# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q

(Mark One)

	QUARTERLY REPORT PURSUANT TO SECTION 13	OR 15(d) OF THE SEC	CURITIES EXCHANGE ACT	OF 1934
	For	the quarterly period er	nded April 17, 2022	
		or		07 402 t
	TRANSITION REPORT PURSUANT TO SECTION 13	OR 15(d) OF THE SEC	CURITIES EXCHANGE ACT	OF 1934
	For the	he transition period from	m to	
		Commission File Num	ber: 001-34851	
			T BURGERS, INC.	
	Delaware	Ü	,	84-1573084
	(State or other jurisdiction of incorporation or organization	1)	(I.R.S.	Employer Identification No.)
	6312 S. Fiddlers Green Circle, Suite 2009 Greenwood Village, Colorado (Address of principal executive offices)	<b>80111</b> (Zip Code)		
	(303) 846-6 (Regis	5000 strant's telephone number	r, including area code)	
	(Former name, former	er address and former fis	scal year, if changed since last rep	ort)
	icate by check mark whether the registrant (1) has filed all reports r uch shorter period that the registrant was required to file such repor			
	icate by check mark whether the registrant has submitted electronic during the preceding 12 months (or for such shorter period that the			
Ind lefinitio	icate by check mark whether the registrant is a large accelerated file ns of "large accelerated filer," "accelerated filer," "smaller reporting	g company," and "emerg	ging growth company" in Rule 12	b-2 of the Exchange Act.
	Large Accelerated Filer		Accelerated Filer	
	Non-accelerated Filer	0	Smaller Reporting Compan Emerging Growth Compan	-
	n emerging growth company, indicate by check mark if the registra s provided pursuant to Section 13(a) of the Exchange Act. $\Box$	ant has elected not to use	the extended transition period for	r complying with any new or revised financial accounting
Ind	icate by check mark whether the registrant is a shell company (as d	efined in Rule 12b-2 of t	the Exchange Act). Yes □ No 🗵	
Sec	curities registered pursuant to Section 12(b) of the Exchange Act:			
	Title of each class	Trading symb	pol(s)	Name of each exchange on which registered
	Common Stock, \$0.001 par value	RRGB		NASDAQ (Global Select Market)
	icate the number of shares outstanding of each of the issuer's classe of May 24, 2022, there were 15,786,402 shares of the registrant's co		•	

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# PART I — FINANCIAL INFORMATION

# ITEM 1. Financial Statements (unaudited)

# RED ROBIN GOURMET BURGERS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(in thousands, except for per share amounts)	A	pril 17, 2022	December	26, 2021
Assets:				
Current assets:				
Cash and cash equivalents	\$	33,772	\$	22,750
Accounts receivable, net		12,551		21,400
Inventories		25,232		25,219
Income tax receivable		13,245		15,824
Prepaid expenses and other current assets		15,080		16,963
Restricted cash		8,151		
Total current assets		108,031		102,156
Property and equipment, net		371,840		386,336
Operating lease assets, net		389,983		400,825
Intangible assets, net		20,472		21,292
Other assets, net		16,210		18,389
Total assets	\$	906,536	\$	928,998
Liabilities and stockholders' equity:				
Current liabilities:				
Accounts payable	\$	31,572	\$	32,510
Accrued payroll and payroll-related liabilities		34,727		32,584
Unearned revenue		37,986		54,214
Current portion of operating lease obligations		48,297		48,842
Current portion of long-term debt		2,000		9,692
Accrued liabilities and other		47,514		45,458
Total current liabilities		202,096		223,300
Long-term debt		192,426		167,263
Long-term portion of operating lease obligations		420,648		435,136
Other non-current liabilities		14,509		26,325
Total liabilities		829,679		852,024
Commitments and contingencies (see note 8)		<u> </u>		
Stockholders' equity:				
Common stock; \$0.001 par value: 45,000 shares authorized; 20,449 shares issued; 15,786 and 15,722 shares outstanding as of April 17, 2022 and December 26, 2021		20		20
Preferred stock, \$0.001 par value: 3,000 shares authorized; no shares issued and outstanding as of April 17, 2022 and December 26, 2021		_		_
Treasury stock 4,663 and 4,727 shares, at cost, as of April 17, 2022 and December 26, 2021		(190,022)		(192,803)
Paid-in capital		242,756		242,560
Accumulated other comprehensive income, net of tax		12		1
Retained earnings		24,091		27,196
Total stockholders' equity		76,857		76,974
. ,	\$		\$	928,998

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

# (Unaudited)

	Sixteen	Weeks	Ended
(in thousands, except for per share amounts)	April 17, 2022		April 18, 2021
Revenues:			
Restaurant revenue	\$ 380,61	2 \$	318,677
Franchise and other revenues	14,93	8	7,598
Total revenues	395,55	0	326,275
Costs and expenses:			
Restaurant operating costs (excluding depreciation and amortization shown separately below):			
Cost of sales	90,94	<sub>+</sub> 1	69,166
Labor	138,10	18	111,659
Other operating	67,86	<b>j</b> 4	57,712
Occupancy	30,59	19	30,100
Depreciation and amortization	23,91	9	25,888
Selling, general and administrative expenses	34,38	30	30,610
Pre-opening costs	6	52	_
Other charges, net	5,30	17	5,471
Total costs and expenses	391,18	0	330,606
Income (loss) from operations	4,37	10	(4,331)
Other expense:	4,3 /	U	(4,331)
Interest expense, net and other	7,41	3	4,330
Loss before income taxes	(3,04		(8,661)
Income tax provision		52	(8,001)
•		(5) \$	(8,713)
Net loss	\$ (3,10	3) \$	(8,/13)
Loss per share:		(A)	(0.56)
Basic		(0) \$	(0.56)
Diluted	\$ (0.2	(0) \$	(0.56)
Weighted average shares outstanding:			
Basic	15,74	-8	15,579
Diluted	15,74	8	15,579
Other comprehensive loss:			
Foreign currency translation adjustment	\$	1 \$	21
Other comprehensive income, net of tax	1	1	21
Total comprehensive loss	\$ (3,09	94) \$	(8,692)

# CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

# (Unaudited)

			(Chat	·ui	icu)								
(in thousands)	Commo	ock Amount	Treas Shares	ury	Stock Amount		Paid-in Capital		Accumulated Other Comprehensive (Loss) Income, net of tax		Retained Earnings		Total
		 		_		_		_	net of tax	_		_	
Balance, December 26, 2021	20,449	\$ 20	4,727	\$	(192,803)	\$	242,560	\$	1	\$	27,196	\$	76,974
Exercise of options, issuance of restricted stock, shares exchanged for exercise and tax, and stock issued through employee stock purchase plan	_	_	(64)		2,781		(2,846)		_		_		(65)
Non-cash stock compensation	_	_	_		_		3,042		_		_		3,042
Net loss	_	_	_		_		_		_		(3,105)		(3,105)
Other comprehensive income		 					_		11		_		11
Balance, April 17, 2022	20,449	\$ 20	4,663	\$	(190,022)	\$	242,756	\$	12	\$	24,091	\$	76,857

	Commo	on Stoc	k	Treas	ury	Stock		Accumulated Other Comprehensive		
(in thousands)	Shares	An	nount	Shares		Amount	Paid-in Capital	Loss, net of tax	Retained Earnings	Total
Balance, December 27, 2020	20,449	\$	20	4,901	\$	(199,908)	\$ 243,407	\$ (4)	\$ 77,198	\$ 120,713
Exercise of options, issuance of restricted stock, shares exchanged for exercise and tax, and stock issued through employee stock purchase plan	_		_	(74)		3,025	(3,640)	_	_	(615)
Non-cash stock compensation	_		_	_		_	880	_	_	880
Net loss	_		_	_		_	_	_	(8,713)	(8,713)
Other comprehensive income								21		21
Balance, April 18, 2021	20,449	\$	20	4,827	\$	(196,883)	\$ 240,647	\$ 17	\$ 68,485	\$ 112,286

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Unaudited)

