UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For The Quarterly Period Ended April 17, 2005

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For The Transition Period From_____ To__

Commission file number 0-49916

RED ROBIN GOURMET BURGERS, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

6312 S. Fiddler's Green Circle, Suite 200N Greenwood Village, CO (Address of principal executive offices) 84-1573084 (I.R.S. Employer Identification No.)

> 80111 (Zip Code)

(303) 846-6000

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. \boxtimes Yes \Box No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). 🖾 Yes 🛛 No

As of May 23, 2005, there were 16,256,500 outstanding shares of the registrant's common stock.

RED ROBIN GOURMET BURGERS, INC.

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SIGNATURE

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

RED ROBIN GOURMET BURGERS, INC. Condensed Consolidated Balance Sheets (In thousands, except share amounts) (unaudited)

| | April 17, 2005 | December 26 2004 |
|---|-------------------|---------------------|
| Assets: | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 6,607 | \$ 4,980 |
| Accounts receivable, net | 2,753 | 2,345 |
| Inventories | 5,608 | 5,422 |
| Prepaid expenses and other current assets | 1,858 | 4,40 |
| Income tax refund receivable | | 1,779 |
| Deferred tax asset | 1,605 | 1,60 |
| Restricted current assets – marketing funds | 1,449 | 1,145 |
| Total aurrant access | 19,880 | 21.67 |
| Total current assets | 19,880 | 21,677 |
| Property and equipment, at cost, net | 221,905 | 205,304 |
| Deferred tax asset | 1,453 | 1,468 |
| Joodwill, net | 25,720 | 25,720 |
| Other intangible assets, net | 7,536 | 7,584 |
| ther assets, net | 2,885 | 2,748 |
| Total assets | \$279,379 | \$ 264,501 |
| iabilities and Stockholders' Equity: | | |
| Aurent Liabilities: | | |
| Trade accounts payable | \$ 12,884 | \$ 9,759 |
| Accrued payroll and payroll related liabilities | 15.063 | 14.637 |
| Unredeemed gift certificates | 3,625 | 5,640 |
| Accrued liabilities | 10,308 | 7,24 |
| Accrued liabilities – marketing funds | 1,449 | 1,14 |
| Current portion of long-term debt and capital lease obligations | 2,741 | 3,148 |
| Total current liabilities | 46.070 | 41,576 |
| | 40,070 | -1,570 |
| Deferred rent payable | 13,876 | 13,378 |
| ong-term debt and capital lease obligations | 43,931 | 44,595 |
| Other non-current liabilities | 3,584 | 3,219 |
| Commitments and contingencies | — | _ |
| tockholders' Equity: Common stock; \$.001 par value: 30,000,000 shares authorized; 16,198,420 and 16,146,486 shares issued and outstanding as of April | | |
| 17, 2005 and December 26, 2004, respectively | 16 | 10 |
| Preferred stock; \$.001 par value: 3,000,000 shares authorized; no shares issued and outstanding | | _ |
| dditional paid-in capital | 127,154 | 125,685 |
| Deferred stock compensation | (37) | (50 |
| cecivables from stockholders/officers | (3,438) | (4,155 |
| ccumulated other comprehensive income, net of tax | 23 | (.,15 |
| etained earnings | 48,200 | 40,23 |
| Total stockholders' equity | 171,918 | 161,733 |
| | | |
| Total liabilities and stockholders' equity | \$279,379 | \$ 264,501 |
| | | |

See Notes to Condensed Consolidated Financial Statements.

RED ROBIN GOURMET BURGERS, INC. Condensed Consolidated Statements of Income (In thousands, except per share data) (Unaudited)

| | Sixteen W | eeks Ended |
|--------------------------------------|-------------------|-------------------|
| | April 17, 2005 | April 18, 2004 |
| Revenues: | | |
| Restaurant | \$ 138,887 | \$ 113,283 |
| Franchise royalties and fees | 4,077 | 3,310 |
| Rent revenue | 149 | 136 |
| Total revenues | 143,113 | 116,729 |
| Costs and expenses: | | |
| Restaurant operating costs: | | |
| Cost of sales | 32,480 | 26,793 |
| Labor | 47,732 | 40,111 |
| Operating | 20,609 | 16,532 |
| Occupancy | 8,851 | 7,281 |
| Depreciation and amortization | 7,286 | 5,898 |
| General and administrative | 9,109 | 8,167 |
| Franchise development | 2,189 | 2,325 |
| Pre-opening costs | 1,819 | 1,448 |
| Total costs and expenses | 130,075 | 108,555 |
| Income from operations | 13,038 | 8,174 |
| Other (income) expense: | | , |
| Interest expense | 885 | 832 |
| Interest income | (71) | (99) |
| Other | 46 | 38 |
| Total other expenses | 860 | 771 |
| Income before income taxes | 12,178 | 7,403 |
| Provision for income taxes | 4,215 | 2,493 |
| | | |
| Net income | \$ 7,963 | \$ 4,910 |
| Earnings per share: | | |
| Basic | \$ 0.49 | \$ 0.31 |
| Diluted | \$ 0.48 | \$ 0.30 |
| Weighted average shares outstanding: | | |
| Basic | 16,157 | 15,968 |
| Diluted | 16,592 | 16,299 |
| | | |

See Notes to Condensed Consolidated Financial Statements.

RED ROBIN GOURMET BURGERS, INC. Condensed Consolidated Statements of Cash Flows (In thousands) (Unaudited)

| | Sixteen We | eeks Ended |
|--|-------------------|-------------------|
| | April 17, 2005 | April 18, 2004 |
| Cash Flows From Operating Activities: | | |
| Net income | \$ 7,963 | \$ 4,910 |
| Non-cash adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 7,286 | 5,898 |
| Other, net | 799 | 249 |
| Changes in operating assets and liabilities | 8,701 | 5,748 |
| Net cash flows provided by operating activities | 24,749 | 16,805 |
| Cash Flows From Investing Activities: | | |
| Proceeds from sales of real estate, property and equipment | — | 2 |
| Purchases of property and equipment | (23,633) | (20,063) |
| Net cash flows used in investing activities | (23,633) | (20,061) |
| Cash Flows From Financing Activities: | | |
| Borrowings of long-term debt | 5,842 | 5,983 |
| Payments of long-term debt and capital leases | (6,913) | (3,457) |
| Repayment of stockholders/officers notes | 600 | 51 |
| Proceeds from exercise of stock options and employee stock purchase plan | 982 | 478 |
| Net cash flows provided by financing activities | 511 | 3,055 |
| Net increase (decrease) in cash and cash equivalents | 1,627 | (201) |
| Cash and cash equivalents, beginning of period | 4,980 | 4,871 |
| Cash and cash equivalents, end of period | \$ 6,607 | \$ 4,670 |
| Supplemental Disclosure of Cash Flow Information: | | |
| Income taxes paid | \$ 304 | \$ 484 |
| Interest paid, net of amounts capitalized | 657 | 744 |
| Tenant improvement allowance paid directly by landlord to general contractor | | 1,383 |
| | | , |

See Notes to Condensed Consolidated Financial Statements.

