	\$ —	\$ —
	December 25, 2022	Level 1	Level 2	Level 3
<b>Assets:</b>				
Investments in rabbi trust	\$ 4,250	\$ 4,250	\$ —	\$ —
Total assets measured at fair value	\$ 4,250	\$ 4,250	\$ —	\$ —

Other than as disclosed in Note 9. Acquisition of Franchised Restaurants, as of October 1, 2023, the Company had no financial assets or liabilities that were measured using level 2 or 3 inputs. The Company also had no non-financial assets or liabilities that were required to be measured on a recurring basis.

### Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Assets and liabilities recognized or disclosed at fair value on the Condensed Consolidated Financial Statements on a nonrecurring basis include items such as property, plant and equipment, right of use assets, and other intangible assets. These assets are measured at fair value if determined to be impaired.

The Company has measured non-financial assets for impairment using continuing and projected future cash flows, which were based on significant inputs not observable in the market and thus represented a level 3 fair value measurement. See Note 5. Other Charges (Gains), net.

We impaired long-lived restaurant assets with a carrying value (including right of use lease assets) of \$15.3 million and \$26.7 million during the twelve and forty weeks ended October 1, 2023, recognizing impairment expense of \$4.8 million and \$6.5 million, respectively, related to the net book value of these long-lived restaurant assets. We determined the fair value of these long-lived assets to be \$10.5 million and \$20.2 million in the twelve and forty weeks ended October 1, 2023. Additionally, we impaired long-lived assets at the Company's closed corporate office with a carrying value (including right of use lease assets) of \$1.0 million, recognizing an impairment expense of \$0.7 million during the forty weeks ended October 1, 2023, related to the net book value of these long-lived restaurant assets. We determined the fair value of these long-lived assets to be \$0.3 million in the forty weeks ended October 1, 2023. The impairments were recorded as a result of quantitative impairment analyses.

### Disclosures of Fair Value of Other Assets and Liabilities

The Company's liability under its credit facility is carried at historical cost in the accompanying Condensed Consolidated Balance Sheets. As of October 1, 2023, the fair value of the credit facility was approximately \$188.0 million and the principal amount carrying value was \$189.1 million. The credit facility term loan is reported net of \$7.0 million in unamortized discount and debt issuance costs in the Condensed Consolidated Balance Sheet as of October 1, 2023. The carrying value of the credit facility was \$214.0 million and the fair value of the credit facility was \$205.1 million as of December 25, 2022. The interest rate on the credit facility represents a level 2 fair value input.

## 8. Commitments and Contingencies

Because litigation is inherently unpredictable, assessing contingencies related to litigation is a complex process involving highly subjective judgment about potential outcomes of future events. When evaluating litigation contingencies, we may be unable to provide a meaningful estimate due to a number of factors, including the procedural status of the matter in question, the availability of appellate remedies, insurance coverage related to the claim or claims in question, the presence of complex or novel legal theories, and the ongoing discovery and development of information important to the matter. In addition, damage amounts claimed in litigation against us may be unsupported, exaggerated, or unrelated to possible outcomes, and as such are not meaningful indicators of our potential liability or financial exposure. Accordingly, we review the adequacy of accruals and disclosures each quarter in consultation with legal counsel, and we assess the probability and range of possible losses associated with contingencies for potential accrual in the Condensed Consolidated Financial Statements. However, the ultimate resolution of litigated claims may differ from our current estimates.

In the normal course of business, there are various claims in process, matters in litigation, and other contingencies, certain of which are covered by insurance policies. While it is not possible to predict the outcome of these suits, legal proceedings, and claims with certainty, management is of the opinion that adequate provision for potential losses associated with these matters has been made in the financial statements and that the ultimate resolution of any one of these matters will not have a material adverse effect on our financial position and results of operations. A significant increase in the number of these claims, or one or more successful claims resulting in greater liabilities than we currently anticipate, could materially and adversely affect our business, financial condition, results of operations, and cash flows.

As of October 1, 2023, we had a balance of \$13.7 million for loss contingencies included within Accrued liabilities and other on our Condensed Consolidated Balance Sheet. In the normal course of business, there are various claims in process, matters in litigation, administrative proceedings, and other contingencies. These include employment related claims and class action lawsuits, claims from Guests or Team Members alleging illness, injury, food quality, health, or operational concerns, and lease and other commercial disputes. We increased our estimate of loss contingency liabilities by approximately \$3.6 million for the twelve weeks ended October 1, 2023 and \$9.1 million for the forty weeks ended October 1, 2023 related to changes during the third quarter in the status of ongoing litigation matters. We ultimately may be subject to greater or less than the accrued amount for this and other matters.

As of October 1, 2023, we had non-cancellable purchase commitments to certain vendors who provide food and beverages and other supplies to our restaurants, for an aggregate of \$216.6 million. We expect to fulfill our commitments under these agreements in the normal course of business, and as such, no liability has been recorded.

## 9. Acquisition of Franchised Restaurants

On April 17, 2023, the Company acquired certain assets and liabilities of five restaurants from one of its U.S. franchisees for cash consideration of \$5.5 million. The pro forma impact of this acquisition and the operating results of the acquired restaurants are not presented as the impact was not material to reported results.

The acquisition was accounted for using the purchase method as defined in ASC 805, *Business Combinations*. The goodwill arising from the acquisition consists largely of the benefit of the assembled workforce of the acquired restaurants. The goodwill generated by the acquisition is not amortizable for book purposes but is amortizable and deductible for tax purposes. The Company allocated the purchase price to the fair value of the assets acquired and liabilities assumed as follows (in thousands):

	<b>Fair Value at Acquisition Date</b>	
Property and equipment, net	\$	2,637
Operating lease assets		7,400
Operating lease liabilities		(8,250)
Operating lease assets, net		(850)
Other assets, net of liabilities <sup>(1)</sup>		299
Intangible assets, net		1,443
Total purchase price	\$	3,529

<sup>(1)</sup> Includes inventory, prepaid assets, till cash, and gift card and loyalty liabilities.

Of the \$2.6 million in property and equipment, \$1.7 million is related to leasehold improvements and \$1.0 million is related to personal property. The \$0.9 million in net operating lease assets is related to acquired unfavorable leases, which reduces the acquired operating lease right-of-use assets. Of the \$1.4 million of intangible assets, \$1.2 million is related to reacquired franchise rights, which will be amortized on a straight-line basis. The fair value measurement of tangible and intangible assets and liabilities as of the acquisition date is based on significant inputs not observed in the market and thus represents a level 3 fair value measurement.



**ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Management's Discussion and Analysis of Financial Condition and Results of Operations provides a narrative of our financial performance and condition that should be read in conjunction with the accompanying Condensed Consolidated Financial Statements. All comparisons under this heading between 2023 and 2022 refer to the twelve and forty weeks ended October 1, 2023 and October 2, 2022, unless otherwise indicated, and reflect the correction of certain information for the immaterial restatement of prior period financial statements as disclosed in Footnote 1, *Basis of Presentation and Recent Accounting Pronouncements*.

**Overview**

**Description of Business**

Red Robin Gourmet Burgers, Inc., a Delaware corporation, together with its subsidiaries ("Red Robin," "we," "us," "our," or the "Company"), primarily operates, franchises, and develops full-service restaurants with 508 locations in North America. As of October 1, 2023, the Company owned 417 restaurants located in 39 states. The Company also had 91 franchised full-service restaurants in 14 states and one Canadian province. The Company operates its business as one operating and one reportable segment.