(=======)	Sixt	een Week	s Ended
(in thousands)	April 17, 202	2	April 18, 2021
Cash flows from operating activities:			
Net loss	\$ (3	,105) \$	(8,713)
Adjustments to reconcile net loss to net cash provided by operating activities:			
Depreciation and amortization	23	3,919	25,888
Gift card breakage	(7	,819)	(2,293)
Restaurant asset impairment	2	2,122	1,242
Non-cash other charges, net		(191)	516
Stock-based compensation expense	3	3,042	880
Other, net	2	2,266	1,528
Changes in operating assets and liabilities:			
Accounts receivable	8	3,852	5,567
Income tax receivable	2	2,581	510
Inventories		(162)	(41)
Prepaid expenses and other current assets	1	,883	975
Operating lease assets, net of liabilities	(4	,623)	(6,678)
Trade accounts payable and accrued liabilities	3	3,288	12,413
Unearned revenue	(8	,408)	(4,849)
Other operating assets and liabilities, net	(10	,349)	(8,013
Net cash provided by operating activities	13	3,296	18,932
Cash flows from investing activities:			
Purchases of property, equipment, and intangible assets	(9	,716)	(5,400
Proceeds from sales of real estate and property, plant, and equipment and other investing activities	<u></u>	168	_
Net cash used in investing activities	(9	,548)	(5,400
Cash flows from financing activities:			
Borrowings of long-term debt	282	2,151	35,300
Payments of long-term debt and finance leases	(261	,800)	(42,322
Debt issuance costs	(4	,869)	(616
(Uses) proceeds from other financing activities, net		(65)	245
Net cash provided by (used in) financing activities	15	5,417	(7,393
Effect of exchange rate changes on cash		8	29
Net change in cash and cash equivalents, and restricted cash	19	),173	6,168
Cash and cash equivalents, beginning of period	22	2,750	16,116
Cash and cash equivalents, and restricted cash, end of period	\$ 41	,923 \$	22,284
Supplemental disclosure of cash flow information			
Income tax refunds received, net	\$ (2	,519) \$	(473
Interest paid, net of amounts capitalized	\$	3,374 \$	

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

# 1. Basis of Presentation and Recent Accounting Pronouncements

Red Robin Gourmet Burgers, Inc., a Delaware corporation, together with its subsidiaries ("Red Robin" or the "Company"), primarily operates, franchises, and develops full-service restaurants in North America. As of April 17, 2022, the Company owned and operated 426 restaurants located in 38 states. The Company also had 101 franchised full-service restaurants in 16 states and one Canadian province. The Company operates its business as one operating and one reportable segment.

#### **Basis of Presentation**

The accompanying unaudited Condensed Consolidated Financial Statements include the accounts of Red Robin and its wholly owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation. The Company's financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The results of operations for any interim period are not necessarily indicative of results for the full year.

The accompanying Condensed Consolidated Financial Statements of Red Robin have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"), including the instructions to Form 10-Q and Article 10 of Regulation S-X. Certain information and footnote disclosures normally included in the Company's annual consolidated financial statements on Form 10-K have been condensed or omitted. The condensed Consolidated Balance Sheet as of December 26, 2021 has been derived from the audited consolidated financial statements as of that date, but does not include all disclosures required for audited annual financial statements. For further information, please refer to and read these interim Condensed Consolidated Financial Statements in conjunction with the Company's audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the fiscal year ended December 26, 2021 filed with the SEC on March 10, 2022.

Our current, prior, and upcoming year periods, period end dates, and number of weeks included in the period are summarized in the table below:

Periods	Period End Date	Number of Weeks in Period
Current and Prior Fiscal Quarters:		- · ·
First Quarter 2022	April 17, 2022	16
First Quarter 2021	April 18, 2021	16
Current and Prior Fiscal Years:		
Fiscal Year 2022	December 25, 2022	52
Fiscal Year 2021	December 26, 2021	52
Upcoming fiscal year:		
Fiscal Year 2023	December 31, 2023	53

# Reclassifications

Certain amounts presented have been reclassified within the April 18, 2021 Condensed Consolidated Statement of Cash Flows to conform with the current period presentation, including prior year reclassifications from Lease assets, net of liabilities to Other operating assets and liabilities. The reclassifications had no effect on the Company's cash flows from operations.

# Change in Accounting Estimate - Gift Card Breakage

As part of its annual assessment of gift card breakage and during the sixteen weeks ended April 17, 2022, the Company re-evaluated the estimated redemption pattern related to gift cards and aligned the recognition of gift card breakage to the updated estimated redemption pattern. As a result, the Company recognized \$5.9 million of additional gift card breakage in Franchise and other revenues, partially offset by \$0.6 million of associated commissions costs recognized in Selling, general and administrative expenses, in the first quarter of 2022. This change in accounting estimate decreased net loss by \$5.2 million, or \$0.33 per basic and diluted share. The Company does not expect the impact of this change in estimate to be material to its future financial statements.

# **Recent Accounting Pronouncements**

Reference Rate Reform

In March 2020, FASB issued Update 2020-04, Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting. This update provides temporary optional expedients to applying the reference rate reform guidance to contracts that reference the London Interbank Offer Rate ("LIBOR") or another reference rate expected to be discontinued. Under this update, contract modifications resulting in a new reference rate may be accounted for as a continuation of the existing contract. This guidance is effective upon issuance of the update and applies to contract modifications made through December 31, 2022. We adopted Topic 848 during the first quarter of fiscal year 2022 in conjunction with the refinancing of our credit facility and its associated transition from LIBOR to the Secured Overnight Financing Rate ("SOFR"), noting it did not have a material impact to the Company's Condensed Consolidated Statements of Operations and Comprehensive Loss upon adoption.

We reviewed all other recently issued accounting pronouncements and concluded they were either not applicable or not expected to have a significant impact on the Company's Condensed Consolidated Financial Statements.

#### 2. Revenue

# Disaggregation of revenue

In the following table, revenue is disaggregated by type of good or service (in thousands):

	Sixteen Weeks Ended				
	Ap	oril 17, 2022	April 18, 2021		
Restaurant revenue	\$	380,612	\$	318,677	
Franchise revenue		6,280		4,877	
Gift card breakage <sup>(1)</sup>		7,819		2,293	
Other revenue		839		428	
Total revenues	\$	395,550	\$	326,275	

During the sixteen weeks ended April 17, 2022, the Company re-evaluated the estimated redemption pattern related to gift cards and aligned the recognition of gift card breakage revenue to the updated estimated redemption pattern. See Footnote 1. Basis of Presentation and Recent Accounting Pronouncements.

# Contract liabilities

Components	of	Unearned	revenue	in	the	accompanying	Condensed	Consolidated	Balanc	e Sheets	are	as	follows	(in	thousands):
										April	17, 202	2	Ι	Decemb	er 26, 2021
Unearned gift	card 1	revenue							' <u></u>	\$	26	5,150	\$		41,128
Deferred loyal	lty rev	renue								\$	11	,836	\$		13,086

Revenue recognized in the Condensed Consolidated Statements of Operations and Comprehensive Loss for the redemption and breakage of gift cards that were included in the liability balance at the beginning of the fiscal year was as follows (in thousands):

	Sixteen W	eeks Ended
-	April 17, 2022	April 18, 2021
Gift card revenue	16,859	\$ 9,020

# 3. Leases

The Company's finance and operating lease assets and liabilities as of April 17, 2022 and December 26, 2021 were as follows (in thousands):

April 17, 2022	Finance(1)	Operating <sup>(2)</sup>
Lease assets, net <sup>(3)</sup>	\$ 7,936	\$ 389,983
Current portion of lease obligations	1,102	48,297
Long-term portion of lease obligations	9,314	420,648
Total	\$ 10,416	\$ 468,945
December 26, 2021	Finance <sup>(1)</sup>	Operating <sup>(2)</sup>
December 26, 2021 Lease assets, net <sup>(3)</sup>	\$ Finance <sup>(1)</sup> 9,664	\$ Operating <sup>(2)</sup> 400,825
	\$	\$ 1 0
	\$	\$ 1 0
Lease assets, net <sup>(3)</sup>	\$ 9,664	\$ 400,825
Lease assets, net <sup>(3)</sup> Current portion of lease obligations	\$ 9,664	\$ 400,825

<sup>(1)</sup> Finance lease assets and obligations are included in Other assets, net, Accrued liabilities and other current liabilities, and Other non-current liabilities on our April 17, 2022 and December 26, 2021 Consolidated Balance Sheets.