RED ROBIN GOURMET BURGERS, INC. Condensed Consolidated Statements of Stockholders' Equity (In thousands) (Unaudited)

| | Commo | on Stock | | | | Receivables | Accumulated Other | | |
|---|--------|----------|----------------------------------|----|---------------------|-----------------------------------|--|----------------------|-----------|
| | Shares | Amount | Additional Paid-in Capital | | ferred eensation | From Stockholders/ Officers | Comprehensive Income, net of tax | Retained Earnings | Total |
| Balance, December 26, 2004 | 16,146 | \$ 16 | \$125,685 | \$ | (50) | \$ (4,155) | \$ — | \$40,237 | \$161,733 |
| Amortization of deferred compensation | | | | Ŷ | 13 | ¢ (1,100) | ÷ | | 13 |
| Interest on notes from stockholders/officers | | _ | | | _ | (54) | | _ | (54) |
| Repayment of stockholders/ | | | | | | | | | |
| officers notes and related interest | | _ | | | _ | 771 | | _ | 771 |
| Options exercised for common stock | 43 | _ | 730 | | _ | _ | _ | _ | 730 |
| Tax benefit on exercise of stock options | | | 487 | | _ | _ | _ | _ | 487 |
| Common stock issued through employee stock purchase plan | 9 | | 252 | | _ | _ | _ | | 252 |
| Net income | _ | _ | | | _ | _ | | 7,963 | 7,963 |
| Unrealized gain on cash flow hedge | — | — | — | | — | — | 23 | _ | 23 |
| Comprehensive income | | | | | | | | | 7,986 |
| | | | | | | | | | |
| Balance, April 17, 2005 | 16,198 | \$ 16 | \$127,154 | \$ | (37) | \$ (3,438) | \$ 23 | \$48,200 | \$171,918 |
| | | _ | | _ | | | | | |

See Notes to Condensed Consolidated Financial Statements.

RED ROBIN GOURMET BURGERS, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Description Of Business And Basis Of Presentation

Red Robin Gourmet Burgers, Inc. and its subsidiaries (Red Robin or the Company), is a casual dining restaurant chain, which as of April 17, 2005, operated 145 company-owned restaurants located in 17 states from facilities that are owned or leased. The Company also sells franchises and receives royalties from the operation of franchised Red Robin[®] restaurants. As of April 17, 2005, there were 123 additional restaurants operating under franchise or license agreements in 24 states and two Canadian provinces. Red Robin also owns and leases to third parties certain land, buildings and equipment.

The accompanying interim condensed consolidated financial statements are unaudited but, in the opinion of management, reflect all adjustments of a normal recurring nature necessary for a fair presentation of the results for such periods. The results of operations for any interim period are not necessarily indicative of results for the full year. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 26, 2004.

The Company's quarter which ended April 17, 2005 is referred to as first quarter 2005 or the sixteen weeks ended April 17, 2005, and its quarter which ended April 18, 2004 is referred to as first quarter 2004 or the sixteen weeks ended April 18, 2004. For fiscal year 2005 and 2004, the first quarters included 16 weeks and the second, third and fourth quarters will each include 12 weeks.

The condensed consolidated financial statements include the accounts of Red Robin and its wholly owned subsidiaries. All material intercompany accounts and transactions have been eliminated in consolidation.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Some of the more significant estimates included in the preparation of the financial statements pertain to valuation of long-lived assets, fixed asset lives, impairment of goodwill and other intangible assets, income taxes, self-insurance and workers' compensation reserves. Actual results could differ from those estimates.

2. Stock Based Compensation

Employee Stock Purchase Plan— In June 2002, the Company adopted, and its stockholders approved, an Employee Stock Purchase Plan under which eligible employees may voluntarily contribute up to 15% of their salary, subject to limitations, to purchase common stock at a price equal to 85% of the fair market value of a share of the Company's common stock on the first day of each offering period or 85% of the fair market value of a share of the Company's common stock on the last day of each offering period, whichever amount is less. In general, all of the Company's officers and employees who have been employed by the Company for at least one year and who are regularly scheduled to work more than twenty hours per week are eligible to participate in this plan which operates in successive six-month periods commencing on each January 1 and July 1 of each fiscal year. A total of 300,000 shares of common stock are available for issuance under this plan. The Company has issued a total of 33,526 shares under this plan, including 9,175 shares that were issued in first quarter of 2005 for the offering period that ended on December 31, 2004. A total of 266,474 shares remain available for future issuance.

Employee Stock Compensation Plans—During first quarter 2005, a total of 286,475 employee stock options were granted under the Company's 2002 Stock Incentive Plan (2002 Stock Plan) at an exercise price equal to the closing market prices on the dates of the grant. The weighted-average exercise price of these options was \$51.03 per share.

The Company follows Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees in accounting for its stock based compensation to employees whereby any intrinsic value as determined on the measurement date results in compensation. Accordingly, compensation expense was recognized during the each period presented for options

RED ROBIN GOURMET BURGERS, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

granted with intrinsic value on the date of grant. No compensation expense is recognized on the Company's financial statements for employee stock options granted at a price equal to or greater than the market price of the Company's common stock on the date of grant. If under SFAS 123, *Accounting for Stock Based Compensation*, the Company determined compensation costs based on the fair value at the date of grant for its stock options, net income and earnings per share would have been reduced to the following pro forma amounts (in thousands, except per share data):

| | Sixteen Weeks Ended | |
|--|---------------------|-------------------|
| | April 17, 2005 | April 18, 2004 |
| Net income, as reported | \$ 7,963 | \$ 4,910 |
| Add: Stock-based employee compensation costs included in reported net income, net of tax benefit | 8 | 12 |
| Deduct: Stock-based employee compensation costs based on fair value method, net of tax benefit | (657) | (571) |
| | | |
| Pro forma net income | \$ 7,314 | \$ 4,351 |
| | | |
| Basic earnings per share: | | |
| As reported | \$ 0.49 | \$ 0.31 |
| | | |
| Pro forma | \$ 0.45 | \$ 0.27 |
| | | |
| Diluted earnings per share: | | |
| As reported | \$ 0.48 | \$ 0.30 |
| • | | |
| Pro forma | \$ 0.44 | \$ 0.27 |
| | \$ 0 | ÷ 0127 |

The weighted average fair value of options at their grant date during the first quarters ended April 17, 2005 and April 18, 2004, where the exercise price equaled the market price on the grant date, was \$18.97 and \$11.37, respectively. The estimated fair value of each option granted is calculated using the Black-Scholes multiple option-pricing model. The assumptions used in the model were as follows:

| | Sixteen We | eeks Ended |
|-------------------------------|-------------------|-------------------|
| | April 17, 2005 | April 18, 2004 |
| Risk-free interest rate | 4.2% | 3.1% |
| Expected years until exercise | 5.5 | 5.5 |
| Expected stock volatility | 31.4% | 41.4% |
| Dividend yield | 0.0% | 0.0% |

3. Borrowings

Borrowings consist of the following (in thousands):

| | April 17, 2005 | December 26, 2004 |
|---|-------------------|----------------------|
| | | |
| Revolving credit agreement | \$32,878 | \$ 31,500 |
| Capital leases | 7,011 | 7,106 |
| Collateralized notes payable | 6,783 | 9,137 |
| | | · |
| | 46,672 | 47,743 |
| Current portion of long-term debt and capital lease obligations | (2,741) | (3, 148) |
| | | |
| Long-term debt and capital lease obligations | \$43,931 | \$ 44,595 |
| | | |

As of April 17, 2005, borrowings outstanding under the revolving credit agreement bore interest at approximately 4.9%.