**Highlights for the Third Quarter of Fiscal 2023, Compared to the Third Quarter of Fiscal 2022**

- Total revenues are \$277.6 million, a decrease of \$9.2 million.
  - Comparable restaurant revenue<sup>(1)</sup> decreased 3.4%.
  - Comparable restaurant dine-in sales<sup>(2)</sup> increased 0.5%.
- Net loss is \$8.2 million, a decrease of \$4.5 million from a net loss of \$12.7 million during the same period of 2022.
- Adjusted EBITDA<sup>(3)</sup> (a non-GAAP metric) is \$6.8 million, a \$2.9 million increase.
- Completed Sale-Leaseback transaction for nine restaurants, generating net proceeds of approximately \$30.4 million and a gain, net of expenses of \$14.9 million.
- Repaid \$8.4 million of debt and repurchased \$5.0 million of stock.

**Highlights for the Year-to-Date Period of Fiscal 2023, Compared to the Year-to-Date Period of Fiscal 2022**

- Total revenues are \$994.0 million, an increase of \$18.1 million.
  - Comparable restaurant revenue<sup>(1)</sup> increased 2.9%.
  - Comparable restaurant dine-in sales<sup>(2)</sup> increased 8.4%.
- Net loss is \$7.5 million, a decrease of \$26.7 million from a net loss of \$34.2 million during the same period of 2022.
- Adjusted EBITDA<sup>(3)</sup> (a non-GAAP metric) is \$58.3 million, a \$14.5 million increase.
- Completed two Sale-Leaseback transactions for eighteen restaurants, generating net proceeds of \$58.8 million and a gain, net of expenses of \$29.4 million.
- Repaid \$24.9 million of debt and repurchased \$10.0 million of stock.

<sup>(1)</sup> Comparable restaurant revenue represents revenue from Company-owned restaurants that have operated five full quarters as of the end of the period presented. For the twelve and forty weeks ended October 1, 2023 there were 409 and 408 comparable restaurants, respectively, out of the total 417 Company-owned restaurants.

<sup>(2)</sup> Comparable restaurant dine-in sales are calculated based on the Company's point-of-sale sales data, which does not include adjustments for loyalty breakage.

<sup>(3)</sup> See below for a reconciliation of Adjusted EBITDA, a non-GAAP measure, to Net loss.

Restaurant Revenue, compared to the same period in the prior year, is presented in the table below:

	(millions)
Restaurant Revenue for the twelve weeks ended October 2, 2022	\$ 282.4
Increase/(decrease) in comparable restaurant revenue <sup>(1)</sup>	(9.6)
Increase/(decrease) in non-comparable restaurant revenue	0.3
<b>Total increase/(decrease)</b>	<b>(9.3)</b>
Restaurant Revenue for the twelve weeks ended October 1, 2023	<u>\$ 273.1</u>

Restaurant revenues and operating costs (GAAP measures), and restaurant level operating profit (a non-GAAP measure) for the period are detailed in the table below:

	Twelve Weeks Ended			Forty Weeks Ended		
	October 1, 2023	October 2, 2022	Increase/ (Decrease)	October 1, 2023	October 2, 2022	Increase/ (Decrease)
Restaurant revenue (millions)	\$ 273.1	\$ 282.4	(3.3) %	\$ 973.3	\$ 951.6	2.3 %
Restaurant operating costs:						
Cost of sales	65.1	70.6	(7.8) %	236.2	234.3	0.8 %
Labor	103.7	100.5	3.2 %	358.8	340.3	5.5 %
Other operating	50.4	52.9	(4.7) %	174.2	172.7	0.9 %
Occupancy	23.5	22.8	3.0 %	76.8	76.4	0.5 %
Total Restaurant Operating Costs	\$ 242.7	\$ 246.8	(6.3) %	\$ 846.1	\$ 823.7	7.7 %
Restaurant Level Operating Profit <sup>(1)</sup>	\$ 30.4	\$ 35.6	(14.6) %	\$ 127.2	\$ 127.9	(0.5) %

<sup>(1)</sup> Restaurant Level Operating Profit is a non-GAAP measure. See below for a reconciliation of Restaurant Level Operating Profit to Income from Operations and Income from Operations as a percentage of total revenues.

Restaurant revenues and operating costs (GAAP measures), and restaurant level operating profit<sup>(1)</sup> (a non-GAAP measure) as a percentage of restaurant revenue for the period are detailed in the table below:

	Twelve Weeks Ended			Forty Weeks Ended		
	October 1, 2023	October 2, 2022	Increase/ (Decrease)	October 1, 2023	October 2, 2022	Increase/(Decrease)
Restaurant revenue (millions)	\$ 273.1	\$ 282.4	(3.3) %	\$ 973.3	\$ 951.6	2.3 %
Restaurant operating costs:	(Percentage of Restaurant Revenue)		(Basis Points)	(Percentage of Restaurant Revenue)		(Basis Points)
Cost of sales	23.8 %	25.0 %	(120)	24.3 %	24.6 %	(30)
Labor	38.0	35.6	240	36.9	35.8	110
Other operating	18.4	18.7	(30)	17.9	18.2	(30)
Occupancy	8.6	8.1	50	7.9	8.0	(10)
Total Restaurant Operating Costs	88.8 %	87.4 %	140	86.8 %	86.6 %	20
Restaurant Level Operating Profit <sup>(1)</sup>	11.1 %	12.6 %	(150)	13.1 %	13.4 %	(30)

Certain percentage and basis point amounts in the table above do not total due to rounding as well as restaurant operating costs being expressed as a percentage of restaurant revenue and not total revenues.

<sup>(1)</sup> Restaurant Level Operating Profit is a non-GAAP measure. See below for a reconciliation of Restaurant Level Operating Profit to Income from Operations and Income from Operations as a percentage of total revenues.

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The following table summarizes net loss, loss per diluted share (GAAP measures), and adjusted loss per diluted share (a non-GAAP measure) for the twelve and forty weeks ended October 1, 2023 and October 2, 2022:

	Twelve Weeks Ended		Forty Weeks Ended	
	October 1, 2023	October 2, 2022	October 1, 2023	October 2, 2022
Net loss as reported	\$ (8,161)	\$ (12,650)	\$ (7,496)	\$ (34,198)
Loss per share - diluted:				
Net loss as reported	\$ (0.52)	\$ (0.80)	\$ (0.47)	\$ (2.16)
Gain on sale leaseback, net of expenses	(0.94)	—	(1.84)	—
Gain on sale of restaurant property	—	(0.58)	—	(0.58)
Litigation contingencies	0.23	0.01	0.57	—
Restaurant closure costs, net	(0.01)	(0.10)	0.10	0.02
Severance and executive transition	0.02	0.11	0.20	0.12
Asset impairment	0.30	0.14	0.45	0.82
Other <sup>(1)</sup>	0.02	—	0.09	—
Closed corporate office costs, net of sublease income	—	0.02	0.02	0.02
Other financing costs <sup>(2)</sup>	—	0.06	—	0.09
COVID-19 related charges	—	0.01	—	0.03
Change in estimate, gift card breakage <sup>(3)</sup>	—	—	—	(0.33)
Write-off of unamortized debt issuance costs <sup>(4)</sup>	—	—	—	0.11
Income tax expense	0.10	0.09	0.11	(0.08)
Adjusted loss per share - diluted	\$ (0.79)	\$ (1.04)	\$ (0.78)	\$ (1.94)
Weighted average shares outstanding:				
Basic	15,799	15,892	15,949	15,816
Diluted <sup>(5)</sup>	15,799	15,892	15,949	15,816

<sup>(1)</sup> Other primarily includes non-cash charges related to terminated capital projects and disposals, and certain insurance claim proceeds.

<sup>(2)</sup> Other financing costs includes legal and other charges related to the refinancing of our Prior Credit Agreement (as defined below) in the first quarter of 2022.

<sup>(3)</sup> During the forty weeks ended October 2, 2022, the Company re-evaluated the estimated redemption pattern related to gift cards. The impact comprises \$5.9 million included in Franchise royalties, fees, and other revenue partially offset by \$0.6 million in gift card commission costs included in Selling on the Condensed Consolidated Statements of Operations.