The components of lease expense, including variable lease costs primarily consisting of common area maintenance charges and real estate taxes, are included in Occupancy on our Condensed Consolidated Statement of Operations and Comprehensive Loss as follows (in thousands):

	Sixteen Weeks Ended			Ended
	Aj	oril 17, 2022		April 18, 2021
Operating lease cost	\$	21,689	\$	21,461
Finance lease cost:				
Amortization of right of use assets		342		263
Interest on lease liabilities		145		159
Total finance lease cost		487	\$	422
Variable lease cost		6,325		6,416
Total	\$	28,501	\$	28,299

<sup>(2)</sup> Operating lease assets and obligations are included in Operating lease assets, net, Current portion of operating lease liabilities, and Long-term portion of operating lease liabilities on our April 17, 2022 and December 26, 2021 Consolidated Balance Sheets.

<sup>(3)</sup> The Lease assets, net caption includes the right of use assets associated with the Company's Finance and Operating leases, net of the associated amortization of these right of use assets.

Maturities of our lease liabilities as of April 17, 2022 were as follows (in thousands):

	Fina	nce Leases	Operating Leases	
Remainder of 2022	\$	1,133	\$	53,494
2023		1,461		76,964
2024		1,473		75,368
2025		1,201		70,764
2026		1,241		64,679
Thereafter		6,452		316,985
Total future lease liability	\$	12,961	\$	658,254
Less imputed interest		2,545		189,309
Fair value of lease liability	\$	10,416	\$	468,945

Supplemental cash flow and other information related to leases is as follows (in thousands, except other information):

		Sixteen Weeks Ended					
	·	April 17, 2022			April 18, 2021		
Cash flows from operating activities							
Cash paid related to lease liabilities							
Operating leases	\$	26,519		\$	27,998		
Finance leases		145			159		
Cash flows from financing activities							
Cash paid related to lease liabilities							
Finance leases		573			599		
Cash paid for amounts included in the measurement of lease liabilities:	\$	27,237	, ,	\$	28,756		
Right of use assets obtained in exchange for operating lease obligations	\$	3,382		\$	13,448		
Right of use assets obtained in exchange for finance lease obligations	\$	746		\$	_		
Other information related to operating leases as follows:							
Weighted average remaining lease term (years)			9.48			10.	
Weighted average discount rate		7.12	%		6.96		
Other information related to finance leases as follows:							
Weighted average remaining lease term (years)			10.91			11	
Weighted average discount rate		4.89	%		4.56		

# 4. Loss Per Share

Basic loss per share amounts are calculated by dividing net loss by the weighted-average number of shares of common stock outstanding during the period. Diluted loss per share amounts are calculated based upon the weighted-average number of shares of common stock and potentially dilutive shares of common stock outstanding during the period. Potentially dilutive shares are excluded from the computation in periods in which they have an anti-dilutive effect. Diluted loss per share reflects the potential dilution that could occur if holders of options exercised their options into common stock. As the Company was in a net loss position for both the sixteen weeks ended April 17, 2022 and April 18, 2021, all potentially dilutive common shares are considered anti-dilutive.

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The Company uses the treasury stock method to calculate the effect of outstanding stock options and awards. Basic weighted average shares outstanding is reconciled to diluted weighted average shares outstanding as follows (in thousands):

	Sixteen Weeks Ended		
	April 17, 2022	April 18, 2021	
Basic weighted average shares outstanding	15,748	15,579	
Dilutive effect of stock options and awards	_	_	
Diluted weighted average shares outstanding	15,748	15,579	
Awards excluded due to anti-dilutive effect on diluted loss per share	885	241	

# 5. Other Charges, net

Other charges, net consisted of the following (in thousands):

	Sixteen Weeks Ended			
	Apr	il 17, 2022	Ap	ril 18, 2021
Restaurant asset impairment		2,122		1,242
Litigation contingencies		1,720		1,085
Restaurant closure costs		949		2,447
Other financing costs		309		_
COVID-19 related charges		207		569
Board and stockholder matter costs		_		128
Other charges, net	\$	5,307	\$	5,471

The Company recognized non-cash impairment charges related to restaurant assets atthree and one Company-owned restaurants during the sixteen weeks ended April 17, 2022 and April 18, 2021, respectively.

Restaurant closure costs include the ongoing restaurant operating costs of the Company-owned restaurants that remained temporarily closed due to the COVID-19 pandemic, as well as any costs incurred for permanently closed restaurants including lease termination costs.

Litigation contingencies include legal settlement costs accrued within the period presented related to class action employment cases and other employment matters.

Other financing costs include fees related to the entry by the Company into the New Credit Agreement (as defined below) on March 4, 2022 that were not capitalized with the closing of the New Credit Facility. See Footnote 6. *Borrowings*.

COVID-19 related costs include the costs of purchasing personal protective equipment for restaurant Team Members and Guests and emergency sick pay provided to restaurant Team Members related to the COVID-19 pandemic.

Board and stockholder matters costs were primarily related to the recruitment and appointment of a new board member in the first quarter of 2021.

#### 6. Borrowings

Borrowings as of April 17, 2022 and December 26, 2021 are summarized below (in thousands):

	Ap	oril 17, 2022	Weighted Average Interest Rate		Dece	mber 26, 2021	Weighted Average Interest Rate	
Revolving line of credit	\$	3,000			\$	57,000		
Term loan		200,000	8.20	%		119,080	7.10	%
Notes payable, non-current		875				875		
Total borrowings		203,875				176,955		
Less: unamortized debt issuance costs and discounts <sup>(1)</sup>		9,449				_		
Less: current portion of long-term debt		2,000				9,692		
Long-term debt	\$	192,426			\$	167,263		
Revolving line of credit unamortized deferred financing charges <sup>(1)</sup> :	\$	0.9			\$	2.0		

<sup>(1)</sup> Loan origination costs associated with the Company's credit facility are included as deferred costs in Other assets, net for financing charges allocated to the Revolving line of credit, and Long-term debt for financing charges associated with the term loan in the accompanying Condensed Consolidated Balance Sheets.

#### **New Credit Agreement**

On March 4, 2022, the Company replaced its prior amended and restated credit agreement (the "Prior Credit Agreement") with a new Credit Agreement (the "Credit Agreement") by and among the Company, Red Robin International, Inc., as the borrower, the lenders from time to time party thereto, the issuing banks from time to time party thereto, Fortress Credit Corp., as Administrative Agent and as Collateral Agent and JPMorgan Chase Bank, N.A., as Sole Lead Arranger and Sole Bookrunner. The five-year \$225.0 million Credit Agreement provides for a \$25.0 million revolving line of credit and a \$200.0 million term loan. The borrower maintains the option to increase the Credit Agreement in the future, subject to lenders' participation, by up to an additional \$40.0 million in the aggregate on the terms and conditions set forth in the Credit Agreement.

The Credit Facility will mature on March 4, 2027. No amortization is required with respect to the revolving Credit Agreement. The term loans require quarterly principal payments in an aggregate annual amount equal to 1.00% of the original principal amount of the term loan. The Credit Agreement's interest rate references SOFR, a new index calculated by short-term repurchase agreements and backed by U.S. Treasury securities, or the Alternate Base Rate ("ABR"), which represents the highest of (a) the Prime Rate, (b) the Federal Funds Rate plus 0.50% per annum, or (c) one-month term SOFR plus 1.00% per annum.

Red Robin International, Inc. is the borrower under the Credit Agreement, and certain of its subsidiaries and the Company are guarantors of borrower's obligations under the Credit Agreement. Borrowings under the Credit Agreement are secured by substantially all of the assets of the borrower and the guarantors, including the Company, and are available to: (i) refinance certain existing indebtedness of the borrower and its subsidiaries, (ii) pay any fees and expenses in connection with the Credit Agreement, and (iii) provide for the working capital and general corporate requirements of the Company, the borrower and its subsidiaries, including permitted acquisitions and capital expenditures, but excluding restricted payments.

On March 4, 2022, Red Robin International, Inc., the Company, and the guarantors also entered into a Pledge and Security Agreement (the "Security Agreement") granting to the Administrative Agent a first priority security interest in substantially all of the assets of the borrower and the guarantors to secure the obligations under the Credit Agreement. This new Security Agreement replaces the existing security agreement, dated January 10, 2020, which was entered into in connection with the Prior Credit Agreement

Red Robin International, Inc. as the borrower is obligated to pay customary fees to the agents, lenders and issuing banks under the Credit Agreement with respect to providing, maintaining, or administering, as applicable, the credit facilities.