RED ROBIN GOURMET BURGERS, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

4. Franchise Operations

Results of franchise operations consist of the following (in thousands):

| | Sixteen V | Veeks Ended |
|--|-------------------|-------------------|
| | April 17, 2005 | April 18, 2004 |
| Franchise royalties and fees | | |
| Royalty income | \$ 3,905 | \$ 3,068 |
| Franchise fees | 172 | 242 |
| | | |
| Total franchise royalties and fees | 4,077 | 3,310 |
| | | |
| Franchise development costs | | |
| Payroll and employee benefit costs | 652 | 730 |
| General and administrative | 209 | 375 |
| Annual conference | 1,328 | 1,220 |
| | | |
| Total franchise development costs | 2,189 | 2,325 |
| | | |
| Operating income from franchise operations | \$ 1,888 | \$ 985 |
| | | |

5. Earnings Per Share

Basic earnings per share amounts are calculated by dividing net income by the weighted-average number of common shares outstanding during the period. Diluted earnings per share amounts are calculated based upon the weighted-average number of common and potentially dilutive common shares outstanding during the period. Potentially dilutive common shares are excluded from the computation in periods in which they have an anti-dilutive effect. Diluted earnings per share reflect the potential dilution that could occur if holders of options exercised their holdings into common stock. During first quarter 2005 there were no weighted-average anti-dilutive stock options outstanding. During first quarter 2004 a total of 74,700 weighted-average stock options outstanding were not included in the computation of diluted earnings per share because to do so would have been anti-dilutive for the period presented. The Company uses the treasury stock method to calculate the impact of outstanding stock options. The computation for basic and diluted earnings per share is as follows (in thousands, except per share data):

| | Sixteen W | eeks Ended |
|---|-------------------|-------------------|
| | April 17, 2005 | April 18, 2004 |
| Net income | \$ 7,963 | \$ 4,910 |
| | | |
| Basic weighted average shares outstanding | 16,157 | 15,968 |
| Dilutive effect of stock options | 435 | 331 |
| | | |
| Diluted weighted average shares outstanding | 16,592 | 16,299 |
| Earnings per share: | | |
| Basic | \$ 0.49 | \$ 0.31 |
| | | |
| Diluted | \$ 0.48 | \$ 0.30 |
| | | |

6. Related Party Transactions

In April 2002, the Company's board of directors approved the early exercise of options to purchase up to 775,862 shares of common stock held by certain executive officers under the Company's 2000 Management Performance Common Stock Option Plan and the exercise of options to purchase an additional 146,552 shares of the Company's common stock related to fully vested options held by certain executive officers under the Company's 1990 and 1996 Stock Option Plans. Shares issued upon early exercise of options are subject to a right of repurchase by the Company at the lower of fair value or issuance price until vested. As of April 17, 2005 and December 26, 2004, the number of fully vested early exercise options totaled 764,367 and 752,873, respectively, and unvested early exercise options totaled 11,495 and 22,989, respectively. The 775,862 early exercise options and 146,522 fully



RED ROBIN GOURMET BURGERS, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

vested shares were issued in exchange for full recourse notes totaling \$5.4 million, which bore interest at 4.65% per annum with maturity dates that originally ranged from June 26, 2006 to January 29, 2012. During 2004 certain officers repaid their obligations under these notes in full, including interest, and as a result only one note in the principal amount of \$3.0 million remained outstanding as of April 17, 2005 and December 26, 2004. During first quarters 2005 and 2004, respectively, interest income of \$48,500 and \$81,200 was recognized on the then outstanding notes. On May 19, 2005, our chief executive officer repaid the \$3.0 million remaining outstanding balance in full, as well as \$451,638 of interest accrued thereon.

The Company's chief executive officer had two \$300,000 notes payable to the Company which were issued in June 2000 and May 2001 in connection with his employment agreement. These notes bore interest at 6.62% and 5.07%, respectively, and the principal and related interest receivable was recorded as a reduction of stockholders' equity. During the first quarter of 2005 and 2004, the Company recognized interest income of \$5,600 and \$13,100, respectively, on these notes. During February 2005, the Company's chief executive officer repaid these notes in full, including \$171,100 of interest accrued thereon.

The Company's chief executive officer and its senior vice president of operations own 31.0% and 7.0%, respectively, of Mach Robin, LLC (Mach Robin), which operates Red Robin® restaurants under franchise agreements. The Company recognized royalty income from Mach Robin in the amounts of \$281,100 and \$280,300 in the first quarter of 2005 and 2004, respectively. An entity controlled by Mach Robin owns Red Robin Restaurants of Canada, Ltd (RRRC), which operates Red Robin® restaurants in two Canadian provinces under franchise agreements. The Company recognized royalty income from RRRC of \$282,200 and \$278,100 in the first quarter of 2005 and 2004, respectively.

7. Recent Accounting Pronouncements

In December 2004, the Financial Accounting Standards Board (FASB) issued SFAS 123R, *Share-Based Payment*, a revision of SFAS 123, *Accounting for Stock-Based Compensation*. SFAS 123R will require the Company to, among other things, measure all employee stock-based compensation awards using a fair value method and record such expense in the Company's consolidated financial statements. This statement was to become effective for interim or annual periods beginning after June 15, 2005, with early adoption encouraged. On April 15, 2005, the Securities and Exchange Commission issued Release No. 33-8568, which amended the date for compliance with SFAS No. 123R to the annual period beginning after June 15, 2005, with early adoption permitted. The Company has decided to adopt SFAS No. 123R in the first quarter of 2006. Adoption of the expensing requirements will reduce the Company's future reported earnings in a manner similar to that described in Note 2. Management is currently evaluating the specific impacts of adoption, which include whether the Company should adopt the requirements on a retrospective basis and which valuation model is most appropriate.

In November 2004, the FASB issued SFAS 151, Inventory Costs, an amendment of ARB No. 43, Chapter 4. SFAS 151 clarifies that abnormal inventory costs such as costs of idle facilities, excess freight and handling costs, and wasted materials (spoilage) are required to be recognized as current period charges. The provisions of SFAS 151 are effective for fiscal years beginning after June 15, 2005. The adoption of SFAS 151 is not expected to have any impact on the Company's consolidated financial position or results of operations.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Organization of Information

Management's Discussion and Analysis of Financial Condition and Results of Operations provides a narrative on our financial performance and condition that should be read in conjunction with the accompanying condensed consolidated financial statements. This discussion and analysis contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain risk factors including, but not limited to, those discussed in "Risk Factors" under Item 1 and elsewhere in our annual report on Form 10-K for the year ended December 26, 2004. This section includes the following discussions:

- Overview
- Unit Data and Comparable Restaurant Sales
- Results of Operations
- First Quarter 2005 (Sixteen Weeks) compared to First Quarter 2004 (Sixteen Weeks)
- Liquidity and Capital Resources
- Inflation
- Seasonality
- Critical Accounting Policies and Estimates
- Recent Accounting Pronouncements
- Forward-Looking Statements

Overview

Red Robin, which was founded in 1969, is a casual dining restaurant chain focused on serving an imaginative selection of high quality gourmet burgers in a familyfriendly atmosphere. As of April 17, 2005, we operate 145 company-owned restaurants in 17 states. We began franchising the Red Robin® brand in 1979 and as of April 17, 2005, we have 27 franchisees that operate 123 restaurants in 24 states and two Canadian provinces. Our objective is to be the leading gourmet burger and casual dining restaurant destination. In managing our operations, we focus on four cornerstones that we believe are essential to the success of our business: Values, People, Burgers and Time.