<sup>(4)</sup> Write-off of unamortized debt issuance costs related to the remaining unamortized debt issuance costs related to our Prior Credit Agreement with the completion of the refinancing of our Prior Credit Agreement in the first quarter of fiscal year 2022.

<sup>(5)</sup> For the twelve weeks ended October 1, 2023, the impact of dilutive shares is excluded in the calculations due to the net loss position for the quarter. For diluted shares reported on the Condensed Consolidated Statement of Operations, the impact of dilutive shares is excluded due to the reported net loss for the quarter.

We believe the non-GAAP measure of adjusted loss per share-diluted gives the reader additional insight into the ongoing operational results of the Company, and it is intended to supplement the presentation of the Company's financial results in accordance with GAAP. Adjusted loss per share-diluted excludes the effects of change in estimate, gift card breakage, asset impairment, litigation contingencies, the write-off of unamortized debt issuance costs, restaurant closure costs, other financing costs, gain on sale leaseback, net of expenses, closed corporate office costs, net of sublease income, COVID-19 related charges, severance and executive transition costs, and income tax effects and other. We have revised our definition of adjusted loss per diluted share to exclude gain on sale leaseback, net of expenses and other. We did not revise the prior year's adjusted loss per share-diluted because there were no other charges similar in nature to these costs. Other companies may define adjusted net loss per share-diluted differently, and as a result our measure of adjusted loss per share-diluted may not be directly comparable to those of other companies. Adjusted loss per share-diluted should be considered in addition to, and not as a substitute for, net loss as reported in accordance with U.S. GAAP as a measure of performance.

The following table summarizes Net loss (a GAAP measure), and EBITDA and Adjusted EBITDA (non-GAAP measures) for the twelve and forty weeks ended October 1, 2023 and October 2, 2022:

	Twelve Weeks Ended		Forty Weeks Ended	
	October 1, 2023	October 2, 2022	October 1, 2023	October 2, 2022
Net loss as reported	\$ (8,161)	\$ (12,650)	\$ (7,496)	\$ (34,198)
Interest expense, net	5,885	4,419	19,766	15,137
Income tax provision (benefit)	278	(43)	453	453
Depreciation and amortization	14,672	17,368	52,253	58,924
EBITDA	12,674	9,094	64,976	40,316
Change in accounting estimate, gift card breakage	—	—	—	(5,246)
Other charges (gains), net:				
Gain on sale leaseback, net of expenses	(14,883)	—	(29,413)	—
Gain on sale of restaurant property	—	(9,204)	—	(9,204)
Litigation contingencies	3,600	133	9,140	47
Restaurant closure costs, net	(91)	(1,570)	1,546	309
Severance and executive transition	341	1,825	3,195	1,954
Asset impairment	4,800	2,187	7,187	13,048
Other	277	—	1,366	—
Closed corporate office costs, net of sublease income	78	267	253	267
Other financing costs	—	1,022	—	1,392
COVID-19 related charges	—	123	—	423
Adjusted EBITDA	\$ 6,796	\$ 3,877	\$ 58,250	\$ 43,711

We believe the non-GAAP measures of EBITDA and adjusted EBITDA give the reader additional insight into the ongoing operational results of the Company, and it is intended to supplement the presentation of the Company's financial results in accordance with GAAP. We define EBITDA as net loss before interest expense, income taxes, and depreciation and amortization. Adjusted EBITDA further excludes the effects of change in accounting estimate - gift card breakage, asset impairment, litigation contingencies, restaurant closure costs, net, other financing costs, COVID-19 related charges, severance and executive transition costs, closed corporate office, net of sublease income, and gain of sale leaseback, net of expenses, and other. We have revised our definition of adjusted EBITDA to exclude gain of sale leaseback, net of expenses and other. We did not revise prior years' adjusted EBITDA because there were no other charges similar in nature to these costs. Other companies may define EBITDA and adjusted EBITDA differently, and as a result our measure of EBITDA and adjusted EBITDA may not be directly comparable to those of other companies. EBITDA and adjusted EBITDA should be considered in addition to, and not as a substitute for, net loss as reported in accordance with U.S. GAAP as a measure of performance.

The following table summarizes Income from Operations (a GAAP measure), and Restaurant Level Operating Profit (a non-GAAP measure) for the twelve and forty weeks ended October 1, 2023 and October 2, 2022:

	Twelve Weeks Ended				Forty Weeks Ended			
	October 1, 2023		October 2, 2022		October 1, 2023		October 2, 2022	
Income (loss) from operations	\$ (1,938)	(0.7)%	\$ (8,103)	(2.8)%	\$ 12,498	1.3%	\$ (17,594)	(1.8)%
Less:								
Franchise royalties, fees and other revenue	4,427	1.6%	4,390	1.5%	20,713	2.1%	24,302	2.5%
Add:								
Other charges (gains), net	(5,878)	(2.1)	(5,217)	(1.8)	(6,726)	(0.7)	8,236	0.8
Pre-opening costs	—	—	217	0.1	586	0.1	514	0.1
Selling	8,771	3.2	14,194	4.9	22,692	2.3	37,503	3.8
General and administrative expenses	19,190	6.9	21,498	7.5	66,656	6.7	64,665	6.6
Depreciation and amortization	14,672	5.3	17,368	6.1	52,253	5.3	58,924	6.0
Restaurant level operating profit	\$ 30,390		\$ 35,567		\$ 127,246		\$ 127,946	
Income (loss) from operations as a percentage of total revenues	(0.7)%		(2.8)%		1.3%		(1.8)%	
Restaurant level operating profit margin (as a percentage of restaurant revenue)	11.1%		12.6%		13.1%		13.4%	

The Company believes restaurant level operating profit is an important measure for management and investors because it is widely regarded in the restaurant industry as a useful metric by which to evaluate restaurant level operating efficiency and performance. The Company defines restaurant level operating profit to be income from operations less franchise royalties, fees and other revenue, plus other charges (gains), net, pre-opening costs, selling costs, general and administrative expenses, and depreciation and amortization. The measure includes restaurant level occupancy costs that include fixed rents, percentage rents, common area maintenance charges, real estate and personal property taxes, general liability insurance, and other property costs, but excludes depreciation and amortization expense, substantially all of which is related to restaurant level assets, because such expenses represent historical sunk costs which do not reflect current cash outlay for the restaurants. The measure also excludes selling costs and general and administrative expenses, and therefore excludes costs associated with selling, general, and administrative functions, and pre-opening costs. The Company excludes Other charges (gains), net because these costs are not related to the ongoing operations of its restaurants. Restaurant level operating profit is not a measurement determined in accordance with GAAP and should not be considered in isolation, or as an alternative, to income from operations or net income (loss) as indicators of financial performance. Restaurant level operating profit as presented may not be comparable to other similarly titled measures of other companies in the Company's industry.