In connection with entry into the new Credit Agreement, the Company's Prior Credit Agreement was terminated. In connection with such termination and new borrowings under the new Credit Agreement, the Company paid off all outstanding borrowings, accrued interest, and fees under the Prior Credit Agreement.

The summary descriptions of the Credit Agreement and the Security Agreement do not purport to be complete and are qualified in their entirety by reference to the full text of the Credit Agreement and the Security Agreement, respectively.

During the first quarter of 2022, the Company expensed approximately \$1.7 million of deferred financing charges related to the extinguishment of the Prior Credit Agreement on March 4, 2022. These charges were recorded to interest expense, net and other on the Consolidated Statements of Operations and Comprehensive Loss for the quarter ended April 17, 2022. In association with the issuance of the new credit agreement, the Company recognized \$4.8 million of deferred financing charges, and \$6.1 million of original issuance discount.

#### 7. Fair Value Measurements

# Assets and Liabilities Measured at Fair Value on a Recurring Basis

The carrying amounts of the Company's cash and cash equivalents, accounts receivable, accounts payable, and current accrued expenses and other liabilities approximate fair value due to the short term nature or maturity of the instruments.

The Company maintains a rabbi trust to fund obligations under a deferred compensation plan. Amounts in the rabbi trust are invested in mutual funds, which are designated as trading securities and carried at fair value and are included in Other assets, net in the accompanying consolidated balance sheets. Fair market value of mutual funds is measured using level 1 inputs (quoted prices for identical assets in active markets).

The following tables present the Company's assets measured at fair value on a recurring basis included in Other assets, net on the accompanying Condensed Consolidated Balance Sheets as of April 17, 2022 and December 26, 2021 (in thousands):

Apri	il 17, 2022		Level 1	L	evel 2		Level 3
\$	4,764	\$	4,764	\$	_	\$	_
\$	4,764	\$	4,764	\$	_	\$	_
Decem	ber 26, 2021		Level 1	L	evel 2		Level 3
\$	6,276	\$	6,276	\$	_	\$	_
\$	6,276	\$	6,276	\$	_	\$	_
	\$	\$ 4,764 December 26, 2021 \$ 6,276	\$ 4,764 \$ \$ December 26, 2021 \$ 6,276 \$	\$ 4,764 \$ 4,764 \$ 4,764 \$ 4,764 December 26, 2021 Level 1  \$ 6,276 \$ 6,276	\$ 4,764 \$ 4,764 \$ \$ 4,764 \$ 4,764 \$ December 26, 2021 Level 1 Level 1  \$ 6,276 \$ 6,276 \$	\$ 4,764 \$ 4,764 \$ — \$ 4,764 \$ —  \$ 4,764 \$ —  Level 1 Level 2	\$ 4,764 \$ 4,764 \$ — \$ \$ 4,764 \$ — \$  \$ 4,764 \$ — \$  December 26, 2021 Level 1 Level 2  \$ 6,276 \$ 6,276 \$ — \$

#### Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Assets and liabilities recognized or disclosed at fair value on the Condensed Consolidated Financial Statements on a nonrecurring basis include items such as property, plant and equipment, right of use assets, and other intangible assets. These assets are measured at fair value if determined to be impaired.

The Company has measured non-financial assets for impairment using continuing and projected future cash flows, which were based on significant inputs not observable in the market and thus represented a level 3 fair value measurement. See Note 5, Other Charges, net.

We impaired long-lived restaurant assets at three Company-owned restaurants with a carrying value of \$3.0 million, recognizing an impairment expense of \$2.1 million related to the net book value of long-lived restaurant assets for these restaurants. The impairment was recorded as a result of changes in the lease term of these locations.

# Disclosures of Fair Value of Other Assets and Liabilities

The Company's liability under its credit facility is carried at historical cost in the accompanying consolidated balance sheets. The carrying value approximated the fair value of the credit facility as of April 17, 2022 and December 26, 2021, as the interest rate on the instrument approximated current market rates. The interest rate on the credit facility represents a level 2 fair value input.

#### 8. Commitments and Contingencies

Because litigation is inherently unpredictable, assessing contingencies related to litigation is a complex process involving highly subjective judgment about potential outcomes of future events. When evaluating litigation contingencies, we may be unable to provide a meaningful estimate due to a number of factors, including the procedural status of the matter in question, the availability of appellate remedies, insurance coverage related to the claim or claims in question, the presence of complex or novel legal theories, and the ongoing discovery and development of information important to the matter. In addition, damage amounts claimed in litigation against us may be unsupported, exaggerated, or unrelated to possible outcomes, and as such are not meaningful indicators of our potential liability or financial exposure. Accordingly, we review the adequacy of accruals and disclosures each quarter in consultation with legal counsel, and we assess the probability and range of possible losses associated with contingencies for potential accrual in the consolidated financial statements. However, the ultimate resolution of litigated claims may differ from our current estimates.

In the normal course of business, there are various claims in process, matters in litigation, and other contingencies. These include employment related claims and claims from Guests or Team Members alleging illness, injury, food quality, health, or operational concerns. To date, none of these claims, certain of which are covered by insurance policies, have had a material effect on the Company. While it is not possible to predict the outcome of these suits, legal proceedings, and claims with certainty, management is of the opinion that adequate provision for potential losses associated with these matters has been made in the financial statements and that the ultimate resolution of these matters will not have a material adverse effect on our financial position and results of operations. However, a significant increase in the number of these claims, or one or more successful claims resulting in greater liabilities than we currently anticipate, could materially and adversely affect our business, financial condition, results of operations, and cash flows.

As of April 17, 2022, we had a balance of \$3.9 million for loss contingencies on our consolidated balance sheets. We ultimately may be subject to greater or less than the accrued amount.

As of April 17, 2022, we had non-cancellable purchase commitments to certain vendors who provide food and beverages and other supplies to our restaurants, for an aggregate of \$135.1 million. We expect to fulfill our commitments under these agreements in the normal course of business, and as such, no liability has been recorded.

# ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's Discussion and Analysis of Financial Condition and Results of Operations provides a narrative of our financial performance and condition that should be read in conjunction with the accompanying Condensed Consolidated Financial Statements. All comparisons under this heading between 2022 and 2021 refer to the sixteen weeks ended April 17, 2022 and April 18, 2021, unless otherwise indicated.

# Overview

# Description of Business

Red Robin Gourmet Burgers, Inc., a Delaware corporation, together with its subsidiaries ("Red Robin," "we," "us," "our," or the "Company"), primarily operates, franchises, and develops full-service restaurants with 527 locations in North America. As of April 17, 2022, the Company owned 426 restaurants located in 38 states. The Company also had 101 franchised full-service restaurants in 16 states and one Canadian province. The Company operates its business as one operating and one reportable segment.

# Financial and Operational Highlights

The following summarizes the operational and financial highlights during the sixteen weeks ended April 17, 2022:

Restaurant Revenue, compared to the same period in the prior year, is presented in the table below:

	(millions)
Restaurant Revenue for the sixteen weeks ended April 18, 2021	\$ 318.7
Increase/(decrease) in comparable restaurant revenue(1)	61.5
Increase/(decrease) from non-comparable restaurants	0.4
Total increase/(decrease)	61.9
Restaurant Revenue for the sixteen weeks ended April 17, 2022	\$ 380.6

<sup>(1)</sup> Comparable restaurant revenue represents revenue from Company-owned restaurants that have operated five full quarters as of the end of the period presented.

Restaurant revenues and operating costs as a percentage of restaurant revenue for the period are detailed in the table below:

#### Sixteen Weeks Ended

	Ended			
	 April 17, 2022	April 18, 2021	Increase/(Decrease)	
ant revenue (millions)	\$ 380.6	\$ 318.7	19.4	%
rant operating costs:	(Percentage of Re	staurant Revenue)	(Basis Points)	
t of sales	23.9 %	21.7 %	220	
or	36.3	35.0	130	
er operating	17.8	18.1	(30)	
upancy	 8.0	9.4	(140)	
al	86.0 %	84.3	170	

Certain percentage and basis point amounts in the table above do not total due to rounding as well as restaurant operating costs being expressed as a percentage of restaurant revenue and not total revenues.