Our restaurants are designed to create a fun and memorable dining experience in a family-friendly atmosphere and provide our guests with an exceptional dining value. Our concept attracts a broad guest base by appealing to the entire family, particularly women, teens, kids ages 8 to 12 whom we refer to as tweens, and younger children. All of our menu items are prepared to order in our restaurants. The food items on our menu during first quarter 2005 ranged in price from \$2.99 to \$11.49. Our per person average guest check during first quarter 2005 was approximately \$10.43, including beverages.

We are pursuing a disciplined growth strategy that includes the addition of company-owned and franchised restaurants. Our restaurant expansion strategy focuses primarily on further penetrating existing markets with a cluster strategy and selectively entering into new markets. We believe that our site selection strategy is critical to our success and we devote substantial time and effort to evaluating each site. Our site selection criteria focus on identifying markets, trade areas and other specific sites that are likely to yield the greatest density of desirable demographic characteristics, heavy retail traffic and a highly visible site. Our prototype restaurant is a free-standing building with approximately 6,350 square feet, approximately 200 seats and a patio. Based on this prototype, we expect that our average cash investment cost for our free-standing restaurants in 2005 will be \$2.3 million, excluding land and pre-opening costs.

Our quarter which ended April 17, 2005 is referred to as first quarter 2005 or the sixteen weeks ended April 17, 2005, and the quarter which ended April 18, 2004 is referred to as first quarter 2004 or the sixteen weeks ended April 18, 2004. For fiscal year 2005 and 2004, the first quarters included 16 weeks and the second, third and fourth quarters will each include 12 weeks. Our fiscal years ended December 25, 2005, December 26, 2004 and December 28, 2003 are referred to as 2005, 2004 and 2003, respectively.

Unit Data and Comparable Restaurant Sales

The following table details restaurant unit data for our company-owned and franchise locations for the first quarter 2005.

| | First Quarter 2005 |
|--|-----------------------|
| Company-owned: | |
| Beginning of period | 137 |
| Opened during period | 8 |
| | |
| End of period | 145 |
| Franchised: | |
| Beginning of period | 118 |
| Opened during period | 5 |
| | |
| End of period | 123 |
| Total Number of Red Robin® restaurants | 268 |

Since April 17, 2005 and through May 27, 2005, we have opened two additional company-owned restaurants and our franchisees have opened one additional franchise restaurant. These openings bring our total restaurant count as of May 27, 2005, to 147 company-owned restaurants, 124 franchised restaurants and 271 total restaurants. We expect to open an additional 16 company-owned restaurants and we anticipate that our franchisees will open 9 to 11 additional restaurants during the remainder of 2005.

We reflect restaurants as comparable in the first period following five full quarters of operations. Our company-owned comparable restaurant sales increased 5.7% in first quarter 2005 over first quarter 2004. Average weekly sales for comparable company-owned restaurants were \$63,867 for first quarter of 2005, compared to \$60,409 for the same quarter last year. Average weekly sales for non-comparable company-owned restaurants in first quarter 2005 were \$58,319, compared to \$57,068 for the non-comparable restaurants in first quarter 2005.

Results of Operations

Our operating results for each fiscal year presented below are expressed as a percentage of total revenues below, except for the components of restaurant operating costs, which are expressed as a percentage of restaurant revenues:

| | Sixteen We | eeks Ended |
|----------------------------------|-------------------|-------------------|
| | April 17, 2005 | April 18, 2004 |
| Revenues: | | |
| Restaurant | 97.1% | 97.1% |
| Franchise royalties and fees | 2.8 | 2.8 |
| Rent revenue | 0.1 | 0.1 |
| Total revenues | 100.0 | 100.0 |
| Costs and Expenses: | | |
| Restaurant operating costs: | | |
| Cost of sales | 23.4 | 23.7 |
| Labor | 34.4 | 35.4 |
| Operating | 14.8 | 14.6 |
| Occupancy | 6.4 | 6.4 |
| Total restaurant operating costs | 79.0 | 80.1 |
| Depreciation and amortization | 5.1 | 5.1 |
| General and administrative | 6.4 | 7.0 |
| Franchise development | 1.5 | 2.0 |
| Pre-opening costs | 1.3 | 1.2 |
| Income from operations | 9.1 | 7.0 |
| Other (income) expense: | | |
| Interest expense | 0.6 | 0.7 |
| Interest income | | (0.1) |
| Other | — | 0.1 |
| Total other expenses | 0.6 | 0.7 |
| Income before income taxes | 8.5 | 6.3 |
| Provision for income taxes | 2.9 | 2.1 |
| Net income | 5.6% | 4.2% |
| | | |

First Quarter 2005 (Sixteen Weeks) compared to First Quarter 2004 (Sixteen Weeks)

Total revenues. Total revenues increased by \$26.4 million, or 22.6%, to \$143.1 million, from \$116.7 million, due primarily to a \$25.6 million increase in restaurant revenues. The increase in restaurant revenues was due to \$16.9 million in additional revenues from non-comparable restaurants that we opened prior to first quarter 2005, \$6.0 million from comparable restaurant sales increases and \$2.7 million from the eight new restaurants we opened during first quarter 2005. Our company-owned comparable restaurant sales increased 5.7% in first quarter 2005 over first quarter 2004, which was driven by a 2.8% increase in guest counts and a 2.9% increase in the average guest check.

Franchise royalties and fees increased \$767,000, or 23.2%, to \$4.1 million from \$3.3 million. Franchise royalties increased \$837,400, or 27.3%, to \$3.9 million, from \$3.1 million, due primarily to an increase in royalties generated from the 22 franchise restaurants opened in 2004 and 2005. Overall, our franchises reported that comparable sales for U.S. and Canadian franchise restaurants increased 7.2% and 3.9%, respectively. Franchise fees decreased \$70,400, or 29.1%, to \$171,700, from \$242,100, due to the fact that five franchise restaurants were opened in first quarter 2005 compared to seven in first quarter 2004.

Cost of sales. Cost of sales increased by \$5.7 million, or 21.2%, to \$32.5 million, from \$26.8 million, due primarily to more restaurants being operated during first quarter 2005. Cost of sales as a percentage of restaurant revenues improved 0.3%, to 23.4%, from 23.7%, primarily due to menu price increases we implemented in 2004 offset by higher commodity costs.