**Restaurant Data**

The following table details restaurant unit data for our Company-owned and franchised locations for the periods indicated:

	Twelve Weeks Ended		Forty Weeks Ended	
	October 1, 2023	October 2, 2022	October 1, 2023	October 2, 2022
Company-owned:				
Beginning of period	418	426	414	430
Opened during the period	—	—	1	—
Acquired from franchisees	—	—	5	—
Closed during the period	(1)	(2)	(3)	(6)
End of period	417	424	417	424
Franchised:				
Beginning of period	91	102	97	101
Opened during the period	—	—	—	1
Closed during the period	—	(1)	(1)	(1)
Sold to Company during the period	—	—	(5)	—
End of period	91	101	91	101
Total number of restaurants	508	525	508	525

The following table presents total Company-owned and franchised restaurants by state or province as of October 1, 2023:

<i>State:</i>	Company-Owned Restaurants	Franchised Restaurants
Arkansas	2	1
Alaska		3
Alabama	4	
Arizona	18	1
California	57	
Colorado	22	
Connecticut	3	
Delaware		5
Florida	17	
Georgia	6	
Iowa	5	
Idaho	8	
Illinois	20	
Indiana	11	
Kansas		5
Kentucky	4	
Louisiana	1	
Massachusetts	5	
Maryland	12	
Maine	2	
Michigan		19
Minnesota	4	
Missouri	8	3
Montana		1
North Carolina	17	
Nebraska	4	
New Hampshire	3	
New Jersey	11	1
New Mexico	3	
Nevada	6	
New York	14	
Ohio	17	2
Oklahoma	5	
Oregon	15	5
Pennsylvania	11	20
Rhode Island	1	
South Carolina	4	
South Dakota	1	
Tennessee	9	
Texas	18	9
Utah	1	5
Virginia	20	
Washington	37	
Wisconsin	11	
<i>Province:</i>		
British Columbia		11
<b>Total</b>	<b>417</b>	<b>91</b>

## Results of Operations

Operating results for each fiscal period presented below are expressed as a percentage of total revenues, except for the components of restaurant operating costs, which are expressed as a percentage of restaurant revenue.

This information has been prepared on a basis consistent with our audited 2022 annual financial statements, and, in the opinion of management, includes all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the information for the periods presented. Our operating results may fluctuate significantly as a result of a variety of factors, and operating results for any period presented are not necessarily indicative of results for a full fiscal year.

	Twelve Weeks Ended				Forty Weeks Ended			
	October 1, 2023		October 2, 2022		October 1, 2023		October 2, 2022	
<b>Revenues:</b>								
Restaurant revenue	98.4	%	98.5	%	97.9	%	97.5	%
Franchise and other revenues	1.6		1.5		2.1		2.5	
Total revenues	100.0		100.0		100.0		100.0	
<b>Costs and expenses:</b>								
Restaurant operating costs (excluding depreciation and amortization shown separately below):								
Cost of sales	23.8		25.0		24.3		24.6	
Labor	38.0		35.6		36.9		35.8	
Other operating	18.4		18.7		17.9		18.2	
Occupancy	8.6		8.1		7.9		8.0	
Total restaurant operating costs	88.8		87.4		86.8		86.6	
Depreciation and amortization	5.3		6.1		5.3		6.0	
Selling, general, and administrative expenses	10.1		12.4		9.0		10.5	
Pre-opening and acquisition costs	—		0.1		0.1		0.1	
Other charges (gains), net	(2.1)		(1.8)		(0.7)		0.8	
Income (loss) from operations	(0.7)		(2.8)		1.3		(1.8)	
Interest expense, net and other	2.1		1.6		2.0		1.7	
Loss before income taxes	(2.8)		(4.4)		(0.7)		(3.5)	
Income tax provision (benefit)	0.1		—		—		—	
Net loss	(2.9)	%	(4.4)	%	(0.8)	%	(3.5)	%

## Revenues

	Twelve Weeks Ended			Forty Weeks Ended		
	October 1, 2023	October 2, 2022	Percent Change	October 1, 2023	October 2, 2022	Percent Change
<b>(Revenues in thousands)</b>						
Restaurant revenue	\$ 273,133	\$ 282,415	(3.3)%	\$ 973,307	\$ 951,633	2.3 %
Franchise and other revenues	4,427	4,390	0.8 %	20,713	24,302	(14.8)%
Total revenues	\$ 277,560	\$ 286,805	(3.2)%	\$ 994,020	\$ 975,935	1.9 %
Average weekly net sales volumes in Company-owned restaurants	\$ 54,572	\$ 55,469	(1.6)%	\$ 58,446	\$ 55,927	4.5 %
Total operating weeks	5,005	5,092	(1.7)%	16,653	17,017	(2.1)%



Restaurant revenue for the twelve weeks ended October 1, 2023, which comprises primarily food and beverage sales, decreased \$9.3 million, or 3.3%, as compared to the third quarter of 2022. Restaurant revenue decreased primarily due to a 3.4% decrease in comparable restaurant revenue. The comparable restaurant revenue decrease was driven by a 10.4% decrease in Guest count, partially offset by a 7.0% increase in average Guest check. The decrease in Guest count is due in part, to the Company's decision not to repeat the deep discount "\$10 Meal Deal" promotion that was offered in the third quarter of fiscal 2022, and the decision to discontinue offering virtual brands. These decisions are expected to reduce complexity and support execution of an enhanced Red Robin guest experience, that results in increased guest counts and profitability in time. The increase in average Guest check resulted from a 7.7% increase in menu prices and a 2.1% decrease in discounts, partially offset by a 2.8% decrease from menu mix. The decrease in menu mix was primarily driven by Guests shifting visits from third party delivery platforms with elevated menu prices, to dine in visits at standard menu prices, and the removal of low Guest preference, but higher priced burger options. Dine-in sales comprised 75.6% of total food and beverage sales during the third quarter of 2023, as compared to 72.4% in the same period in 2022.

Restaurant revenue for the forty weeks ended October 1, 2023, increased \$21.7 million, or 2.3%, as compared to the forty weeks ended October 2, 2022. The increase was due to a \$26.4 million, or 2.9%, increase in comparable restaurant revenue, partially offset by a \$4.8 million decrease at non-comparable restaurants, including the impact of restaurant closures. The comparable restaurant revenue increase was driven by a 7.5% increase in average Guest check, partially offset by a 4.6% decrease in Guest count. The increase in average Guest check resulted from a 7.9% increase in menu pricing and a 0.9% decrease in discounts, partially offset by a 1.3% decrease in menu mix. The decrease in menu mix was primarily driven by Guests shifting visits from third party delivery platforms with elevated menu prices, to dine in visits at standard menu prices, and the removal of low Guest preference, but higher priced burger options. Dine-in sales comprised 74.8% of total food and beverage sales during the forty weeks ended October 1, 2023, as compared to 70.9% in the same period in 2022.

Average weekly net sales volumes represent the total restaurant revenue for all Company-owned Red Robin restaurants for each time period presented, divided by the number of operating weeks in the period. Comparable restaurant revenues include those restaurants that have operated five full quarters as of the end of the period presented. Fluctuations in average weekly net sales volumes for Company-owned restaurants reflect the effect of comparable restaurant revenue changes as well as the performance of reopened and new restaurants during the period.

Franchise and other revenue increased by less than \$0.1 million, or 0.8%, for the twelve weeks ended October 1, 2023 compared to the twelve weeks ended October 2, 2022, and decreased \$3.6 million, or 14.8% for the forty weeks ended October 1, 2023 compared to the same period in 2022. Franchise revenue declined primarily due to a reduction in the percentage of sales each franchisee is required to contribute to support Selling activities. This reduction results from an increased focus on local restaurant marketing and reduced national and/or mass media channels pursuant to our North Star strategy. The percentage of sales each franchisee is required to contribute could change in the future, as we expect to align contributions with spending levels, subject to compliance with the respective franchise agreement. Franchise restaurants reported a decrease of 2.3% comparable restaurant revenue for the twelve weeks ended October 1, 2023 compared to the same period in 2022, and an increase of 2.3% for the forty weeks ended October 1, 2023 compared to the same period in 2022. Other revenue increased \$0.9 million for the twelve weeks ended October 1, 2023 compared to the twelve weeks ended October 2, 2022 primarily due to higher gift card breakage and the reclassification of the year-to-date closed corporate office sublease income to other charges (gains) during the twelve weeks ended October 2, 2022. Other revenue decreased \$0.9 million for the forty weeks ended October 1, 2023 compared to the same period in 2022 primarily due to the change in estimate over gift card breakage in 2022.