The following table summarizes Net Loss, loss per diluted share, and adjusted loss per diluted share for the sixteen weeks ended April 17, 2022 and April 18, 2021;

		Sixteen Weeks Ended				
	Apı	il 17, 2022	April 18, 2021			
Net loss as reported	\$	(3,105) \$	(8,713)			
Loss per share - diluted:						
Net (loss) income as reported	\$	(0.20) \$	(0.56)			
Change in accounting estimate, gift card breakage revenue, net of commissions (1)		(0.33)	_			
Restaurant asset impairment		0.13	0.08			
Litigation contingencies		0.11	0.07			
Write-off of unamortized debt issuance costs <sup>(2)</sup>		0.11	_			
Restaurant closure costs		0.06	0.16			
Other financing costs <sup>(3)</sup>		0.02	_			
Board and stockholder matter costs		_	0.01			
COVID-19 related charges		0.01	0.03			
Income tax expense		(0.03)	(0.09)			
Adjusted loss per share - diluted	\$	(0.12) \$	(0.30)			
Weighted average shares outstanding			_			
Basic		15,748	15,579			
Diluted		15,748	15,579			

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We believe the non-GAAP measure of adjusted loss per diluted share gives the reader additional insight into the ongoing operational results of the Company, and it is intended to supplement the presentation of the Company's financial results in accordance with GAAP. Adjusted loss per diluted share excludes the effects of changes in accounting estimates, asset impairment, litigation contingencies, the write-off of unamortized debt issuance costs, restaurant closure costs, other financing costs, COVID-19 related costs, and related income tax effects. Other companies may define adjusted net loss per diluted share differently, and as a result our measure of adjusted loss per share may not be directly comparable to those of other companies. Adjusted loss per share should be considered in addition to, and not as a substitute for, net loss as reported in accordance with U.S. GAAP as a measure of performance.

#### Restaurant Data

The following table details restaurant unit data for our Company-owned and franchised locations for the periods indicated:

	Sixt	een Weeks Ended
	April 17, 2022	April 18, 2021
	43	0 443
riod ne period	(	4) (3)
	42	6 440
of period	10	1 103
d	10	1 103
staurants	52	7 543

<sup>(1)</sup> During the sixteen weeks ended April 17, 2022, the Company re-evaluated the estimated redemption pattern related to gift cards. See Footnote 1. Basis of Presentation and Recent Accounting Pronouncements included in Part I. Financial Information in this quarterly report on form 10-Q.

<sup>(2)</sup> Write-off of unamortized debt issuance costs related to the remaining unamortized debt issuance costs related to our legacy credit agreement with the completion of the refinancing of our Credit Agreement in the first quarter of fiscal year 2022.

<sup>(3)</sup> Other financing costs includes legal and other charges related to the refinancing of our Credit Facility in the first quarter of 2022.

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The following table presents total Company-owned and franchised restaurants by state or province as of April 17, 2022:

	Company-Owned Restaurants	Franchised Restaurants
State:		
Arkansas	2	2
Alaska	<u> </u>	3
Alabama	4	
Arizona	17	1
California	58	
Colorado	22	_
Connecticut	_	3
Delaware		5
Florida	19	
Georgia	6	_
Iowa	5	
Idaho	8	_
Illinois	21	
Indiana	13	_
Kansas	_	4
Kentucky	4	_
Louisiana	2	_
Massachusetts	4	2
Maryland	12	_
Maine	2	_
Michigan	_	20
Minnesota	4	_
Missouri	8	3
Montana	_	2
North Carolina	17	_
Nebraska	4	_
New Hampshire	3	_
New Jersey	12	1
New Mexico	3	_
Nevada	6	_
New York	14	_
Ohio	18	2
Oklahoma	5	_
Oregon	15	5
Pennsylvania	11	21
Rhode Island	1	_
South Carolina	4	_
South Dakota	1	_
Tennessee	11	_
Texas	20	9
Utah	1	6
Virginia	20	_
Washington	38	_
Wisconsin	11	_
Province:		
British Columbia	_	12
Total	426	101

# **Results of Operations**

Operating results for each fiscal period presented below are expressed as a percentage of total revenues, except for the components of restaurant operating costs, which are expressed as a percentage of restaurant revenue.

This information has been prepared on a basis consistent with our audited 2021 annual financial statements, and, in the opinion of management, includes all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the information for the periods presented. Our operating results may fluctuate significantly as a result of a variety of factors, and operating results for any period presented are not necessarily indicative of results for a full fiscal year.

	Sixteen Weeks Ended				
	April 17, 2022	April 18, 2021			
Revenues:					
Restaurant revenue	96.2 %	97.7 %			
Franchise and other revenues	3.8	2.3			
Total revenues	100.0	100.0			
Costs and expenses:					
Restaurant operating costs (exclusive of depreciation and amortization shown separately below):					
Cost of sales	23.9	21.7			
Labor	36.3	35.0			
Other operating	17.8	18.1			
Occupancy	8.0	9.4			
Total restaurant operating costs	86.0	84.3			
Depreciation and amortization	6.0	7.9			
Selling, general and administrative	8.7	9.4			
Other charges, net	1.3	1.7			
Income (Loss) from operations	1.1	(1.3)			
Interest expense, net and other	1.9	1.3			
Loss before income taxes	(0.8)	(2.7)			
Income tax benefit		_			
Net loss	(0.8) %	(2.7) %			

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#### Revenues

	Sixteen Weeks Ended						
(Revenues in thousands)	$\mathbf{A}_{]}$	pril 17, 2022	22 April 18, 2021		Percent Change		
Restaurant revenue	\$	380,612	\$	318,677	19.4 %		
Franchise royalties, fees and other revenue		14,938		7,598	96.6 %		
Total revenues	\$	395,550	\$	326,275	21.2 %		
Average weekly net sales volumes in Company-owned restaurants	\$	55,743	\$	46,515	19.8 %		
Total operating weeks		6,828		6,851	(0.3)%		
Net sales per square foot	\$	142	\$	119	19.7 %		

Restaurant revenue for the sixteen weeks ended April 17, 2022, which comprises primarily food and beverage sales, increased \$61.9 million, or 19.4%, as compared to the first quarter of 2021. The increase was due to a \$61.5 million, or 19.7%, increase in comparable restaurant revenue, and a \$0.4 million increase at non-comparable restaurants, including the impact of restaurant closures. The comparable restaurant revenue increase was driven by a 12.8% increase in average Guest check, and a 6.9% increase in Guest count. The increase in average Guest check resulted from a 6.0% increase in menu mix, a 5.4% increase in pricing, and a 1.4% decrease in discounts. The increase in menu mix was primarily driven by our limited time menu offerings and higher dine-in sales volumes. Off-premises sales decreased 12.9% and comprised 30.5% of total food and beverage sales during the first quarter of 2022, as compared to the same period in 2021.

Average weekly net sales volumes represent the total restaurant revenue for all Company-owned Red Robin restaurants for each time period presented, divided by the number of operating weeks in the period. Comparable restaurant revenues are comprised of Company-owned restaurants that have operated five full quarters as of the end of the period presented. The Company-owned restaurants that were temporarily closed due to the COVID-19 pandemic were not included in the comparable base for the sixteen weeks ended April 17, 2022 or April 18, 2021. Fluctuations in average weekly net sales volumes for Company-owned restaurants reflect the effect of comparable restaurant revenue changes as well as the performance of new and acquired restaurants during the period, the average square footage of our restaurants, as well as the impact of changing capacity limitations in response to COVID-19 levels in a given locality. Net sales per square foot represents the total restaurant revenue for Company-owned restaurants included in the comparable base divided by the total square feet of Company-owned restaurants included in the comparable base.

Franchise and other revenue increased \$7.3 million for the sixteen weeks ended April 17, 2022 compared to the sixteen weeks ended April 18, 2021, primarily due to the re-evaluation of the estimated redemption pattern related to gift cards resulting in a \$5.2 million adjustment to gift card breakage from aligning our estimate to the updated estimated redemption pattern. Our franchisees reported a comparable restaurant revenue increase of 18.7% for the sixteen weeks ended April 17, 2022 compared to the same period in 2021.

# Cost of Sales

		Sixteen Weeks Ended					
(In thousands, except percentages)	_	April 1	17, 2022		April 18, 2021	Percent Change	
Cost of sales	\$	\$	90,941	\$	69,166	31.5 %	
As a percent of restaurant revenue			23.9 %		21.7 %	2.2 %	

Cost of sales, which comprises of food and beverage costs, is variable and generally fluctuates with sales volume. Cost of sales as a percentage of restaurant revenue increased 220 basis points for the sixteen weeks ended April 17, 2022 as compared to the same period in 2021. The increase was primarily driven by commodity inflation, partially offset by favorable mix shifts and pricing.