Labor. Labor expenses increased by \$7.6 million, or 19.0%, to \$47.7 million, from \$40.1 million, due primarily to more restaurants being operated in first quarter 2005. Overall, labor expense as a percentage of restaurant revenues improved 1.0%, to 34.4%, from 35.4%, primarily as a result of decreased bonus expenses and improvements in hourly labor costs as a percentage of restaurant revenues.

Operating. Operating expenses increased by \$4.1 million, or 24.7%, to \$20.6 million, from \$16.5 million, due primarily to more restaurants being operated in first quarter 2005. Operating expenses as a percentage of restaurant revenues increased 0.2%, to 14.8%, from 14.6%, due primarily to cost pressures in certain supplies and energy-related items.

Occupancy. Occupancy expenses increased by \$1.6 million, or 21.6%, to \$8.9 million, from \$7.3 million, due primarily to more restaurants being operated in first quarter 2005. Our occupancy expenses as a percentage of restaurant revenues remained unchanged at 6.4% for both periods presented.

Depreciation and amortization. Depreciation and amortization increased \$1.4 million, or 23.5%, to \$7.3 million, from \$5.9 million, due primarily to more restaurants being operating in first quarter 2005. Depreciation and amortization expense as a percentage of total revenues remained unchanged at 5.1% for both periods presented.

General and administrative. General and administrative expenses increased by \$941,800, or 11.5%, to \$9.1 million, from \$8.2 million, primarily due to additional headcount and related costs attributable to operating more company-owned restaurants offset by decreased marketing expenses. General and administrative expenses as a percentage of total revenues improved 0.6%, to 6.4%, from 7.0%, due primarily to a 0.5% reduction in marketing expenses as a percentage of total revenues.

Franchise development. Our franchisees opened five new restaurants in first quarter 2005 compared to seven in the prior year period. Franchise development expenses decreased \$136,100, or 5.9%, to \$2.2 million, from \$2.3 million due primarily to lower franchise support costs incurred to support franchise restaurant openings. This decrease was partially offset by a \$108,100 increase in expenses related to our annual leadership conference which takes place in January each year. Costs for the 2005 leadership conference were higher than in 2004 due in part to the increased number of attendees. Franchise development expenses as a percentage of total revenues improved 0.5%, to 1.5%, from 2.0%.

Pre-opening costs. Pre-opening costs increased \$370,500, or 25.6%, to \$1.8 million, from \$1.4 million. Pre-opening costs as a percentage of total revenues increased 0.1%, to 1.3% from 1.2%. We opened eight company-owned restaurants during first quarter 2005, compared to seven in the prior year period. Overall, pre-opening costs for the restaurants we opened during first quarter 2005 averaged \$236,200 per restaurant compared to an average of \$221,400 per restaurant in first quarter 2004. Pre-opening costs includes non-cash rental costs through the date of opening for each restaurant which totaled \$222,300 and \$223,400 in first quarters 2005 and 2004, respectively.

Interest expense. Interest expense increased by \$53,000, or 6.4%, to \$885,100, from \$832,100. Interest expense as a percentage of total revenues improved 0.1%, to 0.6%, from 0.7%.

Interest income. Interest income was \$70,600 in first quarter 2005, compared to \$99,300 in first quarter 2004. Primarily all of the interest income we recorded in both periods was attributable to related party receivables from officer/stockholder notes. The decrease in interest income recognized during first quarter 2005 compared to the prior year period was attributable to lower outstanding principal balances resulting from the repayment of certain officer loans in December 2004 and first quarter 2005.

Income before income taxes. As a result of the above, income before income taxes increased \$4.8 million, or 64.5%, to \$12.2 million, from \$7.4 million.

Provision for income taxes. The provision for income taxes increased \$1.7 million, or 69.0%, to \$4.2 million, from \$2.5 million. The increase was due primarily to increased pre-tax earnings and an increase in our estimated effective income tax rate. Our effective income tax rate for first quarter 2005 was 34.6%, compared to 33.7% for first quarter 2004.

Net income. As a result of the above, net income increased by \$3.1 million, or 62.2%, to \$8.0 million, from \$4.9 million.

Liquidity and Capital Resources

Cash and cash equivalents were \$6.6 million as of April 17, 2005, compared to \$5.0 million at the end of fiscal 2004. We attempt to keep only enough cash on hand to satisfy our working capital requirements, which can vary substantially as a result of seasonality, construction and other corporate needs. All available cash in excess of our estimated working capital needs is generally used to repay borrowings under our revolving credit agreement. The changes in cash and cash equivalents for the periods presented were as follows (in thousands):

| | Sixteen We | Sixteen Weeks Ended | |
|--|-------------------|---------------------|--|
| | April 17, 2005 | April 18, 2004 | |
| Cash provided by operating activities | \$ 24,749 | \$ 16,805 | |
| Cash used by investing activities | (23,633) | (20,061) | |
| Cash provided by financing activities | 511 | 3,055 | |
| | | | |
| Increase (decrease) in cash and cash equivalents | \$ 1,627 | \$ (201) | |

Operating Activities

Cash provided by operating activities during first quarter 2005 increased \$7.9 million, or 47.3%, to \$24.7 million, compared to \$16.8 million, reflecting increased cash flows from restaurant and franchise operations, lower cash payments for taxes and increased cash flows from changes in operating assets and liabilities.

Investing Activities

Cash used in investing activities during first quarter 2005 increased \$3.6 million, or 17.8%, to \$23.6 million, compared to \$20.1 million in the year ago period. Our investing activities consist primarily of purchases of property and equipment related to the construction of restaurants as well as remodels and capital improvements of our existing restaurants. Cash provided by investing activities generally relates to proceeds generated from the sale of real estate, property and equipment.

Capital Expenditures. In first quarter 2005, we invested \$23.6 million for construction of restaurants, remodels, capital improvements and various corporate initiatives, compared to \$20.1 million in first quarter 2004.

During the remainder of 2005, we expect to spend \$59.0 million to \$62.0 million on costs related to the construction of new restaurants, and we anticipate that we will spend \$5.5 million to \$6.5 million on restaurant remodels and capital improvements of our existing restaurants. In addition, we expect to invest \$0.5 million to \$1.0 million for corporate initiatives, including information systems and computer equipment. For the remainder of 2005, we expect that our net cash used in investing activities will exceed our net cash provided by operating activities and, as a result, we anticipate that we will continue to make additional borrowings under our revolving credit agreement.

Proceeds from Investing Activities. Proceeds from investing activities were negligible for both periods presented.

Financing Activities

Cash provided by financing activities during first quarter 2005 decreased \$2.5 million. Our financing activities consist primarily of borrowings used to fund restaurant construction and other corporate needs in excess of cash provided by operations and proceeds we receive from sales of common stock. Cash used in financing activities is primarily related to the repayment of borrowings. During the remainder of 2005, we expect our primary source of cash provided by financing activities will be obtained from additional borrowings under our revolving credit agreement.

Proceeds from the Issuance of Stock. During first quarter 2005, we received proceeds of \$730,000 from the exercise of stock options and \$252,400 from sales of common stock related to our employee stock purchase plan.