**Cost of Sales**

(In thousands, except percentages)	Twelve Weeks Ended			Forty Weeks Ended		
	October 1, 2023	October 2, 2022	Percent Change	October 1, 2023	October 2, 2022	Percent Change
Cost of sales	\$ 65,128	\$ 70,640	(7.8)%	\$ 236,171	\$ 234,283	0.8 %
As a percent of restaurant revenue	23.8 %	25.0 %	(1.2)%	24.3 %	24.6 %	(0.3)%

Cost of sales, which comprises food and beverage costs, is variable and generally fluctuates with sales volume. Cost of sales as a percentage of restaurant revenue decreased 120 and 30 basis points for the twelve and forty weeks ended October 1, 2023 as compared to the same periods in 2022. The decreases were primarily driven by menu price increases and implementation of various cost savings initiatives, partially offset by commodity inflation.

### Labor

(In thousands, except percentages)	Twelve Weeks Ended			Forty Weeks Ended		
	October 1, 2023	October 2, 2022	Percent Change	October 1, 2023	October 2, 2022	Percent Change
Labor	\$ 103,741	\$ 100,522	3.2 %	\$ 358,841	\$ 340,273	5.5 %
As a percent of restaurant revenue	38.0 %	35.6 %	2.4 %	36.9 %	35.8 %	1.1 %

Labor costs include restaurant level hourly wages and management salaries as well as related taxes and benefits. For the twelve and forty weeks ended October 1, 2023, labor as a percentage of restaurant revenue increased 240 and 110 basis points compared to the same period in 2022. The increase was primarily driven by investments in hourly and management labor, payroll taxes, and incentive compensation, partially offset by group insurance. In 2023, we made investments in management and hourly labor to support an enhanced Guest experience, with an objective to drive increases in guest traffic count over time, resulting in an increase in restaurant profitability.

### Other Operating

(In thousands, except percentages)	Twelve Weeks Ended			Forty Weeks Ended		
	October 1, 2023	October 2, 2022	Percent Change	October 1, 2023	October 2, 2022	Percent Change
Other operating	\$ 50,351	\$ 52,858	(4.7)%	\$ 174,243	\$ 172,725	0.9 %
As a percent of restaurant revenue	18.4 %	18.7 %	(0.3)%	17.9 %	18.2 %	(0.3)%

Other operating costs include costs such as equipment repairs and maintenance costs, restaurant supplies, utilities, restaurant technology, and other miscellaneous costs. For the twelve weeks ended October 1, 2023, other operating costs as a percentage of restaurant revenue decreased 30 basis points as compared to the same period in 2022. The decrease was primarily driven by reduced third party commission expenses associated with lower off premise mix and lower commission rates, lower supplies costs driven by negotiated savings, and lower contract janitorial expenses, partially offset by higher repairs and maintenance costs.

For the forty weeks ended October 1, 2023, other operating costs as a percentage of restaurant revenue decreased 30 basis points compared to the same period in 2022. The decrease was primarily driven by reduced third party commission expenses associated with lower off premise mix and lower commission rates, lower contract janitorial expenses which were partially offset by higher repairs and maintenance costs.

### Occupancy

(In thousands, except percentages)	Twelve Weeks Ended			Forty Weeks Ended		
	October 1, 2023	October 2, 2022	Percent Change	October 1, 2023	October 2, 2022	Percent Change
Occupancy	\$ 23,523	\$ 22,828	3.0 %	\$ 76,806	\$ 76,406	0.5 %
As a percent of restaurant revenue	8.6 %	8.1 %	0.5 %	7.9 %	8.0 %	(0.1)%

Occupancy costs include fixed rents, property taxes, common area maintenance charges, general liability insurance, contingent rents, and other property costs. Occupancy costs as a percentage of restaurant revenue increased 50 basis points for the twelve weeks ended October 1, 2023 compared to the same period in 2022. The increase is due to the impact of an increase in fixed rents, deleveraging from reduced restaurant revenue, and the sale-leaseback of 18 restaurant properties in 2023.

Our fixed rents for the twelve weeks ended October 1, 2023 and October 2, 2022 were \$16.6 million and \$16.1 million, an increase of \$0.5 million, primarily due to increased expenses related to the sale-leaseback of 18 locations and the acquisition of five restaurants from a franchisee, partially offset by net Company-owned restaurant closures.

For the forty weeks ended October 1, 2023, occupancy costs as a percentage of restaurant revenue decreased 10 basis points compared to the same period in 2022 primarily due to the sale-leaseback of 18 restaurant properties in 2023.

Our fixed rents for the forty weeks ended October 1, 2023 and October 2, 2022 were \$53.6 million and \$53.5 million, an increase of \$0.1 million, due to increased expenses related to the sale-leaseback of 18 locations and the acquisition of five restaurants from a franchisee, mostly offset by reduced expenses related to net Company-owned restaurant closures.

### Depreciation and Amortization

(In thousands, except percentages)	Twelve Weeks Ended			Forty Weeks Ended		
	October 1, 2023	October 2, 2022	Percent Change	October 1, 2023	October 2, 2022	Percent Change
Depreciation and amortization	\$ 14,672	\$ 17,368	(15.5)%	\$ 52,253	\$ 58,924	(11.3)%
As a percent of total revenues	5.3 %	6.1 %	(0.8)%	5.3 %	6.0 %	(0.7)%

Depreciation and amortization include depreciation on capital expenditures for restaurants and corporate assets as well as amortization of reacquired franchise rights, leasehold interests, and certain liquor licenses. For the twelve and forty weeks ended October 1, 2023, depreciation and amortization expense as a percentage of revenue decreased 80 and 70 basis points compared to the same period in 2022 primarily due to asset impairments and disposals.

### Selling, General, and Administrative

(In thousands, except percentages)	Twelve Weeks Ended			Forty Weeks Ended		
	October 1, 2023	October 2, 2022	Percent Change	October 1, 2023	October 2, 2022	Percent Change
Selling, general, and administrative	\$ 27,961	\$ 35,692	(21.7)%	\$ 89,348	\$ 102,168	(12.5)%
As a percent of total revenues	10.1 %	12.4 %	(2.3)%	9.0 %	10.5 %	(1.5)%

Selling, general, and administrative costs include all corporate and administrative functions. Components of this category include marketing and advertising costs; restaurant support center, regional, and franchise support salaries and benefits; travel; professional and consulting fees; corporate information systems; legal expenses; office rent; training; and board of directors' expenses.

General and administrative costs in the twelve weeks ended October 1, 2023 decreased \$2.3 million, or 10.7%, as compared to the same period in 2022. The decrease was primarily driven by a decrease in salaries and stock compensation due to a reduction in force and executive transition, and decreased travel due to holding a 2022 leadership conference and no leadership conference in 2023, partially offset by higher incentive compensation and lower capitalized wages due to fewer eligible capital projects.

General and administrative costs in the forty weeks ended October 1, 2023 increased \$2.0 million, or 3.1%, as compared to the same period in 2022. The increase was primarily driven by higher incentive compensation, increased travel, and lower capitalized costs due to fewer eligible capital projects, partially offset by a decrease in wages and stock compensation due to the reduction in force and executive transition.

Selling costs in the twelve and forty weeks ended October 1, 2023 decreased \$5.4 million, or 38.2%, and \$14.8 million, or 39.5%, as compared to the same periods in 2022. The decrease was primarily driven by decreased marketing spend in internet and local media.