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# Labor

	 Sixteen Weeks Ended						
(In thousands, except percentages)	April 17, 2022 April 18, 2021			Percent Change			
Labor	\$ 138,108	\$	111,659	23.7 %			
As a percent of restaurant revenue	36.3	%	35.0 %	1.3 %			

Labor costs include restaurant-level hourly wages and management salaries as well as related taxes and benefits. For the sixteen weeks ended April 17, 2022, labor as a percentage of restaurant revenue increased 130 basis points compared to the same period in 2021. The increase was primarily driven by higher labor inflation and staffing costs, partially offset by sales leverage.

# Other Operating

	Sixteen weeks Ended						
(In thousands, except percentages)	April 17, 202	2	April 18, 2021	Percent Change			
Other operating	\$ 67,8	64	\$ 57,712	17.6 %			
As a percent of restaurant revenue	17	7.8 %	18.1	% (0.3)%			

Other operating costs include costs such as equipment repairs and maintenance costs, restaurant supplies, utilities, restaurant technology, and other miscellaneous costs. For the sixteen weeks ended April 17, 2022, other operating costs as a percentage of restaurant revenue decreased 30 basis points as compared to the same period in 2021. The decrease was primarily driven by lower supply costs driven by lower off-premises sales, and sales leverage, partially offset by increased maintenance costs due to outsourcing.

# **Occupancy**

		Sixteen weeks Ended						
(In thousands, except percentages)		April 17,	2022		April 18, 2021	Percent Change		
Occupancy	5	\$ 3	0,599	\$	30,100	1.7 %		
As a percent of restaurant revenue			8.0 %		9.4 %	(1.4)%		

Occupancy costs include fixed rents, property taxes, common area maintenance charges, general liability insurance, contingent rents, and other property costs. For the sixteen weeks ended April 17, 2022, occupancy costs as a percentage of restaurant revenue decreased 140 basis points compared to the same period in 2021 primarily driven by sales leverage.

Our fixed rents for the sixteen weeks ended April 17, 2022 and April 18, 2021 were \$21.3 million and \$21.1 million, an increase of \$0.2 million.

# Depreciation and Amortization

		Sixteen weeks Ended						
(In thousands, except percentages)	_	April 17, 2022		April 18, 2021	Percent Change			
Depreciation and amortization	\$	23,919	\$	25,888	(7.6)%			
As a percent of total revenues		6.0 %		7.9 %	(1.9)%			

Depreciation and amortization includes depreciation on capital expenditures for restaurants and corporate assets as well as amortization of acquired franchise rights, leasehold interests, and certain liquor licenses. For the sixteen weeks ended April 17, 2022, depreciation and amortization expense as a percentage of revenue decreased 190 basis points over the same period in 2021 primarily due to net closed Company-owned restaurants, and sales leverage.

# Selling, General, and Administrative

	Sixteen Weeks Ended						
(In thousands, except percentages)	April 17, 2022			April 18, 2021	Percent Change		
Selling, general, and administrative	\$	34,380	\$	30,610	12.3 %		
As a percent of total revenues		8.7 %		9.4 %	(0.7)%		

Selling, general, and administrative costs include all corporate and administrative functions. Components of this category include marketing and advertising costs; restaurant support center, regional, and franchise support salaries and benefits; travel; professional and consulting fees; corporate information systems; legal expenses; office rent; training; and board of directors expenses.

General, and administrative costs in the sixteen weeks ended April 17, 2022 increased \$2.8 million, or 12.3%, as compared to the same period in 2021. The increase was primarily driven by increased stock based compensation expense, merit increases, and increased manager-in-training costs.

Selling costs in the sixteen weeks ended April 17, 2022 increased \$1.0 million, or 11.8%, as compared to the same period in 2021. The increase was primarily driven by increased marketing spend.

# Pre-opening Costs

	Sixteen Weeks Ended					
(In thousands, except percentages)	 April 17, 2022	April 18, 2021	Percent Change			
Pre-opening costs	\$ 62	\$ —	*			
As a percent of total revenues	%	— %	— %			

<sup>\*</sup> Percentage increases and decreases over 100 percent were not considered meaningful

Pre-opening costs, which are expensed as incurred, comprise the costs related to preparing restaurants to introduce Donatos® and other initiatives, as well as direct costs, including labor, occupancy, training, and marketing, incurred related to opening new restaurants and hiring the initial work force. Our pre-opening costs fluctuate from period to period, depending upon, but not limited to, the number of restaurants where Donatos® has been introduced, the number of restaurant openings, the size of the restaurants being opened, and the location of the restaurants. Pre-opening costs for any given quarter will typically include expenses associated with restaurants opened during the quarter as well as expenses related to restaurants opening in subsequent quarters.

We incurred pre-opening costs during the sixteen weeks ended April 17, 2022 related to the rollout of Donatos®. The Company expects to continue its roll out of Donatos® in 2022 to approximately 50 restaurants.

# Interest Expense, Net and Other

Interest expense, net and other was \$7.4 million for the sixteen weeks ended April 17, 2022, an increase of \$3.1 million, or 71.2%, compared to the same period in 2021. The increase was primarily related to a higher weighted average interest rate for the quarter as well as the write off of approximately \$1.7 million of deferred financing charges related to the Company's prior credit facility upon the execution of the Credit Agreement on March 4, 2022. Our weighted average interest rate was 8.2% for the sixteen weeks ended April 17, 2022 as compared to 6.3% for the same period in 2021.

#### Income Tax Provision

The effective tax rate for the sixteen weeks ended April 17, 2022 was a 2.0% expense, compared to a 0.6% expense for the sixteen weeks ended April 18, 2021.

The Company had outstanding federal and state refund claims of approximately \$15.8 million as of December 26, 2021. During the sixteen weeks ended April 17, 2022, the Company received \$2.5 million of those refund claims. On May 24, 2022, the Company received an additional \$12.7 million, and expects to receive the remaining \$0.6 million during 2022, due to ongoing processing delays at the IRS and state authorities.

# Liquidity and Capital Resources

Cash and cash equivalents, and restricted cash increased \$19.2 million to \$41.9 million as of April 17, 2022, from \$22.8 million at the beginning of the fiscal year. As the Company continues to recover from the COVID-19 pandemic and generates operating cash flow, the Company is using available cash flow from operations to pay down debt, maintain existing restaurants and infrastructure, and execute on its long-term strategic initiatives. As of April 17, 2022, the Company had approximately \$55.8 million in liquidity, including cash on hand and available borrowing capacity under its credit facility.

# Cash Flows

The table below summarizes our cash flows from operating, investing, and financing activities for each period presented (in thousands):

	Sixteen Weeks Ended				
	Apı	ril 17, 2022	April 18, 2021		
Net cash provided by operating activities	\$	13,296	\$	18,932	
Net cash used in investing activities		(9,548)		(5,400)	
Net cash provided by (used in) financing activities		15,417		(7,393)	
Effect of exchange rate changes on cash		8		29	
Net change in cash and cash equivalents, and restricted cash	\$	19,173	\$	6,168	

# **Operating Cash Flows**

Net cash flows provided by operating activities decreased \$5.6 million to \$13.3 million for the sixteen weeks ended April 17, 2022. The changes in net cash provided by operating activities are primarily attributable to lower accounts payable balances due to the timing of operational receipts and payments, as well as other changes in working capital as presented in the Condensed Consolidated Statements of Cash Flows, partially offset increased income from operations, driven primarily by an increase in comparable restaurant revenue.

# Investing Cash Flows

Net cash flows used in investing activities increased \$4.1 million to \$9.5 million for the sixteen weeks ended April 17, 2022, as compared to \$5.4 million for the same period in 2021. The increase is primarily due to increased spending on restaurant improvements, and investments in technology.