Borrowings. We maintain a revolving credit agreement with a maximum borrowing capacity of \$85.0 million, which expires on May 19, 2006. This agreement is in place to fund the construction and acquisition of new restaurants, to refinance existing indebtedness and for general corporate purposes, including working capital. The amended revolving credit agreement is secured by a first priority pledge of all of the outstanding capital stock of our subsidiaries and a first priority lien on substantially all of our tangible and intangible assets. We are currently in compliance with all covenants related to the revolving credit agreement. Our borrowing activity in first quarter 2005 was as follows (in thousands):

| | Borrowings | Payments | Total |
|---|------------|-----------|-----------|
| | | | |
| Revolving credit agreement | \$ 5,842 | \$(4,464) | \$ 1,378 |
| Other repayments of capital leases and collateralized notes payable | — | (2,449) | (2,449) |
| | | | |
| Total | \$ 5,842 | \$(6,913) | \$(1,071) |
| | | | |

Debt outstanding during the first quarter 2005 had stated interest rates ranging from 2.1% to 13.4% and maturities ranging from 2005 through 2021. As of April 17, 2005, borrowings outstanding under our revolving credit



agreement bore interest at approximately 4.9%. Borrowings under our revolving credit agreement, as well as certain other existing borrowings, are subject to variable rates of interest as discussed further in "Quantitative and Qualitative Disclosures About Market Risk". We expect that interest rates related to our variable rate borrowings will increase during 2005. Rising interest rates, combined with our anticipated increase in borrowings during 2005, will likely lead to higher financing costs.

An irrevocable letter of credit issued under our revolving credit agreement in the amount of \$2,691,000 is being maintained to back our self-insured workers' compensation program and reduces the amount of borrowings available on our revolving credit agreement.

Our total committed borrowing capacity, capacity used and unused borrowing capacity as of April 17, 2005 were as follows (in thousands):

| | Committed | Capacity | Unused |
|----------------------------|-----------|-----------|-----------|
| | Capacity | Used | Capacity |
| Revolving credit agreement | \$ 85,000 | \$ 35,569 | \$ 49,431 |

The revolving credit agreement requires that capital expenditures, as defined, will not exceed specified amounts for each fiscal year. To the extent we do not exceed the annual limitations any unused amount up to \$10.0 million in any fiscal year will be carried forward to the following fiscal year and will increase the limit in the succeeding year by such carry-forward amount. We carried-forward \$9.4 million from 2004 that has been included in the table below for 2005 (in thousands):

| Amount | |
|----------|------|
| | |
| \$84,400 | 2005 |
| 75,000 | 2006 |
| | |

The revolving credit agreement prohibits us from entering into or assuming any obligations for the payment of rent under operating leases which, with respect to all new restaurants opened in each fiscal year in the aggregate, would exceed \$2.5 million in each of 2005 and 2006. In addition, the revolving credit agreement prohibits us from entering into obligations with respect to operating leases that would allow for an annual increase, on a year to year basis, of more than 20%.

As of April 17, 2005, we had \$6.7 million outstanding under various real estate and equipment loans with GE Capital. These loans bear interest at the 30-day commercial paper rate plus 3.0% to 3.5%, mature from 2008 to 2016, and are secured by buildings, equipment and improvements on certain properties. In addition, we had \$7.1 million outstanding under various real estate and equipment loans with other lenders. These loans bear interest at rates ranging from 2.1% to 13.4% and mature from 2006 to 2021. The GE Capital loans, together with certain of our other loans, require that we maintain a maximum debt to net worth ratio, a minimum debt coverage ratio, a minimum EBITDA ratio and a maximum funded indebtedness ratio. As of April 17, 2005, we were in compliance with all of these financial ratios.

Capital Resources. We believe that anticipated cash flows from operations and funds available from our existing revolving credit agreement, together with cash on hand, will provide sufficient funds to finance our expansion plans and corporate initiatives through the remaining term of our revolving credit agreement, which expires on May 19, 2006. Based on current market conditions and the Company's financial condition and expected cash flows, we believe we will be able to raise additional equity and/or restructure our debt financing prior to May 19, 2006. There can be no guarantee that financing will be available on acceptable terms, or at all, and our failure to raise capital when needed could negatively impact our growth plans and our financial condition and results of operations. Additional equity financing may be dilutive to the holders of our common stock and debt financing, if available, may involve significant cash payment obligations and covenants and/or financial ratios that restrict our ability to operate our business.

Inflation

The primary inflationary factors affecting our operations are food and labor costs. A large number of our restaurant personnel are paid at rates based on the applicable minimum wage, and increases in the minimum wage directly affect our labor costs. Many of our leases require us to pay taxes, maintenance, repairs, insurance and utilities, all of which are generally subject to inflationary increases. We believe inflation had a negative impact on our financial condition and results of operations during first quarter 2005 due primarily to rising commodity prices for certain foods we purchase at market rates, cost pressures in certain supplies and energy-related items and higher costs for materials and labor related to construction of our new restaurants. Uncertainties related to future commodity prices and other cost pressures including wages and construction materials make it difficult to predict what impact, if any, inflation may have during the remainder of 2005 and beyond.

Seasonality

Our business is subject to seasonal fluctuations. Historically, sales in most of our restaurants have been higher during the summer months and winter holiday season. As a result, our quarterly and annual operating results and comparable restaurant sales may fluctuate significantly as a result of seasonality and other factors. Accordingly, results for any one quarter are not necessarily indicative of results to be expected for any other quarter or for any year and comparable restaurant sales for any particular future period may decrease. In the future, operating results may fall below the expectations of securities analysts and investors. In that event, the price of our common stock would likely decrease.

Critical Accounting Policies and Estimates

In the ordinary course of business, management has made a number of estimates and assumptions relating to the reporting of results of operations and financial condition in the preparation of our financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results could differ significantly from those estimates under different assumptions and conditions. We believe that the following discussion addresses our most critical accounting policies, the judgments and uncertainties affecting the application of those policies, and the likelihood that materially different amounts would be reported under different conditions or using different assumptions.

Property and Equipment. Property and equipment is recorded at cost. Expenditures for major additions and improvements are capitalized and minor replacements, maintenance and repairs are charged to expense as incurred. Depreciation is computed using the straight-line method over the estimated useful life for owned assets and the shorter of the estimated useful life or the term of the underlying lease for leased assets. Changes in circumstances such as changes to our business model or changes in our capital strategy can result in the actual useful lives differing from our estimates. In those cases where management determines that the useful life of property and equipment should be shortened, we would depreciate the net book value over its revised remaining useful life thereby increasing depreciation and amortization expense. Factors such as changes in the planned use of fixtures or closing of facilities could also result in shortened useful lives.

Our accounting policies regarding property and equipment include judgments by management regarding the estimated useful lives of these assets, the expected lease term for assets related to properties under lease and the determination as to what constitutes enhancing the value of or increasing the life of existing assets. These judgments and estimates may produce materially different amounts of depreciation and amortization expense than would be reported if different assumptions were used. As discussed further below, these judgments may also impact management's need to recognize an impairment charge on the carrying amount of these assets as the cash flows associated with the assets are realized.