### Pre-opening Costs

(In thousands, except percentages)	Twelve Weeks Ended			Forty Weeks Ended		
	October 1, 2023	October 2, 2022	Percent Change	October 1, 2023	October 2, 2022	Percent Change
Pre-opening costs	\$ —	\$ 217	(100.0)%	\$ 586	\$ 514	14.0 %
As a percent of total revenues	— %	0.1 %	(0.1)%	0.1 %	0.1 %	— %

Pre-opening costs, which are expensed as incurred, comprise the costs related to preparing restaurants to introduce Donato® and other initiatives, as well as direct costs, including labor, occupancy, training, and marketing, incurred related to opening new restaurants and hiring the initial work force. Our pre-opening costs fluctuate from period to period, depending upon, but not limited to, the number of restaurants where Donatos® has been introduced, the number of restaurant openings, the size of the restaurants being opened, and the location of the restaurants. Pre-opening costs for any given quarter will typically include expenses associated with restaurants opened during the quarter as well as expenses related to restaurants opening in subsequent quarters.

For the twelve weeks ended October 1, 2023, pre-opening costs decreased by \$0.2 million due to no new restaurant openings or rollouts of Donato®. Pre-opening costs increased by \$0.1 million during the forty weeks ended October 1, 2023 related to one additional new restaurant opening in Glendale, AZ partially offset by the rollout of 25 less Donatos® locations.

**Interest Expense, Net and Other**

Interest expense, net and other was \$5.9 million for the twelve weeks ended October 1, 2023 and \$4.6 million for the twelve weeks ended October 2, 2022. Interest expense for the twelve weeks ended October 1, 2023 and October 2, 2022 was \$6.1 million and \$4.5 million, respectively. The \$1.6 million increase was primarily due to a higher weighted average interest rate. Our weighted average interest rate for the twelve weeks ended October 1, 2023 and October 2, 2022 was 13.4% and 9.7%, respectively. Lower average outstanding debt, which decreased \$5.0 million compared to the same period in 2022, also contributed.

Interest expense, net and other was \$19.5 million for the forty weeks ended October 1, 2023 and \$16.2 million for the forty weeks ended October 2, 2022, an increase of \$3.4 million, or 21.0%. Interest expense for the forty weeks ended October 1, 2023 and October 2, 2022 was \$20.4 million and \$15.8 million, respectively. The \$4.5 million increase was primarily related to a higher weighted average interest rate, higher average outstanding debt, which increased \$5.0 million compared to the same period in 2022, and the write off of approximately \$1.7 million of deferred financing charges related to the Company's Prior Credit Facility upon the execution of the Credit Agreement (as defined below) on March 4, 2022. Our weighted average interest rate on our credit facility debt was 12.6% for the forty weeks ended October 1, 2023 as compared to 8.7% for the same period in 2022.

Interest income and other decreased by \$0.2 million and \$1.1 million for the twelve and forty weeks ended October 1, 2023, respectively. The decreases were due to investment changes related to a deferred compensation plan for which assets are held in a rabbi trust, along with lower interest income on bank account balances in the forty-week period.

**Income Tax Provision**

The effective tax rate for the twelve weeks ended October 1, 2023 was a 3.5% benefit, compared to a 0.3% benefit for the twelve weeks ended October 2, 2022. The effective tax rate for both periods include changes in the valuation allowance as a result of originating temporary differences during the year and varies from statutory rates primarily as a result of the valuation allowance as discussed in the Company's Annual Report on Form 10-K for the fiscal year ended December 25, 2022.

The effective tax rate for the forty weeks ended October 1, 2023 was a 6.4% expense, compared to a 1.3% expense for the forty weeks ended October 2, 2022. The effective tax rate for both periods include changes in the valuation allowance as a result of originating temporary differences during the year and varies from statutory rates primarily as a result of the valuation allowance as discussed in the Company's Annual Report on Form 10-K for the fiscal year ended December 25, 2022.

**Liquidity and Capital Resources**

Cash and cash equivalents, and restricted cash increased \$2.6 million to \$60.8 million as of October 1, 2023, from \$58.2 million at the beginning of the fiscal year. The Company is using available cash flow from operations to maintain existing restaurants and infrastructure, and execute on its long-term strategic initiatives. As of October 1, 2023, the Company had approximately \$73.6 million in liquidity, including cash and cash equivalents and available borrowing capacity under our Credit Facility (as defined below).

**Cash Flows**

The table below summarizes our cash flows from operating, investing, and financing activities for each period presented (in thousands):

	Forty Weeks Ended	
	October 1, 2023	October 2, 2022
Net cash provided by operating activities	\$ 17,361	\$ 38,800
Net cash provided by (used in) investing activities	18,992	(18,297)
Net cash provided by (used in) financing activities	(33,741)	14,921
Effect of exchange rate changes on cash	—	(44)
Net change in cash and cash equivalents, and restricted cash	<u>\$ 2,612</u>	<u>\$ 35,380</u>

**Operating Cash Flows**

Net cash flows provided by operating activities decreased \$21.4 million to \$17.4 million for the forty weeks ended October 1, 2023. The decrease in net cash provided by operating activities is primarily attributable to the receipt of an income tax refund of \$14.7 million in 2022, and severance payments and higher interest payments in 2023.

### **Investing Cash Flows**

Net cash flows provided by investing activities were \$19.0 million for the forty weeks ended October 1, 2023, as compared to net cash flows used of \$18.3 million for the same period in 2022. The increase in cash flows provided by investing activities is primarily due to proceeds from sales of real estate, partially offset by increased investment in restaurant improvements and the acquisition of five franchised restaurants.

The following table lists the components of our capital expenditures, net of currency translation, for the forty weeks ended October 1, 2023 and October 2, 2022 (in thousands):

	Forty Weeks Ended	
	October 1, 2023	October 2, 2022
Restaurant improvement capital and other	\$ 16,715	\$ 12,376
Donatos® expansion	8,602	4,396
Technology, infrastructure, and other	10,336	8,274
New restaurants and restaurant refreshes	1,421	1,989
Total capital expenditures	<u>\$ 37,074</u>	<u>\$ 27,035</u>

### **Financing Cash Flows**

Net cash flows used in financing activities were \$33.7 million for the forty weeks ended October 1, 2023, as compared to net cash flows provided by financing activities of \$14.9 million in the same period in 2022.

In 2022, financing activities were a source of cash, due to net draws made on long-term debt as a result of the Company's refinancing of debt on March 4, 2022. In 2023, the use of cash results primarily from the Company's repayment of outstanding debt with proceeds from the sale-leaseback transaction, \$10.0 million of share repurchases, and standard principal payments due under the terms of the Company's Credit Agreement.

### **Credit Facility**

On March 4, 2022, the Company replaced its prior amended and restated Credit Agreement (the "Prior Credit Agreement") with a new Credit Agreement (as amended to the date hereof, the "Credit Agreement"), which provides for a new Senior Secured Term Loan and Revolving Credit Facility (the "Credit Facility"). The Credit Agreement's interest rate references the Secured Overnight Financing Rate ("SOFR"), a new index calculated by short-term repurchase agreements and backed by U.S. Treasury securities, or the Alternate Base Rate ("ABR"), which represents the highest of (a) the Prime Rate, (b) the Federal Funds Rate plus 0.5% per annum, or (c) one-month term SOFR plus 1.0% per annum.

As of October 1, 2023, the Company had outstanding borrowings under the Credit Facility of \$182.1 million net of \$7.0 million of unamortized deferred financing charges and discounts, of which \$0.9 million was classified as current. As of October 1, 2023, the Company had \$25.0 million of available borrowing capacity under its Credit Facility.

As of October 1, 2023, the Company had \$11.7 million of letters of credit issued against cash collateral, compared to \$7.8 million as of the prior comparable period. The Company's cash collateral is recorded in Restricted cash on our Condensed Consolidated Balance Sheets as of the quarter ended October 1, 2023.

### **Covenants**

We are subject to a number of customary covenants under our Credit Facility, including limitations on additional borrowings, acquisitions, stock repurchases, sales of assets, and dividend payments, as well as a Total Net Leverage ratio covenant. As of October 1, 2023, we were in compliance with all debt covenants.