The following table lists the components of our capital expenditures, net of currency translation, for the sixteen weeks ended April 17, 2022 and April 18, 2021 (in thousands):

		ided		
	April 1	7, 2022	A	pril 18, 2021
Restaurant improvement capital and other	\$	4,856	\$	2,429
Investment in technology, infrastructure, and other		3,116		2,269
Donatos® expansion		1,176		702
New restaurants and restaurant refreshes		568		
Total capital expenditures	\$	9,716	\$	5,400

# Financing Cash Flows

Net cash flows provided by financing activities increased \$22.8 million to \$15.4 million for the sixteen weeks ended April 17, 2022, as compared to net cash flows used in financing activities of \$7.4 million in the same period in 2021. The increase is primarily due to a \$20.4 million increase in net draws made on long-term debt as a result of the Company's refinancing of debt on March 4, 2022, partially offset by an increase in cash used for debt issuance costs, compared to a net paydown of debt in 2021.

#### New Credit Agreement

On March 4, 2022 the Company entered into a new Credit Agreement. The new Credit Agreement references the Secured Overnight Financing Rate ("SOFR"), a new index calculated by short-term repurchase agreements and backed by U.S. Treasury securities, or the Alternate Base Rate ("ABR"), which represents the highest of (a) the Prime Rate, (b) the Federal Funds Rate plus 0.50% per annum, or (c) one-month term SOFR plus 1.00% per annum.

As of April 17, 2022, the Company had outstanding borrowings under the Credit Agreement of \$194.4 million net of unamortized deferred financing charges and discounts, of which \$2.0 million was classified as current. As of April 17, 2022, the Company had \$22.0 million of available borrowing capacity under its Credit Agreement. Net draws during the sixteen weeks ended April 17, 2022 totaled \$26.9 million, compared to net payments totaling \$6.4 million for the same period in 2021.

As of April 17, 2022, the Company had \$7.8 million of letters of credit issued against cash collateral, compared to \$8.6 million for the same period in 2021. The Company's cash collateral is recorded in Restricted cash on our Condensed Consolidated Balance Sheets for the quarter ended April 17, 2022.

#### Covenants

We are subject to a number of customary covenants under our new Credit Facility, including limitations on additional borrowings, acquisitions, stock repurchases, sales of assets, and dividend payments, as well as a Total Net Leverage ratio covenant.

#### Debt Outstanding

Total debt outstanding increased \$26.9 million to \$203.9 million at April 17, 2022, from \$177.0 million at December 26, 2021, primarily driven by net proceeds from the issuance of the New Credit Facility during the sixteen weeks ended April 17, 2022.

# Working Capital

We typically maintain current liabilities in excess of our current assets which results in a working capital deficit. We are able to operate with a working capital deficit because restaurant sales are primarily conducted on a cash or credit card basis. Rapid turnover of inventory results in limited investment in inventories, and cash from sales is usually received before related payables for food, supplies, and payroll become due. In addition, receipts from the sale of gift cards are received well in advance of related redemptions. Rather than maintain higher cash balances that would result from this pattern of operating cash flows, we typically utilize operating cash flows in excess of those required for currently-maturing liabilities to pay for capital expenditures, debt repayment, or to repurchase stock as allowed. When necessary, we utilize our credit facility to satisfy short-term liquidity requirements. We believe our future cash flows generated from restaurant operations combined with our remaining borrowing capacity under the credit facility will be sufficient to satisfy any working capital deficits and our planned capital expenditures.

#### Share Repurchase

On August 9, 2018, the Company's board of directors authorized the Company's current share repurchase program of up to a total of \$75 million of the Company's common stock. The share repurchase authorization was effective as of August 9, 2018, and will terminate upon completing repurchases of \$75 million of common stock unless otherwise terminated by the board. Pursuant to the repurchase program, purchases may be made from time to time at the Company's discretion and the Company is not obligated to acquire any particular amount of common stock. From the date of the current program approval through April 17, 2022, we have repurchased a total of 226,500 shares at an average price of \$29.14 per share for an aggregate amount of \$6.6 million. Accordingly, as of April 17, 2022, we had \$68.4 million of availability under the current share repurchase program.

Effective March 14, 2020, the Company suspended its share repurchase program to provide additional liquidity during the COVID-19 pandemic. Our ability to repurchase shares is limited to conditions set forth by our lenders in the Credit Agreement; redemptions shall not exceed (in any fiscal year) the greater of \$2,500,000 and 4% of Consolidated EBITDA calculated on a Pro Forma Basis for the then most recently ended period.

#### Inflation

The primary inflationary factors affecting our operations are food, labor costs, energy costs, and materials used in the construction of new restaurants. A large number of our restaurant personnel are paid at rates based on the applicable minimum wage, and increases in the minimum wage rates have directly affected our labor costs in recent years. Many of our leases require us to pay taxes, maintenance, repairs, insurance, and utilities, all of which are generally subject to inflationary increases. Labor cost inflation had a negative impact on our financial condition and results of operations during the sixteen weeks ended April 17, 2022. Uncertainties related to fluctuations in costs, including energy costs, commodity prices, annual indexed and other wage increases, and construction materials make it difficult to predict what impact, if any, inflation may continue to have on our business, but it is anticipated inflation will have a negative impact on labor and commodity costs for the remainder of 2022.

#### Seasonality

Our business is subject to seasonal fluctuations. Prior to the COVID-19 pandemic, sales in most of our restaurants have been higher during the summer months and winter holiday season and lower during the fall season. As a result, our quarterly operating results and comparable restaurant revenue may fluctuate significantly as a result of seasonality. Accordingly, results for any one quarter are not necessarily indicative of results to be expected for any other quarter, and comparable restaurant sales for any particular future period may decrease.

# Contractual Obligations

There were no other material changes outside the ordinary course of business to our contractual obligations since the filing of the Company's Annual Report on Form 10-K for the fiscal year ended December 26, 2021, except for long-term debt obligations resulting from the changes to our Credit Facility in March 2022 as previously discussed in Note 6, *Borrowings*, of Notes to Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q, Contractual long-term debt payments as of April 17, 2022 are as follows (in thousands):

	Payments Due by Period										
	Total			2022	2023-2024		2	025-2026	2027 a	and Thereafter	
Long-term debt obligations(1)	\$	279,160	\$	15,563	\$	34,515	\$	34,515	\$	194,566	
Purchase obligations <sup>(2)</sup>	\$	185,906	\$	36,471	\$	62,843	\$	38,848	\$	47,744	

<sup>(1)</sup> Long-term debt obligations primarily represent minimum required principal payments under our Credit Facility including estimated interest of \$75.3 million based on a 7.50% average borrowing interest rate.

See the maturity of lease liabilities table in Note 3, Leases, in the Notes to the Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q.

<sup>(2)</sup> Purchase obligations includes the Company's share of expected system-wide fixed price commitments for food, beverage, equipment, and restaurant supply items. These amounts are estimates based on both purchase commitments for contracts, as well as anticipated inventory needed for the Company's restaurants, and could vary due to the timing of anticipated volumes.

# Critical Accounting Policies and Estimates

Critical accounting policies and estimates are those we believe are both significant and that require us to make difficult, subjective, or complex judgments, often because we need to estimate the effect of inherently uncertain matters. We base our estimates and judgments on historical experiences and various other factors we believe to be appropriate under the circumstances. Actual results may differ from these estimates, including our estimates of future restaurant level cash flows, which are subject to the current economic environment and future impact from the COVID-19 pandemic, and we might obtain different results if we use different assumptions or conditions. We had no significant changes in our critical accounting policies and estimates which were disclosed in our Annual Report on Form 10-K for the fiscal year ended December 26, 2021.

# Recently Issued and Recently Adopted Accounting Standards

See Note 1, Basis of Presentation and Recent Accounting Pronouncements, of Notes to Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q.

# Forward-Looking Statements

Certain information and statements contained in this report are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the "PSLRA") codified at Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Exchange Act. Forward-looking statements include statements regarding our expectations, beliefs, intentions, plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements which are other than statements of historical facts. These statements may be identified, without limitation, by the use of forward-looking terminology such as "anticipate," "assume," "believe," "could," "estimate," "expect," "future," "intend," "may," "plan," "project," "will," "continue," and similar expressions. Forward-looking statements may relate to, among other things: (i) anticipated impacts of litigation, including employment-related claims, on our financial position and results of operations, (ii) anticipated impacts of COVID-19 on our business, our financial position and results of operations, (iii) expectations regarding our ability to attract and retain Team Members, (iv) our business focus and strategy, (v) expectations regarding claims for tax refunds, (vi) our ability to maintain our working capital position, (vii) our ability to use our Credit Facility to satisfy our working capital deficit, short-term liquidity requirements and capital expenditures, (viii) anticipated impacts of inflation, and (ix) availability of food and supplies meeting our specifications from alternate sources.