Impairment of Long-Lived Assets. Long-lived assets, including restaurant sites, leasehold improvements, other fixed assets, intangibles and goodwill are reviewed at least annually for impairment or sooner if events or changes in circumstances indicate that the carrying amount of any such asset may not be recoverable. Expected cash flows associated with an asset is the key factor in determining the recoverability of the asset. Identifiable cash flows are generally measured at the restaurant level. The estimate of cash flows is based upon, among other things, certain

assumptions about expected future operating performance. Management's estimates of undiscounted cash flows may differ from actual cash flows due to, among other things, changes in economic conditions, changes to our business model or changes in operating performance. If the sum of the undiscounted cash flows is less than the carrying value of the asset, we recognize an impairment loss, measured as the amount by which the carrying value exceeds the fair value of the asset.

Judgments made by management related to the expected useful lives of long-lived assets and our ability to realize undiscounted cash flows in excess of the carrying amounts of such assets are affected by factors such as the ongoing maintenance and improvements of the assets, changes in economic conditions, and changes in operating performance. As the ongoing expected cash flows and carrying amounts of long-lived assets are assessed, these factors could cause us to realize a material impairment charge. There were no asset impairment charges in first quarter 2005 or first quarter 2004.

We completed our most recent goodwill and other intangible assets impairment tests in December 2004 and determined that there were no impairment losses related to goodwill and other intangible assets. We completed our most recent property and equipment impairment tests in April 2005 and determined that there were no impairment losses related to property and equipment.

Lease Accounting. We are obligated under various lease agreements for certain land, restaurant facilities and office space. For operating leases, we recognize rent expense on a straight-line basis over the expected lease term. Capital leases are recorded as an asset and a liability at an amount equal to the present value of the future minimum lease payments during the lease term.

Under the provisions of certain of our leases, there are rent holidays and/or escalations in payments over the base lease term, as well as renewal periods. The effects of rent holidays and escalations have been reflected in rent costs on a straight-line basis over the expected lease term, which includes cancelable option periods when it is deemed to be reasonably assured that we will exercise such option periods due to the fact that we would incur an economic penalty for not doing so. The lease term commences on the date when we become legally obligated for the rent payments which generally coincides with the time when the landlord delivers the property for us to develop and we waive contract contingencies. Under generally accepted accounting principles, there are two acceptable methods for recognizing rent costs during a period of construction; the capitalization method and the expense method. Historically, we have used the expense method. Under the expense method, all rent costs compared to using the capitalization method because the construction period for our free-standing restaurants is typically 130-150 days, and as a result, the amount of rent costs that we recognize during construction periods is significant. Other companies in our industry may present their financial statements using the capitalization method and, as a result, our financial statements may not necessarily be comparable to other companies in our industry.

Leasehold improvements and property held under capital leases for each restaurant facility are amortized on the straight-line method over the shorter of the estimated life of the asset or the same expected lease term used for lease accounting purposes commencing when the restaurant opens. For each restaurant facility, the consolidated financial statements generally reflect the same lease term for amortizing leasehold improvements as management uses to determine capital versus operating lease classifications and in calculating straight-line rent expense. Percentage rent expense is generally based upon adjusted restaurant sales levels and is accrued at the point in time when we determine that it is probable that such adjusted restaurant sales levels will be achieved. Leasehold improvements paid for by the landlord are recorded as leasehold improvements and deferred rent.

Judgments made by management related to the probable term for each lease affect the classification and accounting for a lease as capital or operating; the rent holidays and/or escalations in payments that are taken into consideration when calculating straight-line rent; and the term over which leasehold improvements for each restaurant facility are amortized. These judgments may produce materially different amounts of depreciation, amortization and rent expense than would be reported if different assumed lease terms were used.

Insurance/Self-Insurance Liabilities. We are self-insured for certain losses related to health, general liability and workers' compensation and we maintain stop loss coverage with third party insurers to limit our total exposure.



The self-insurance liability represents an estimate of the ultimate cost of claims incurred and unpaid as of the balance sheet date. The estimated liability is not discounted and is established based upon analysis of historical data and actuarial estimates, and is closely monitored and adjusted when warranted by changing circumstances. Should a greater amount of claims occur compared to what was estimated or medical costs increase beyond what was expected, reserves might not be sufficient and additional expense may be recorded. Actual claims experience could also be more favorable than estimated, resulting in expense reductions. Unanticipated changes may produce materially different amounts of expense than that reported under these programs.

Recent Accounting Pronouncements

In December 2004, the Financial Accounting Standards Board issued SFAS 123R, *Share-Based Payment*, a revision of SFAS 123, *Accounting for Stock-Based Compensation*. SFAS 123R will require us to, among other things, measure all employee stock-based compensation awards using a fair value method and record such expense in our consolidated financial statements. This statement was to become effective for interim or annual periods beginning after June 15, 2005, with early adoption encouraged. On April 15, 2005, the Securities and Exchange Commission issued Release No. 33-8568, which amended the date for compliance with SFAS No. 123R to the annual period beginning after June 15, 2005, with early adoption permitted. We have decided to adopt SFAS No. 123R in the first quarter of 2006. Adoption of the expensing requirements will reduce our future reported earnings in a manner similar to that described in Note 2 to the condensed consolidated financial statements included herein. We are currently evaluating the specific impacts of adoption, which include whether or not we should adopt the requirements on a retrospective basis and which valuation model is most appropriate.

In November 2004, the FASB issued SFAS 151, Inventory Costs, an amendment of ARB No. 43, Chapter 4. SFAS 151 clarifies that abnormal inventory costs such as costs of idle facilities, excess freight and handling costs, and wasted materials (spoilage) are required to be recognized as current period charges. The provisions of SFAS 151 are effective for fiscal years beginning after June 15, 2005. The adoption of SFAS 151 is not expected to have any impact on our consolidated financial position or results of operations.

Forward-Looking Statements

Certain information contained in this Form 10-Q includes forward-looking statements. Forward-looking statements include statements regarding our expectations, beliefs, intentions, plans, objectives, goals, strategies, future events or performance and underlying assumptions and other statements which are other than statements of historical facts. These statements may be identified, without limitation, by the use of forward-looking terminology such as "may", "will", "anticipates", "expects", "believes", "intends", "should" or comparable terms or the negative thereof. All forward-looking statements included in this Form 10-Q are based on information available to us on the date hereof. Such statements speak only as of the date hereof. These statements involve risks and uncertainties that could cause actual results to differ materially from those described in the statements. These risks and uncertainties include, but are not limited to, the following:

- our ability to achieve and manage our planned expansion;
- our ability to raise capital in the future;
- the ability of our franchisees to open and manage new restaurants;
- our franchisees' adherence to our practices, policies and procedures;
- changes in the availability and costs of food;
- potential fluctuation in our quarterly operating results due to seasonality and other factors;
- the continued service of key management personnel;
- the concentration of our restaurants in the Western United States;

- our ability to protect our name and logo and other proprietary information;
- changes in consumer preferences, general economic conditions or consumer discretionary spending;
- health concerns about our food products and food preparation;
- our ability to attract, motivate and retain qualified team members;
- the impact of federal, state or local government regulations relating to our team members or the sale of food or alcoholic beverages;
- the impact of litigation;
- the effect of competition in the restaurant industry;
- cost and availability of capital;
- additional costs associated with compliance, including the Sarbanes-Oxley Act and related regulations and requirements;
- the effectiveness of our internal controls over financial reporting;
- future changes in financial accounting standards; and
- other risk factors described from time to time in SEC reports filed by Red Robin.