### **Debt Outstanding**

Total debt outstanding decreased \$24.9 million to \$190.0 million at October 1, 2023, from \$214.9 million at December 25, 2022, primarily driven by payments of long-term debt during the forty weeks ended October 1, 2023.

### ***Working Capital***

We typically maintain current liabilities in excess of our current assets which results in a working capital deficit. We are able to operate with a working capital deficit because restaurant sales are primarily conducted on a cash or credit card basis. Rapid turnover of inventory results in limited investment in inventories, and cash from sales is usually received before related payables for food, supplies, and payroll become due. In addition, receipts from the sale of gift cards are received well in advance of related redemptions. Rather than maintain higher cash balances that would result from this pattern of operating cash flows, we typically utilize operating cash flows in excess of those required for currently maturing liabilities to pay for capital expenditures, debt repayment, or to repurchase stock as allowed. When necessary, we utilize our credit facility to satisfy short-term liquidity requirements. We believe our future cash flows generated from restaurant operations combined with our remaining borrowing capacity under the credit facility will be sufficient to satisfy any working capital deficits and our planned capital expenditures.

### ***Share Repurchase***

On August 9, 2018, the Company's board of directors authorized the Company's current share repurchase program of up to a total of \$75.0 million of the Company's common stock. The share repurchase authorization was effective as of August 9, 2018, and will terminate upon completing repurchases of \$75.0 million of common stock unless otherwise terminated by the board. Pursuant to the repurchase program, purchases may be made from time to time at the Company's discretion and the Company is not obligated to acquire any particular amount of common stock.

Effective March 14, 2020, the Company temporarily suspended its share repurchase program to provide additional liquidity during the COVID-19 pandemic. In May 2023, the Company resumed its repurchase program.

During the third quarter of fiscal 2023, we repurchased 480,071 shares at an average price of \$10.33 per share, for an aggregate amount of \$5.0 million.

Under the current authorization through October 1, 2023, we have repurchased a total of 1,088,588 shares at an average price of \$15.18 per share for an aggregate amount of \$16.5 million. As of October 1, 2023, we had \$58.5 million of availability under the current share repurchase program. Our Credit Agreement limits our ability to repurchase shares to certain conditions set forth by the lenders in the Credit Facility.

### ***Seasonality***

Our business is subject to seasonal fluctuations. Historically, sales in most of our restaurants were greater during the summer months and winter holiday season and lesser during the fall season. As a result, our quarterly operating results may fluctuate significantly. Accordingly, results for any one quarter are not necessarily indicative of results to be expected for any other quarter.

### ***Contractual Obligations***

There were no other material changes outside the ordinary course of business to our contractual obligations since the filing of the 2022 Form 10-K for the fiscal year ended December 25, 2022. Our current purchase obligations for system-wide fixed price commitments for food, beverage, equipment, and restaurant supply items are \$223.7 million as of October 1, 2023 of which \$43.3 million are due in 2023.

### ***Critical Accounting Policies and Estimates***

Critical accounting policies and estimates are those we believe are both significant and that require us to make difficult, subjective, or complex judgments, often because we need to estimate the effect of inherently uncertain matters. We base our estimates and judgments on historical experiences and various other factors we believe to be appropriate under the circumstances. Actual results may differ from these estimates, including our estimates of future restaurant level cash flows, which are subject to the current economic environment and potentially unknown future events, and we might obtain different results if we use different assumptions or conditions. We had no significant changes in our critical accounting policies and estimates which were disclosed in our Annual Report on Form 10-K for the fiscal year ended December 25, 2022.

### ***Recently Issued and Recently Adopted Accounting Standards***

None noted.

## Forward-Looking Statements

Certain information and statements contained in this report are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the "PSLRA") codified at Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking statements include statements regarding our expectations, beliefs, intentions, plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements which are other than statements of historical facts. These statements may be identified, without limitation, by the use of forward-looking terminology such as "anticipate," "assume," "believe," "could," "estimate," "expect," "future," "intend," "may," "plan," "project," "will," "would," and similar expressions. Forward-looking statements in this report relate to, among other things: (i) our business objectives and strategic plans; (ii) working capital, and the ability of our future cash flows from restaurant operations and our borrowing capacity to satisfy future working capital deficits and capital expenditures; (iii) our share repurchase program; (iv) our expectations about restaurant operating costs, including commodity and food prices and labor and energy costs, and our ability to mitigate potential increases in such costs; (v) anticipated continued investments in our partnership with Donatos® and other restaurant improvements, including the timing thereof; (vi) our expectations about anticipated uses of, and risks associated with, future cash flows, liquidity, capital expenditures, other capital deployment opportunities and taxes; (vii) the seasonality of our business; (viii) our ability to successfully implement, and our expectations regarding, our North Star five-point plan to enhance the Company's competitive positioning, including the timing of our expected payments in connection with severance and executive transition costs; (ix) litigation contingencies and the adequacy of our reserves for legal matters; (x) our expectations regarding, and our ability to mitigate changes in, interest rates, commodity prices and other factors; and (xi) transactions including sale-leaseback transactions and acquisitions of certain restaurants from a franchisee.

Although we believe the expectations reflected in our forward-looking statements are based on reasonable assumptions, such expectations may prove to be materially incorrect due to known and unknown risks and uncertainties.

In some cases, information regarding certain important factors that could cause actual results to differ materially from a forward-looking statement appears together with such statement. In addition, the factors described under Risk Factors, as well as other possible factors not listed, could cause actual results to differ materially from those expressed in forward-looking statements, including, without limitation, the following:

- our ability to implement, and the effectiveness of, the Company's strategic initiatives, including our North Star plan, labor models, service and operational improvement initiatives;
- general economic conditions, including changes in consumer disposable income, weather conditions, and related events in regions where our restaurants are operated;
- menu changes, including the anticipated sales growth, costs, and timing of restaurant improvements including the Donatos® expansion;
- the implementation of and realization of benefits from our restaurant management transition program;
- changes in consumer spending trends and habits;
- changes in the cost and availability of key food products, distribution, labor, and energy;
- the adequacy of cash flows and the cost and availability of capital or Credit Facility borrowings and our potential sale-leaseback transactions;
- the impact of, and changes in, federal, state, or local laws and regulations affecting the operation of our restaurants, including minimum wages, consumer health and safety, health insurance coverage, nutritional disclosures, and employment eligibility-related documentation requirements;
- changes in interest rates and commodity prices, and our ability to mitigate the impacts of such changes;
- risks associated with our share repurchase program;
- costs and other effects of legal claims by Team Members, franchisees, customers, vendors, stockholders, and others, including negative publicity regarding food safety or cyber security; and
- the other Risk Factors identified in our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the fiscal year ended December 25, 2022.

All forward-looking statements speak only as of the date made. All subsequent written and oral forward-looking statements attributable to us, or persons acting on our behalf, are expressly qualified in their entirety by the cautionary statements. Except as required by law, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances.

**ITEM 3. Quantitative and Qualitative Disclosures About Market Risk**

There has been no material change in the interest rate risk or commodity price risk since the filing of the Company's Annual Report on Form 10-K for the fiscal year ended December 25, 2022.

We continue to monitor our interest rate risk on an ongoing basis and may use interest rate swaps or similar instruments in the future to manage our exposure to interest rate changes related to our borrowings as the Company deems appropriate. As of October 1, 2023, we had \$189.1 million of borrowings subject to variable interest rates. A 1.0% change in the effective interest rate applied to these loans would have resulted in pre-tax interest expense fluctuation of \$1.9 million on an annualized basis.

The Company's restaurant menus are highly dependent upon a few select commodities, including ground beef, poultry, and potatoes. We may or may not have the ability to increase menu prices, or vary menu items, in response to commodity price increases. A 1.0% increase in food and beverage costs would negatively impact cost of sales by approximately \$3.1 million on an annualized basis.