Although we believe the expectations reflected in our forward-looking statements are based on reasonable assumptions, such expectations may prove to be materially incorrect due to known and unknown risks and uncertainties.

In some cases, information regarding certain important factors that could cause actual results to differ materially from a forward-looking statement appears together with such statement. In addition, the factors described under Risk Factors, as well as other possible factors not listed, could cause actual results to differ materially from those expressed in forward-looking statements, including, without limitation, the following:

- the impact of COVID-19 on our results of operations, supply chain, and liquidity; the effectiveness of the Company's strategic initiatives, including alternative labor models, service, and operational improvement initiatives;
- our ability to recruit staff, train, and retain our workforce for service execution;
- the effectiveness of the Company's marketing strategies and promotions;
- · menu changes, including the anticipated sales growth, costs, and timing of the Donatos® expansion;
- the implementation, rollout, and timing of technology solutions in our restaurants and at our restaurant support center, in addition to digital platforms that are accessed by our Guests:
- · our ability to achieve and sustain revenue and cost savings from off-premise sales and other initiatives;
- competition in the casual dining market and discounting by competitors;
- changes in consumer spending trends and habits;
- changes in the cost and availability of key food products and distribution, restaurant equipment, construction materials, labor, and energy, including the existence of alternate suppliers and the availability of supplies meeting our specification;
- · general economic conditions, including changes in consumer disposable income, weather conditions, and related events in regions where our restaurants are operated;
- the adequacy of cash flows and the cost and availability of capital or Credit Facility borrowings, including our ability to refinance our Credit Facility, on terms we expect
  or at all
- · government delays in processing tax refund claims
- the level and impacts of inflation;
- the impact of federal, state, and local regulation of the Company's business:
- changes in federal, state, or local laws and regulations affecting the operation of our restaurants, including minimum wages, consumer health and safety, health insurance coverage, nutritional disclosures, and employment eligibility-related documentation requirements; and

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costs and other effects of legal claims by Team Members, franchisees, customers, vendors, stockholders, and others, including negative publicity regarding food safety or cyber security.

All forward-looking statements speak only as of the date made. All subsequent written and oral forward-looking statements attributable to us, or persons acting on our behalf, are expressly qualified in their entirety by the cautionary statements. Except as required by law, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which it is made or to reflect the occurrence of anticipated or unanticipated events or circumstances.

#### ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

There has been no material change in the interest rate risk, foreign currency exchange risk, or commodity price risk since the filing of the Company's Annual Report on Form 10-K for the fiscal year ended December 26, 2021.

We continue to monitor our interest rate risk on an ongoing basis and may use interest rate swaps or similar instruments in the future to manage our exposure to interest rate changes related to our borrowings as the Company deems appropriate. As of April 17, 2022, we had \$203.0 million of borrowings subject to variable interest rates. A 1.0% change in the effective interest rate applied to these loans would have resulted in pre-tax interest expense fluctuation of \$2.0 million on an annualized basis.

The Company's restaurant menus are highly dependent upon a few select commodities, including ground beef, poultry, and potatoes. We may or may not have the ability to increase menu prices, or vary menu items, in response to commodity price increases. A 1.0% increase in food and beverage costs would negatively impact cost of sales by approximately \$2.6 million on an annualized basis.

# ITEM 4. Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures**

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's reports under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the management of the Company ("Management"), including the Company's Chief Executive Officer (CEO) and Chief Financial Officer (CFO), as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, Management recognizes that any controls and procedures, no matter how well designed and operated, can only provide reasonable assurance of achieving the desired control objectives. The Company's CEO and CFO have concluded that, based upon the evaluation of disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) under the Exchange Act), the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

# **Changes in Internal Control Over Financial Reporting**

There were no changes in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

# PART II — OTHER INFORMATION

# ITEM 1. Legal Proceedings

Evaluating contingencies related to litigation is a complex process involving subjective judgment on the potential outcome of future events and the ultimate resolution of litigated claims may differ from our current analysis. Accordingly, we review the adequacy of accruals and disclosures each quarter in consultation with legal counsel and we assess the probability and range of possible losses associated with contingencies for potential accrual in the consolidated financial statements.

For further information related to our litigation contingencies, see Note 8, Commitments and Contingencies, in the Notes to the Condensed Consolidated Financial Statements in Part 1, Item 1 of this Quarterly Report on Form 10-Q.

# ITEM 1A. Risk Factors

Risk factors associated with our business are contained in Item 1A, "Risk Factors," of our Annual Report on Form 10-K for the fiscal year ended December 26, 2021 filed with the SEC on March 10, 2022. There have been no material changes from the risk factors disclosed in the fiscal year 2021 Annual Report on Form 10-K.

# ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the sixteen weeks ended April 17, 2022, the Company did not have any sales of securities in transactions that were not registered under the Securities Act of 1933, as amended, that have not been reported in a Current Report on Form 8-K. No share repurchases were made by the Company during the first fiscal quarter of 2022. Our ability to repurchase shares is limited to conditions set forth by our lenders in the Credit Agreement; redemptions shall not exceed (in any fiscal year) the greater of \$2,500,000 and 4% of Consolidated EBITDA calculated on a Pro Forma Basis for the then most recently ended period.

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# ITEM 6. Exhibits

Exhibit Number	Description	
<u>31.1</u>	Rule 13a-14(a) Certification of Chief Executive Officer	
<u>31.2</u>	Rule 13a-14(a) Certification of Chief Financial Officer	
<u>32.1</u>	Section 1350 Certifications of Chief Executive Officer and Chief Financial Officer	
101	The following financial information from the Quarterly Report on Form 10-Q of Red Robin Gourmet Burgers, Inc. for the quarter ended April 17, 2022 formatted in XBRL (eXtensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets at April 17, 2022 and December 26, 2021; (ii) Condensed Consolidated Statements of Operations and Comprehensive Loss for the sixteen weeks ended April 17, 2022 and April 18, 2021; (iii) Condensed Consolidated Statements of Stockholders' Equity at April 17, 2022 and April 18, 2021; (iv) Condensed Consolidated Statements of Cash Flows for the sixteen weeks ended April 17, 2022 and April 18, 2021; and (v) the Notes to Condensed Consolidated Financial Statements, tagged as blocks of text.	

() Exhibits previously filed in the Company's periodic filings as specifically noted.

# SIGNATURE

Pursuant to	the requirements of the Securities and Exchange Act of 193	34, the registrant has duly caused this re-	port to be signed on its behalf by the undersigned, thereunto
		RED ROBIN GOURME (Registrant)	T BURGERS, INC.
	May 26, 2022	By:	/s/ Lynn S. Schweinfurth
duly authorized.	(Date)		Lynn S. Schweinfurth (Chief Financial Officer)
duly authorized.			

# CEO CERTIFICATION

# I, Paul Murphy, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Red Robin Gourmet Burgers, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 26, 2022	/s/ Paul Murphy
(Date)	Paul Murphy
	Chief Executive Officer

# CFO CERTIFICATION

# I, Lynn S. Schweinfurth, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Red Robin Gourmet Burgers, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 26, 2022	/s/ Lynn S. Schweinfurth
(Date)	Lynn S. Schweinfurth
	Chief Financial Officer

# Written Statement Pursuant To 18 U.S.C. Section 1350

In connection with the Quarterly Report of Red Robin Gourmet Burgers, Inc. (the "Company") on Form 10-Q for the period ended April 17, 2022, as filed with the Securities and Exchange Commission on May 26, 2022 (the "Report"), the undersigned, Paul Murphy, Chief Executive Officer, and Lynn S. Schweinfurth, Chief Financial Officer, of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that;

- (a) the Quarterly Report on Form 10-Q for the period ended April 17, 2022 of the Company (the "Periodic Report") fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and
- (b) the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated:	May 26, 2022	/s/ Paul Murphy
		Paul Murphy Chief Executive Officer
Dated:	May 26, 2022	/s/ Lynn S. Schweinfurth
		Lynn S. Schweinfurth  Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to Red Robin Gourmet Burgers, Inc. and will be retained by Red Robin Gourmet Burgers, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

The foregoing certification is being furnished to the Securities and Exchange Commission pursuant to 18 U.S.C. Section 1350. It is not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not to be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.