Other risks, uncertainties and factors, including those discussed under "Risk Factors" and elsewhere in our annual report on Form 10-K for the year ended December 26, 2004, could cause our actual results to differ materially from those projected in any forward-looking statements we make. The list of factors that may affect future performance and the accuracy of forward-looking statements is illustrative, but by no means exhaustive. Accordingly, all forward-looking statements should be evaluated with the understanding of their inherent uncertainty.

We assume no obligation to publicly update or revise these forward-looking statements for any reason, or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future.



Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk exposures for our assets are related to cash, cash equivalents and investments. We invest our excess cash in highly liquid short-term investments with maturities of less than one year. These investments are not held for trading or other speculative purposes. Changes in interest rates affect the investment income we earn on our investments and, therefore, impact our cash flows and results of operations.

Under our amended revolving credit agreement, we are exposed to market risk from changes in interest rates on borrowings, which bear interest at one of the following rates we select: the Prime Rate plus 1.0% to 1.75%, or a London Interbank Offered Rate (LIBOR), based on the relevant one, two, three or six-month LIBOR, at our discretion, plus 2.0% to 2.75%. The spread, or margin, for Prime Rate and LIBOR loans under the revolving credit agreement are subject to quarterly adjustment based on our then current leverage ratio, as defined by the agreement.

Our variable rate based loans with GE Capital bear interest at the 30-day commercial paper rate plus a fixed percentage of 3.0% to 3.5%.

Our objective in managing exposure to interest rate changes is to limit the impact of interest rate changes on earnings and cash flows and to lower overall borrowing costs. To achieve this objective, we may use interest rate swaps and caps to manage our net exposure to interest rate changes related to our borrowings. As appropriate, on the date derivative contracts are entered into, we designate derivatives as either a hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment (fair value hedge), or a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (cash flow hedge).

We are a party to a variable-to-fixed interest rate swap agreement that became effective in January 2003 and expires in January 2006. The agreement has been designated as a cash flow hedge under which we pay interest on \$10.0 million of notional amount at a fixed rate and receive interest on \$10.0 million of notional amount at a variable rate. The variable rate interest received by us resets according to the then current 1-month LIBOR rate determined two banking days prior to the first day of each monthly calculation period. This hedge is highly effective as defined by Statement of Financial Accounting Standards No. 133, and there were no gains or losses recognized in earnings during first quarters 2005 or 2004. As of April 17, 2005, the unrealized gain, net of tax, on derivative instruments designated and qualifying as cash flow hedging instruments that are reported in comprehensive income totaled \$23,100.

As of April 17, 2005, we had \$29.6 million of borrowings subject to variable interest rates. A 1.0% change in the effective interest rate applied to these loans would have resulted in pre-tax interest expense fluctuating \$296,000 on an annualized basis.

Primarily all of our transactions are conducted, and our accounts are denominated, in United States dollars. Accordingly, we are not exposed to foreign currency risk.

Many of the food products purchased by us are affected by changes in weather, production, availability, seasonality and other factors outside our control. In an effort to control some of this risk, we have entered into some fixed price purchase commitments with terms of no more than a year. In addition, we believe that almost all of our food and supplies are available from several sources, which helps to control food commodity risks.

Item 4. Controls and Procedures

Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Securities and Exchange Commission (SEC) filings are recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including our chief executive and chief financial officers, as appropriate, to allow timely decisions regarding required disclosure based on the definition of "disclosure controls and procedures" in Rule 13a-15(e) promulgated under the Exchange Act. In designing and evaluating the disclosure controls and

procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply judgment in evaluating our controls and procedures.

Our management conducted an evaluation, under the supervision and with the participation of our chief executive officer and chief financial officer, of the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, management, under the supervision and with the participation of our chief executive officer and chief financial officer, concluded that the Company's disclosure controls and procedures were effective as of the date of such evaluation.

Changes in Internal Controls over Financial Reporting

In our annual report on Form 10-K for the fiscal year ended December 26, 2004, we identified and disclosed a material weakness in our internal controls over financial reporting related to the way we previously accounted for leases. To remediate the weakness, we changed our accounting policies regarding the review, analysis and recording of new and current leases, including the selection and monitoring of appropriate assumptions and factors affecting lease accounting and leasehold depreciation practices. Management believes the above measures have addressed the material weakness described in our annual report on Form 10-K for the year ended December 26, 2004. Management will continue to monitor the effectiveness of our internal controls and procedures on an ongoing basis and will take further action as appropriate.

During the sixteen weeks ended April 17, 2005, there were no other significant changes in our internal controls over financial reporting that materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

PART II - OTHER INFORMATION

| Item 6. | Exhibits. |
|-------------------|--|
| Exhibit Number | Description |
| 31.1 | Rule 13a-14(a) Certification of Chief Executive Officer |
| 31.2 | Rule 13a-14(a) Certification of Chief Financial Officer |
| 32.1 | Section 1350 Certifications of Chief Executive Officer and Chief Financial Officer |
| | |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Red Robin Gourmet Burgers, Inc.

| May 27, 2005 | /s/ James P. McCloskey |
|--------------|-------------------------|
| (Date) | James P. McCloskey |
| | Chief Financial Officer |

CERTIFICATION

I, Michael J. Snyder, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Red Robin Gourmet Burgers, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15(a)-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure control and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 27, 2005 (Date) /s/ Michael J. Snyder

Michael J. Snyder Chief Executive Officer

CERTIFICATION

I, James P. McCloskey, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Red Robin Gourmet Burgers, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15(a)-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure control and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 27, 2005 (Date) /s/ James P. McCloskey

James P. McCloskey Chief Financial Officer

Written Statement Pursuant To 18 U.S.C. Section 1350

In connection with the Quarterly Report of Red Robin Gourmet Burgers, Inc. (the "Company") on Form 10-Q for the period ended April 17, 2005, as filed with the Securities and Exchange Commission on May 27, 2005 (the "Report"), the undersigned, Michael J. Snyder, Chief Executive Officer, and James P. McCloskey, Chief Financial Officer, of Red Robin Gourmet Burgers, Inc. (the "Company"), certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that;

- (a) the quarterly report on Form 10-Q for the period ended April 17, 2005 of the Company (the "Periodic Report") fully complies with the requirements of section 13(a) and 15(d) of the Securities Exchange Act of 1934; and
- (b) the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 27, 2005

/s/ Michael J. Snyder

Michael J. Snyder Chief Executive Officer

/s/ James P. McCloskey

James P. McCloskey Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to Red Robin Gourmet Burgers, Inc. and will be retained by Red Robin Gourmet Burgers, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

The foregoing certification is being furnished to the Securities and Exchange Commission pursuant to 18 U.S.C. Section 1350. It is not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not to be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.