**ITEM 4. Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures**

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's reports under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the management of the Company ("Management"), including the Company's Chief Executive Officer (CEO) and Chief Financial Officer (CFO), as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, Management recognizes that any controls and procedures, no matter how well designed and operated, can only provide reasonable assurance of achieving the desired control objectives. The Company's CEO and CFO have concluded that, based upon the evaluation of disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) under the Exchange Act), the Company's disclosure controls and procedures were effective, as of the end of the period covered by this report.

**Changes in Internal Control Over Financial Reporting**

There were no changes in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.



## PART II — OTHER INFORMATION

### ITEM 1. Legal Proceedings

Evaluating contingencies related to litigation is a complex process involving subjective judgment on the potential outcome of future events and the ultimate resolution of litigated claims may differ from our current analysis. Accordingly, we review the adequacy of accruals and disclosures each quarter in consultation with legal counsel and we assess the probability and range of possible losses associated with contingencies for potential accrual in the consolidated financial statements.

For further information related to our litigation contingencies, see Note 8. Commitments and Contingencies, in the Notes to the Condensed Consolidated Financial Statements in Part 1, Item 1 of this Quarterly Report on Form 10-Q.

### ITEM 1A. Risk Factors

Risk factors associated with our business are contained in Item 1, "Risk Factors," of our Annual Report on Form 10-K for the fiscal year ended December 25, 2022 filed with the SEC on February 28, 2023. There have been no material changes from the risk factors disclosed in the fiscal year 2022 Annual Report on Form 10-K.

### ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the twelve weeks ended October 1, 2023, the Company did not have any sales of securities in transactions that were not registered under the Securities Act of 1933, as amended, that have not been reported in a Current Report on Form 8-K or that are reported in this Item. On August 9, 2018, the Company's board of directors authorized the Company's current share repurchase program of up to a total of \$75 million of the Company's common stock. The share repurchase authorization became effective on August 9, 2018 and will terminate upon completing repurchases of \$75 million of common stock unless otherwise terminated by the board. Purchases under the repurchase program may be made in open market or privately negotiated transactions and may include transactions pursuant to a repurchase plan administered in accordance with Rules 10b5-1 and 10b-18 under the Securities Exchange Act of 1934, as amended. Purchases may be made from time to time at the Company's discretion and the timing and amount of any share repurchases will be determined based on share price, market conditions, legal requirements, and other factors. The repurchase program does not obligate the Company to acquire any particular amount of common stock, and the Company may suspend or discontinue the repurchase program at any time. The table below provides a summary of the Company's purchases of its own common stock during the third quarter of 2023. In response to the COVID-19 pandemic, the Company temporarily suspended share repurchases effective March 14, 2020. In May 2023, the Company resumed share repurchases.

Period <sup>(1)</sup>	Total Number of Shares (or Units) Purchased	Average Price Paid per Share (or Unit)	Total Number of Shares (or Units) Purchased as Part of Publicly announced Plans or Programs	Maximum Dollar Value of Shares (or Units) that May yet be Purchased Under the Plan (in thousands)
7/10/2023 - 8/6/2023	0	\$0.00		
8/7/2023 - 9/3/2023	0	\$0.00		
9/4/2023 - 10/1/2023	480,071	\$10.33	1,088,588	58,480

<sup>(1)</sup>The reported periods conform to the Company's fiscal calendar composed of thirteen 28-day periods.

**ITEM 5. Other Information**

*Securities Trading Plans of Directors and Executive Officers*

During the twelve weeks ended October 1, 2023, none of our directors or officers adopted, modified or terminated a “Rule 10b5-1 trading arrangement” or a “non-Rule 10b5-1 trading arrangement” as such terms are defined under Item 408 of Regulation S-K.

**ITEM 6. Exhibits**

<b>Exhibit Number</b>	<b>Description</b>
<a href="#">(3.1)</a>	<a href="#">Restated Certificate of Incorporation of Red Robin Gourmet Burgers, Inc., dated as of May 28, 2015. Incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K filed on May 29, 2015.</a>
<a href="#">(3.2)</a>	<a href="#">Fifth Amended and Restated Bylaws dated March 20, 2023. Incorporated by reference to Exhibit 3.1 to our Current Report on Form 8-K filed on March 24, 2023.</a>
<a href="#">(10.1)</a>	<a href="#">Amendment No. 1 dated July 17, 2023 by and among Red Robin Gourmet Burgers, Inc., Red Robin International, Inc., Fortress Credit Corp. and the lenders party thereto, to Credit Agreement, dated March 4, 2022. Incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K filed on July 19, 2023.</a>
<a href="#">(10.2)*</a>	<a href="#">Red Robin Gourmet Burgers, Inc. Executive Severance Plan. Incorporated by reference to Exhibit 10.1 to our amended Current Report on Form 8-K filed on August 29, 2023.</a>
<a href="#">31.1</a>	<a href="#">Rule 13a-14(a) Certification of Chief Executive Officer</a>
<a href="#">31.2</a>	<a href="#">Rule 13a-14(a) Certification of Chief Financial Officer</a>
<a href="#">32.1</a>	<a href="#">Section 1350 Certifications of Chief Executive Officer and Chief Financial Officer</a>
101	The following financial information from the Quarterly Report on Form 10-Q of Red Robin Gourmet Burgers, Inc. for the quarter ended October 1, 2023 formatted in XBRL (extensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets at October 1, 2023 and December 25, 2022; (ii) Condensed Consolidated Statements of Operations and Comprehensive Loss for the forty weeks ended October 1, 2023 and October 2, 2022; (iii) Condensed Consolidated Statements of Stockholders' Equity at October 1, 2023 and October 2, 2022; (iv) Condensed Consolidated Statements of Cash Flows for the forty weeks ended October 1, 2023 and October 2, 2022; and (v) the Notes to Condensed Consolidated Financial Statements, tagged as blocks of text.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

( ) Exhibits previously filed in the Company's periodic filings as specifically noted.

\* Management contract or compensatory plan or arrangement.

**SIGNATURE**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto  
RED ROBIN GOURMET BURGERS, INC.  
(Registrant)

\_\_\_\_\_  
November 3, 2023  
(Date)

By: \_\_\_\_\_  
/s/ Todd Wilson  
Todd Wilson  
(Chief Financial Officer)

duly authorized.

## CEO CERTIFICATION

I, GJ Hart, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Red Robin Gourmet Burgers, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 3, 2023

(Date)

/s/ GJ Hart

GJ Hart  
*Chief Executive Officer*

## CFO CERTIFICATION

I, Todd Wilson, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Red Robin Gourmet Burgers, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

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November 3, 2023  
(Date)

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/s/ Todd Wilson  
Todd Wilson  
Chief Financial Officer

**Written Statement  
Pursuant To  
18 U.S.C. Section 1350**

In connection with the Quarterly Report of Red Robin Gourmet Burgers, Inc. (the "Company") on Form 10-Q for the period ended October 1, 2023, as filed with the Securities and Exchange Commission on November 3, 2023 (the "Report"), the undersigned, GJ Hart, Chief Executive Officer, and Todd Wilson, Chief Financial Officer, of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that;

- (a) the Quarterly Report on Form 10-Q for the period ended October 1, 2023 of the Company (the "Periodic Report") fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and
- (b) the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 3, 2023

/s/ GJ Hart

\_\_\_\_\_  
GJ Hart  
*Chief Executive Officer*

Dated: November 3, 2023

/s/ Todd Wilson

\_\_\_\_\_  
Todd Wilson  
*Chief Financial Officer*

**A signed original of this written statement required by Section 906 has been provided to Red Robin Gourmet Burgers, Inc. and will be retained by Red Robin Gourmet Burgers, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.**

The foregoing certification is being furnished to the Securities and Exchange Commission pursuant to 18 U.S.C. Section 1350. It is not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not to be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.